# CHEROKEE NATION BUSINESSES FULL COUNCIL OF THE CHEROKEE NATION REPORT



January 1, 2021 as of December 31, 2020
Compiled by Amber Edwards, Executive Assistant to the CEO, CNB Administration
Standard Report to the Council of the Cherokee Nation for the month of December 2020

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## Tribal Employment I. Overall

|   | Total<br>Employees   | Cherokee              | Other Tribal       | Non-Native |
|---|----------------------|-----------------------|--------------------|------------|
| All Cherokee Nation Businesses                  | 7,090                | 2,878                 | 240                | 3,972      |
| (Includes Temporary and Contract Employees)     |                      |                       |                    |            |
| Cherokee Nation Businesses- Preference          | 3,935                | 69.6%                 | 5.9%               | 24.5%      |
| (Excluding Temporary and Contract Employees, ir | ncluding companies v | vhere we <b>can</b> p | practice preferenc |            |
| Cherokee Nation Businesses- Non Preference      | 281                  | 35.2%                 | 2.1%               | 62.6%      |

II. By Company Type and Organization Level

| Cherokee Pr                                 | reference Compa    | anies    |              |            |
|---|--------------------|----------|--------------|------------|
| (Includes Temporary and Contract Employees) | Total<br>Employees | Cherokee | Other Tribal | Non-Native |
| Cherokee Nation Entertainment               | 3,192              | 68.3%    | 6.3%         | 25.4%      |
| Catoosa                                     | 1,225              | 46.4%    | 9.7%         | 43.9%      |
| Ft. Gibson                                  | 114                | 93.9%    | 5.3%         | 0.9%       |
| Grove                                       | 119                | 79.8%    | 4.2%         | 16.0%      |
| Jay Laundry                                 | 12                 | 100.0%   | 0.0%         | 0.0%       |
| Ramona                                      | 121                | 64.5%    | 7.4%         | 28.1%      |
| Roland                                      | 377                | 89.7%    | 2.7%         | 7.7%       |
| Sallisaw                                    | 107                | 91.6%    | 1.9%         | 6.5%       |
| S. Coffeyville                              | 106                | 54.7%    | 7.5%         | 37.7%      |
| Tahlequah                                   | 204                | 89.7%    | 2.5%         | 7.8%       |
| West Siloam                                 | 577                | 84.7%    | 3.3%         | 12.0%      |
| Blue Ribbons Downs                          | 2                  | 100.0%   | 0.0%         | 0.0%       |
| Corporate                                   | 228                | 66.7%    | 7.5%         | 25.9%      |
| Cherokee Nation Businesses                  | 530                | 72.6%    | 5.7%         | 21.7%      |
| Cherokee Nation Property Management         | 25                 | 92.0%    | 4.0%         | 4.0%       |
| Sub-Total:                                  | 3,747              | 69.1%    | 6.2%         | 24.8%      |

| Native America                                    | n Preference Co    | mpanies    |              | · .        |
|---|--------------------|------------|--------------|------------|
| (Includes Temporary and Contract Employees)       | Total<br>Employees | Cherokee   | Other Tribal | Non-Native |
| CN Aerospace and Defense, LLC                     | 57                 | 57.9%      | 1.8%         | 40.4%      |
| CND LLC   | 139                | 92.8%      | 0.0%         | 7.2%       |
| Cherokee Nation Telecommunications                | 5                  | 40.0%      | 20.0%        | 40.0%      |
| Cherokee Nation Red Wing                          | 4                  | 25.0%      | 0.0%         | 75.0%      |
| . Sub-Total:                                      | 205                | 80.5%      | 1.0%         | 18.5%      |
| Organizational Lev                                | el - Preference C  | Companies* |              | 10.070     |
| (Includes Temporary and Contract Employees)       | Total<br>Employees | Cherokee   | Other Tribal | Non-Native |
| All Cherokee Nation Businesses Preference Compani | es                 |            |              |            |
| Vice President and above                          | 27                 | 81.5%      | 0.0%         | 18.5%      |
| Director/General Manager                          | 74                 | 60.8%      | 4.1%         | 35.1%      |
| Manager   | 330                | 71.2%      | 3.3%         | 25.5%      |
| Supervisor  | 212                | 77.4%      | 5.7%         | 17.0%      |
| Non-Management                                    | 3,309              | 69.1%      | 6.3%         | 24.6%      |
| Sub-Total:  | 3,952              |            |              |            |

