



COUNCIL OF THE CHEROKEE NATION EXECUTIVE & FINANCE COMMITTEE REPORT

Reporting Month: **May 2021**

Dept: **Financial Resources**

Contact: **Tralynna Sherrill Scott, Treasurer**

tralynna-scott@cherokee.org | ext. 5052



Accounts Payable checks disbursed

Current Month 4,318
Year to Date 47,431



Timecards processed

Current Month 9,291
Year to Date 83,856



Reqs. approved for processing

Current Month 1,308
Year to Date 11,179



Purchase orders issued

Current Month 1,247
Year to Date 10,527



Travel expense statements processed

Current Month 10
Year to Date 118



Files received for storage

Current Month 1,457
Year to Date 9,618



Number of internal billings

Current Month 92
Year to Date 927



Grant reports submitted

Current Month 41
Year to Date 403



Grant applications

Current Month 10
Year to Date 57



Deposits

Current Month 542
Year to Date 3,814

Departmental Goals

- 1 Complete FY20 Audit
100% complete - Audit completed on March 31, 2021
- 2 Obtain Unmodified Audit Opinion
100% complete - Audit completed on March 31, 2021
- 3 No Material Weaknesses on Single Audit
80% complete - Single Audit expected to be completed on September 30, 2021
- 4 Reporting requirements completed & submitted for May 2021
100% completion - All required reports were submitted timely in May

Accomplishments

- 1 Staff attended 10 webinars/trainings in May

Upcoming Events

- 1 Staff is scheduled to attend 12 webinars/trainings in June
- 2 12 grant proposals, totaling more than \$21.609 million, will be submitted in June

Compliance

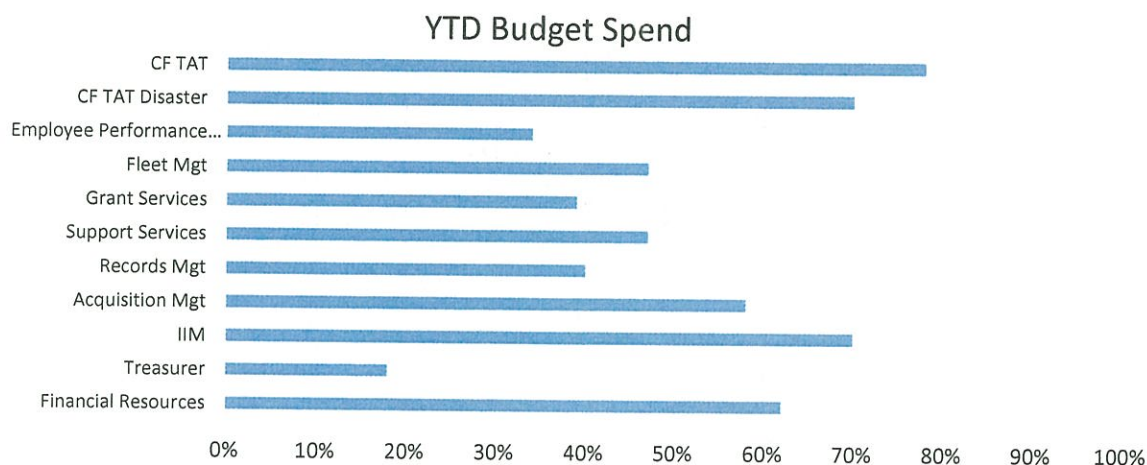
- 1 No outstanding borrowings on \$5M Cash Reserve Advance

Cherokee Nation Acquisition Management Year-To-Date Bid Report Over \$5,000 Transactions FY 2021

% of sub-total - TERO vendor submitted Bid

Award to TERO Vendor	\$34,073,958.98	97.20%
Award to non-TERO Vendor	\$980,460.77	2.80%
Sub-total bids with a TERO vendor participating	\$35,054,419.75	100.0%
Bid - no bids submitted by TERO Vendors	\$1,795,531.21	

October 1, 2020 through May 31, 2021



**Executive & Finance Committee
Career Services
June 2021 Monthly Report
Diane Kelley, Executive Director**

Economic Development

On-the-Job-Training OJT

Eight Cherokees entered into Tribal on-the-job training with partnering businesses.

- Adair County: 2
 - \$14 per hour, Plant Manufacturing Laborer, CSR Worldwide
- Craig County: 1
 - \$16 per hour, Facility Maintenance Technician, Industrial Maintenance Inc.
- Mayes County: 1
 - \$16 per hour, Coil Header, RAE Corp.
- Muskogee County: 3
 - \$15 per hour, Installation Crew, Custom Seating Inc.
 - \$14 per hour, Grinder, Custom Seating Inc.
 - 11.50 per hour, Graphic Designer, Superior Graphics and Signs
- Rogers County: 1
 - \$24.99 per hour, Project Engineer, RAE Corp.

Five Cherokee Clients completed OJT and have gained full time unsubsidized employment.

- Cherokee County: 1
 - \$18 per hour, Drafter, Proform Group
- Muskogee County: 4
 - \$21 per hour, Maintenance, Pepsi Co.
 - \$12 per hour, Welder helper, Custom Seating Inc.
 - \$10 per hour, Mill Laborer, Custom Seating Inc.
- Sequoyah County: 1
 - \$12.50 per hour, Tree Trimmer I, City of Sallisaw

Vocational

Two Cherokees entered into Tribal Vocational Programs for Cleet Phase IV

- Muskogee County, Fort Gibson Casino
- Rogers County, Hard Rock Hotel & Casino

Four Cherokee Citizens completed Private Security Phase I & II & IV training and received Certificate and Retained Employment at our Cherokee Nation Entertainment Hotels & Casinos.

- Adair County, WSS Casino: 1
- Cherokee County, Fort Gibson Casino : 1
- Sequoyah County, Roland Casino: 2

Economic Development and Workforce Development

We have been working with the *Muskogee County Sheriff's* Office to help with employment and training needs for our Cherokee Citizens in law enforcement. They currently have 14 Cherokee's working as Deputy's and 3 additional other tribal citizens.

The deputies are responsible for providing law enforcement services to the citizens of Muskogee County, detention and courthouse security.



Route 969, or the *Workforce Express Network*, "was developed to support and increase economic development in the North Tulsa area," the transit agency said in a news release. "Tulsa Transit is offering free fares June 21 through December 31 to help riders understand the route, the areas it serves and how it can help those who are in need of transportation."

In addition, the City of Tulsa, together with Tulsa Transit, is working toward conducting a mobile job fair along the Work Express Network (WEN) route this summer.

The Route 969 Workforce Express Network (WEN) is a fixed route service offering access from North Tulsa and Turley to job opportunities along the Hwy 169 corridor.

More info on the WEN:

<http://tulsatransit.org/2020/10/969-wen/>

Tulsa Transit Work Express Network