<sup>\*</sup>Note: "Preference Companies" are those in which Cherokee or Native American preference can be applied to most positions; preference cannot be applied to certain positions due to their involvement with federal government contracts or if otherwise prohibited by law or regulation.

| Non-Prefe                                   | erence Companie    | es**     |              |            |
|---|--------------------|----------|--------------|------------|
| (Includes Temporary and Contract Employees) | Total<br>Employees | Cherokee | Other Tribal | Non-Native |
| Cherokee Nation Operational Solutions, LLC  | 251                | 0.8%     | 0.0%         | 99.2%      |
| CN Aerospace and Defense, LLC               | 60                 | 0.0%     | 0.0%         | 100.0%     |
| Cherokee Nation Businesses                  | 67                 | 0.0%     | 0.0%         | 100.0%     |
| Cherokee Nation Technology                  | 119                | 0.0%     | 0.0%         | 100.0%     |
| Cherokee Services Group                     | 73                 | 0.0%     | 0.0%         | 100.0%     |
| Cherokee Nation Security and Defense        | 48                 | 6.3%     | 2.1%         | 91.7%      |
| Cherokee Nation Assurance                   | 162                | 0.0%     | 0.0%         | 100.0%     |
| Cherokee Nation Construction Services       | 9                  | 11.1%    | 0.0%         | 88.9%      |
| Cherokee Nation Healthcare Services         | 100                | 1.0%     | 0.0%         | 99.0%      |
| Cherokee Nation Government Solutions        | 7                  | 0.0%     | 0.0%         | 100.0%     |
| Cherokee Nation Technology Solutions        | 48                 | 0.0%     | 0.0%         | 100.0%     |
| Cherokee CRC LLC                            | 15                 | 6.7%     | 0.0%         | 93.3%      |
| Cherokee Nation 3S                          | 340                | 0.6%     | 0.0%         | 99.4%      |
| Cherokee Nation Construction Resources      | 0                  | 0.0%     | 0.0%         | 0.0%       |
| CN Mission Solutions                        | 292                | 0.3%     | 0.0%         | 99.7%      |
| Cherokee Nation Mechanical                  | 9                  | 0.0%     | 0.0%         | 100.0%     |
| Cherokee Nation Strategic Programs          | 716                | 0.1%     | 0.0%         | 99.9%      |
| Cherokee Nation Environmental Solutions     | 22                 | 13.6%    | 0.0%         | 86.4%      |
| Cherokee Nation Systems Solutions           | 213                | 0.9%     | 0.0%         | 99.1%      |
| Cherokee Nation Management & Consulting     | 322                | 0.3%     | 0.0%         | 99.7%      |
| Cherokee Nation Red Wing                    | 73                 | 0.0%     | 0.0%         | 100.0%     |
| CN Solutions Link LLC                       | 2                  | 50.0%    | 0.0%         | 50.0%      |
| CN Federal Consulting, LLC                  | 10                 | 10.0%    | 0.0%         | 90.0%      |
| Will Rogers Downs                           | 164                | 64.0%    | 3.7%         | 32.3%      |
| Cherokee Insights, LLC                      | 16                 | 0.0%     | 0.0%         | 100.0%     |
| Sub-Total:                                  | 3,138              | 4.0%     | 0.2%         | 95.8%      |

<sup>\*\*</sup>Note: Although a Cherokee or Native American preference can be applied to most positions at CNB and CNE, preference cannot be applied to certain positions due to their involvement with federal government contracts or if otherwise prohibited by law or regulation.

| Organizational Level - Non-Preference Companies                             |                    |          |              |            |  |  |
|---|--------------------|----------|--------------|------------|--|--|
| (Includes Temporary and Contract Employees)  All Cherokee Nation Businesses | Total<br>Employees | Cherokee | Other Tribal | Non-Native |  |  |
| Vice President and above  | 7                  | 0.0%     | 0.0%         | 100.0%     |  |  |
| Director/General Manager  | 28                 | 7.1%     | 0.0%         | 92.9%      |  |  |
| Manager   | 290                | 5.2%     | 0.0%         | 94.8%      |  |  |
| Supervisor  | 37                 | 16.2%    | 0.0%         | 83.8%      |  |  |
| Non-Management  | 2,776              | 3.7%     | 0.3%         | 96.1%      |  |  |
| Sub-Total:  | 3,138              |          |              |            |  |  |

## Additional Cherokee Nation Entertainment Information

| I. Hiring Practices         | Total | Cherokee | Other Tribal | Non-Native |
|-----------------------------|-------|----------|--------------|------------|
| Active Resumes/Applications | 725   | 33.1%    | 6.3%         | 60.6%      |
| # of Distinct Applicants    | 454   | 35.2%    | 6.4%         | 58.4%      |
| Total Positions Hired       | 41    | 51.2%    | 4.9%         | 43.9%      |

| II. Retention                  | Total | Cherokee | Other Tribal | Non-Native |
|--------------------------------|-------|----------|--------------|------------|
| Employees Terminated           | 73    | 64.4%    | 1.4%         | 34.2%      |
| Attendance                     | 1     | 0.0%     | 0.0%         | 100.0%     |
| Death                          | 1     | 100.0%   | 0.0%         | 0.0%       |
| Failure To Meet Min Emplmt Req | 2     | 0.0%     | 0.0%         | 100.0%     |
| Failure to Return from Leave   | 10    | 80.0%    | 0.0%         | 20.0%      |
| Gross Misconduct               | 1     | 100.0%   | 0.0%         | 0.0%       |
| No Call-No Show                | 12    | 58.3%    | 0.0%         | 41.7%      |
| No Show Orientation            | 1     | 100.0%   | 0.0%         | 0.0%       |
| Personal Reasons               | 1     | 0.0%     | 0.0%         | 100.0%     |
| Resigned with Notice           | 22    | 72.7%    | 0.0%         | 27.3%      |
| Resigned without Notice        | 20    | 60.0%    | 5.0%         | 35.0%      |
| Violation of Rules             | 2     | 50.0%    | 0.0%         | 50.0%      |

| III. Promotions         | Total 7 | Cherokee<br>57.1% | Other Tribal | Non-Native |
|-------------------------|---------|-------------------|--------------|------------|
| Drop Count Associate II | 1       | 0.0%              | 0.0%         | 100.0%     |
| Lead Operations Officer | 2       | 50.0%             | 0.0%         | 50.0%      |
| Lead Security Guard     | 1       | 100.0%            | 0.0%         | 0.0%       |
| Security Guard/Armed    | 1       | 0.0%              | 0.0%         | 100.0%     |
| Security Supervisor     | 1       | 100.0%            | 0.0%         | 0.0%       |
| Senior Security Officer | 1       | 100.0%            | 0.0%         | 0.0%       |

### Appendix

I. Organization Level by Company

| Cherokee Nation Entertainment | Total | Cherokee | Other Tribal | Non Native |
|-------------------------------|-------|----------|--------------|------------|
| Vice President and above      | 7     | 71.4%    | 0.0%         | 28.6%      |
| Director/General Manager      | 31    | 74.2%    | 3.2%         | 22.6%      |
| Manager                       | 214   | 72.9%    | 1.9%         | 25.2%      |
| Supervisor                    | 200   | 75.5%    | 6.0%         | 18.5%      |
| Non-Management                | 2,904 | 67.1%    | 6.5%         | 26.3%      |
| Sub-Total:                    | 3,356 |          |              |            |

| Cherokee Nation Businesses | Total      | Cherokee | Other Tribal | Non Native |
|----------------------------|------------|----------|--------------|------------|
| Vice President and above   | <u>2</u> 7 | 63.0%    | 0.0%         | 37.0%      |
| Director/General Manager   | 50         | 44.0%    | 4.0%         | 52.0%      |
| Manager                    | 117        | 65.8%    | 5.1%         | 29.1%      |
| Supervisor                 | 10         | 60.0%    | 0.0%         | 40.0%      |
| Non-Management             | 393        | 66.9%    | 5.6%         | 27.5%      |
| Sub-Total:                 | 597        |          |              |            |

| Cherokee Nation Assurance | Total | Cherokee | Other Tribal | Non Native |
|---------------------------|-------|----------|--------------|------------|
| Vice President and above  | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager  | 0     | 0.0%     | 0.0%         | 0.0%       |
| Manager                   | 17    | 0.0%     | 0.0%         | 100.0%     |
| Supervisor                | 0     | 0.0%     | 0.0%         | 0.0%       |
| Non-Management            | 145   | 0.0%     | 0.0%         | 100.0%     |
| Sub-Total:                | 162   |          |              |            |

| Cherokee Nation Construction Services | Total | Cherokee | Other Tribal | Non Native |
|---------------------------------------|-------|----------|--------------|------------|
| Vice President and above              | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager              | 0     | 0.0%     | 0.0%         | 0.0%       |
| Manager                               | 5     | 20.0%    | 0.0%         | 80.0%      |
| Supervisor                            | 3     | 0.0%     | 0.0%         | 100.0%     |
| Non-Management                        | 1     | 0.0%     | 0.0%         | 100.0%     |
| Sub-Total:                            | 9     |          |              | ,,,,,,,    |

| Cherokee Nation Technology | Total | Cherokee | Other Tribal | Non Native |
|----------------------------|-------|----------|--------------|------------|
| Vice President and above   | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager   | 1     | 0.0%     | 0.0%         | 100.0%     |
| Manager                    | 8     | 0.0%     | 0.0%         | 100.0%     |
| Supervisor                 | 0     | 0.0%     | 0.0%         | 0.0%       |
| Non-Management             | 110   | 0.0%     | 0.0%         | 100.0%     |
| Sub-Total:                 | 119   |          |              |            |

| Cherokee Services Group  | Total | Cherokee | Other Tribal | Non Native |
|--------------------------|-------|----------|--------------|------------|
| Vice President and above | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager | 1     | 0.0%     | 0.0%         | 100.0%     |
| Manager                  | 5     | 0.0%     | 0.0%         | 100.0%     |
| Supervisor               | 0     | 0.0%     | 0.0%         | 0.0%       |
| Non-Management           | 67    | 0.0%     | 0.0%         | 100.0%     |
| Sub-Total:               | 73    |          |              |            |

| Cherokee Nation Security and Defense | Total | Cherokee | Other Tribal | Non Native |
|--------------------------------------|-------|----------|--------------|------------|
| Vice President and above             | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager             | 1_    | 0.0%     | 0.0%         | 100.0%     |
| Manager                              | 9     | 0.0%     | 0.0%         | 100.0%     |
| Supervisor                           | 0     | 0.0%     | 0.0%         | 0.0%       |
| Non-Management                       | 38    | 7.9%     | 2.6%         | 89.5%      |
| Sub-Total:                           | 48    |          |              |            |

| CN Aerospace and Defense, LLC | Total | Cherokee | Other Tribal | Non Native |
|-------------------------------|-------|----------|--------------|------------|
| Vice President and above      | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager      | 1     | 0.0%     | 0.0%         | 100.0%     |
| Manager                       | 9     | 22.2%    | 11.1%        | 66.7%      |
| Supervisor                    | 2     | 100.0%   | 0.0%         | 0.0%       |
| Non-Management                | 105   | 27.6%    | 0.0%         | 72.4%      |
| Sub-Total:                    | 117   |          |              | 723,170    |

| CND LLC                  | Total | Cherokee | Other Tribal | Non Native |
|--------------------------|-------|----------|--------------|------------|
| Vice President and above | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager | 1     | 0.0%     | 0.0%         | 100.0%     |
| Manager                  | 4     | 50.0%    | 0.0%         | 50.0%      |
| Supervisor               | 7     | 100.0%   | 0.0%         | 0.0%       |
| Non-Management           | 127   | 94.5%    | 0.0%         | 5.5%       |
| Sub-Total:               | 139   |          |              | 0.070      |

| Cherokee Nation Red Wing | Total | Cherokee | Other Tribal | Non Native |
|--------------------------|-------|----------|--------------|------------|
| Vice President and above | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager | 1     | 0.0%     | 0.0%         | 100.0%     |
| Manager                  | 14    | 0.0%     | 0.0%         | 100.0%     |
| Supervisor               | 0     | 0.0%     | 0.0%         | 0.0%       |
| Non-Management           | 62    | 1.6%     | 0.0%         | 98.4%      |
| Sub-Total:               | 77    |          | 3.370        | 00.⊣70     |

| Cherokee Nation Healthcare Services | Total | Cherokee | Other Tribal | Non Native |
|-------------------------------------|-------|----------|--------------|------------|
| Vice President and above            | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager            | 1     | 0.0%     | 0.0%         | 100.0%     |
| Manager                             | 5     | 20.0%    | 0.0%         | 80.0%      |
| Supervisor                          | 0     | 0.0%     | 0.0%         | 0.0%       |
| Non-Management                      | 94    | 0.0%     | 0.0%         | 100.0%     |
| Sub-Total:                          | 100   |          |              |            |

| Cherokee Nation Government Solutions | Total    | Cherokee | Other Tribal | Non Native |
|--------------------------------------|----------|----------|--------------|------------|
| Vice President and above             | 0        | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager             | 0        | 0.0%     | 0.0%         | 0.0%       |
| Manager                              | 1        | 0.0%     | 0.0%         | 100.0%     |
| Supervisor                           | 0        | 0.0%     | 0.0%         | 0.0%       |
| Non-Management                       | 6        | 0.0%     | 0.0%         | 100.0%     |
| Sub-Total:                           | <u>-</u> |          |              | 100.070    |

| Cherokee Nation Technology Solutions | Total | Cherokee | Other Tribal | Non Native |
|--------------------------------------|-------|----------|--------------|------------|
| Vice President and above             | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager             | 0     | 0.0%     | 0.0%         | 0.0%       |
| Manager                              | 8     | 0.0%     | 0.0%         | 100.0%     |
| Supervisor                           | 0_    | 0.0%     | 0.0%         | 0.0%       |
| Non-Management                       | 40    | 0.0%     | 0.0%         | 100.0%     |
| Sub-Total:                           | 48    |          |              |            |

| Cherokee CRC, LLC        | Total | Cherokee | Other Tribal | Non Native |
|--------------------------|-------|----------|--------------|------------|
| Vice President and above | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager | 1     | 0.0%     | 0.0%         | 100.0%     |
| Manager                  | 3     | 0.0%     | 0.0%         | 100.0%     |
| Supervisor               | 6     | 0.0%     | 0.0%         | 100.0%     |
| Non-Management           | 5     | 20.0%    | 0.0%         | 80.0%      |
| Sub-Total:               | 15    |          |              |            |

| Cherokee Nation 3S       | Total | Cherokee | Other Tribal | Non Native |
|--------------------------|-------|----------|--------------|------------|
| Vice President and above | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager | 2     | 0.0%     | 0.0%         | 100.0%     |
| Manager                  | 25    | 4.0%     | 0.0%         | 96.0%      |
| Supervisor               | 7     | 0.0%     | 0.0%         | 100.0%     |
| Non-Management           | 306   | 0.3%     | 0.0%         | 99.7%      |
| Sub-Total:               | 340   |          |              | 221170     |

| Cherokee Nation Construction Resources | Total | Cherokee | Other Tribal | Non Native |
|--|-------|----------|--------------|------------|
| Vice President and above               | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager               | 0     | 0.0%     | 0.0%         | 0.0%       |
| Manager                                | 0     | 0.0%     | 0.0%         | 0.0%       |
| Supervisor                             | 0_    | 0.0%     | 0.0%         | 0.0%       |
| Non-Management                         | 0     | 0.0%     | 0.0%         | 0.0%       |
| Sub-Total:                             | 0     |          |              |            |

| CN Mission Solutions     | Total | Cherokee | Other Tribal | Non Native |
|--------------------------|-------|----------|--------------|------------|
| Vice President and above | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager | 1_    | 0.0%     | 0.0%         | 100.0%     |
| Manager                  | 22    | 0.0%     | 0.0%         | 100.0%     |
| Supervisor               | 0     | 0.0%     | 0.0%         | 0.0%       |
| Non-Management           | 269   | 0.4%     | 0.0%         | 99.6%      |
| Sub-Total:               | 292   |          |              |            |

| Cherokee Nation Operational Solutions, LLC | Total | Cherokee | Other Tribal | Non Native |
|--|-------|----------|--------------|------------|
| Vice President and above                   | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager                   | 3     | 33.3%    | 0.0%         | 66.7%      |
| Manager                                    | 12    | 8.3%     | 0.0%         | 91.7%      |
| Supervisor                                 | 0     | 0.0%     | 0.0%         | 0.0%       |
| Non-Management                             | 236   | 0.0%     | 0.0%         | 100.0%     |
| Sub-Total:                                 | 251   |          |              |            |

| Cherokee Nation Mechanical | Total | Cherokee | Other Tribal | Non Native |
|----------------------------|-------|----------|--------------|------------|
| Vice President and above   | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager   | 1     | 0.0%     | 0.0%         | 100.0%     |
| Manager                    | 4     | 0.0%     | 0.0%         | 100.0%     |
| Supervisor                 | 1     | 0.0%     | 0.0%         | 100.0%     |
| Non-Management             | 3     | 0.0%     | 0.0%         | 100.0%     |
| Sub-Total:                 | 9     |          |              |            |

| Cherokee Nation Property Management | Total | Cherokee | Other Tribal | Non Native |
|-------------------------------------|-------|----------|--------------|------------|
| Vice President and above            | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager            | 0     | 0.0%     | 0.0%         | 0.0%       |
| Manager                             | 8     | 87.5%    | 0.0%         | 12.5%      |
| Supervisor                          | 3     | 100.0%   | 0.0%         | 0.0%       |
| Non-Management                      | 14    | 92.9%    | 7.1%         | 0.0%       |
| Sub-Total:                          | 25    |          |              |            |

| Cherokee Nation Strategic Programs | Total | Cherokee | Other Tribal | Non Native |
|------------------------------------|-------|----------|--------------|------------|
| Vice President and above           | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager           | 2     | 0.0%     | 0.0%         | 100.0%     |
| Manager                            | 50    | 2.0%     | 0.0%         | 98.0%      |
| Supervisor                         | 0     | 0.0%     | 0.0%         | 0.0%       |
| Non-Management                     | 664   | 0.0%     | 0.0%         | 100.0%     |
| Sub-Total:                         | 716   |          |              |            |

| Cherokee Nation Environmental Solutions | Total | Cherokee | Other Tribal | Non Native |
|---|-------|----------|--------------|------------|
| Vice President and above                | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager                | 2     | 50.0%    | 0.0%         | 50.0%      |
| Manager                                 | 4     | 0.0%     | 0.0%         | 100.0%     |
| Supervisor                              | 9     | 11.1%    | 0.0%         | 88.9%      |
| Non-Management                          | 7     | 14.3%    | 0.0%         | 85.7%      |
| Sub-Total:                              | 22    | ı        |              |            |

| Cherokee Nation Telecommunications | Total | Cherokee | Other Tribal | Non Native |
|------------------------------------|-------|----------|--------------|------------|
| Vice President and above           | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager           | 0     | 0.0%     | 0.0%         | 0.0%       |
| Manager                            | 1     | 0.0%     | 0.0%         | 100.0%     |
| Supervisor                         | 0     | 0.0%     | 0.0%         | 0.0%       |
| Non-Management                     | 4     | 50.0%    | 25.0%        | 25.0%      |
| Sub-Total:                         | 5     |          |              |            |

| Cherokee Nation Systems Solutions | Total | Cherokee | Other Tribal | Non Native |
|-----------------------------------|-------|----------|--------------|------------|
| Vice President and above          | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager          | 0     | 0.0%     | 0.0%         | 0.0%       |
| Manager                           | 16    | 0.0%     | 0.0%         | 100.0%     |
| Supervisor                        | 0     | 0.0%     | 0.0%         | 0.0%       |
| Non-Management                    | 197   | 1.0%     | 0.0%         | 99.0%      |
| Sub-Total:                        | 213   |          |              |            |

| Cherokee Nation Management & Consulting | Total | Cherokee | Other Tribal | Non Native |
|---|-------|----------|--------------|------------|
| Vice President and above                | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager                | 2     | 0.0%     | 0.0%         | 100.0%     |
| Manager                                 | 59    | 1.7%     | 0.0%         | 98.3%      |
| Supervisor                              | 1     | 0.0%     | 0.0%         | 100.0%     |
| Non-Management                          | 260   | 0.0%     | 0.0%         | 100.0%     |
| Sub-Total:                              | 322   |          |              |            |

| CN Solutions Link LLC    | Total | Cherokee | Other Tribal | Non Native |
|--------------------------|-------|----------|--------------|------------|
| Vice President and above | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager | 0     | 0.0%     | 0.0%         | 0.0%       |
| Manager                  | 0     | 0.0%     | 0.0%         | 0.0%       |
| Supervisor               | 0     | 0.0%     | 0.0%         | 0.0%       |
| Non-Management           | 2     | 50.0%    | 0.0%         | 50.0%      |
| Sub-Total:               | 2     |          |              |            |

| CN Federal Consulting, LLC | Total | Cherokee | Other Tribal | Non Native |
|----------------------------|-------|----------|--------------|------------|
| Vice President and above   | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager   | 0     | 0.0%     | 0.0%         | 0.0%       |
| Manager                    | 0     | 0.0%     | 0.0%         | 0.0%       |
| Supervisor                 | 0     | 0.0%     | 0.0%         | 0.0%       |
| Non-Management             | 10    | 10.0%    | 0.0%         | 90.0%      |
| Sub-Total:                 | 10    | •        |              |            |

| Cherokee Insights, LLC   | Total | Cherokee | Other Tribal | Non Native |
|--------------------------|-------|----------|--------------|------------|
| Vice President and above | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager | 0     | 0.0%     | 0.0%         | 0.0%       |
| Manager                  | 0     | 0.0%     | 0.0%         | 0.0%       |
| Supervisor               | 0     | 0.0%     | 0.0%         | 0.0%       |
| Non-Management           | 16    | 0.0%     | 0.0%         | 100.0%     |
| Sub-Total:               | 16    |          |              |            |

| Attendance                   | No Show Orientation          |  |  |
|------------------------------|------------------------------|--|--|
| Employer Bankruptcy          | Become Self-Employed         |  |  |
| CWR COBRA Only               | Resignation-Other Position   |  |  |
| Correct Empl Rcd             | Dissatisfied with Pay        |  |  |
| Conversion                   | Personal Reasons             |  |  |
| Misconduct                   | Partial/Total Disability     |  |  |
| Failure to Meet Credentials  | Staff Reduction              |  |  |
| Death                        | Relocation                   |  |  |
| End of Government Contract   | Return to School             |  |  |
| Elimination of Position      | Resigned with Notice         |  |  |
| End of Task Order            | Resigned without Notice      |  |  |
| ilure To Meet Min Emplmt Req | Short Term Disability Ended  |  |  |
| CNGC License Denied          | Transfer to Affiliate        |  |  |
| CNGC License Revoked         | Tardiness                    |  |  |
| Gross Misconduct             | End Temporary Employment     |  |  |
| Failure to Return from Leave | Unsatisfactory Performance   |  |  |
| Misstatement on Application  | Violation of Rules           |  |  |
| Mutual Consent               | Voluntary Separation Program |  |  |
| No Call-No Show              |                              |  |  |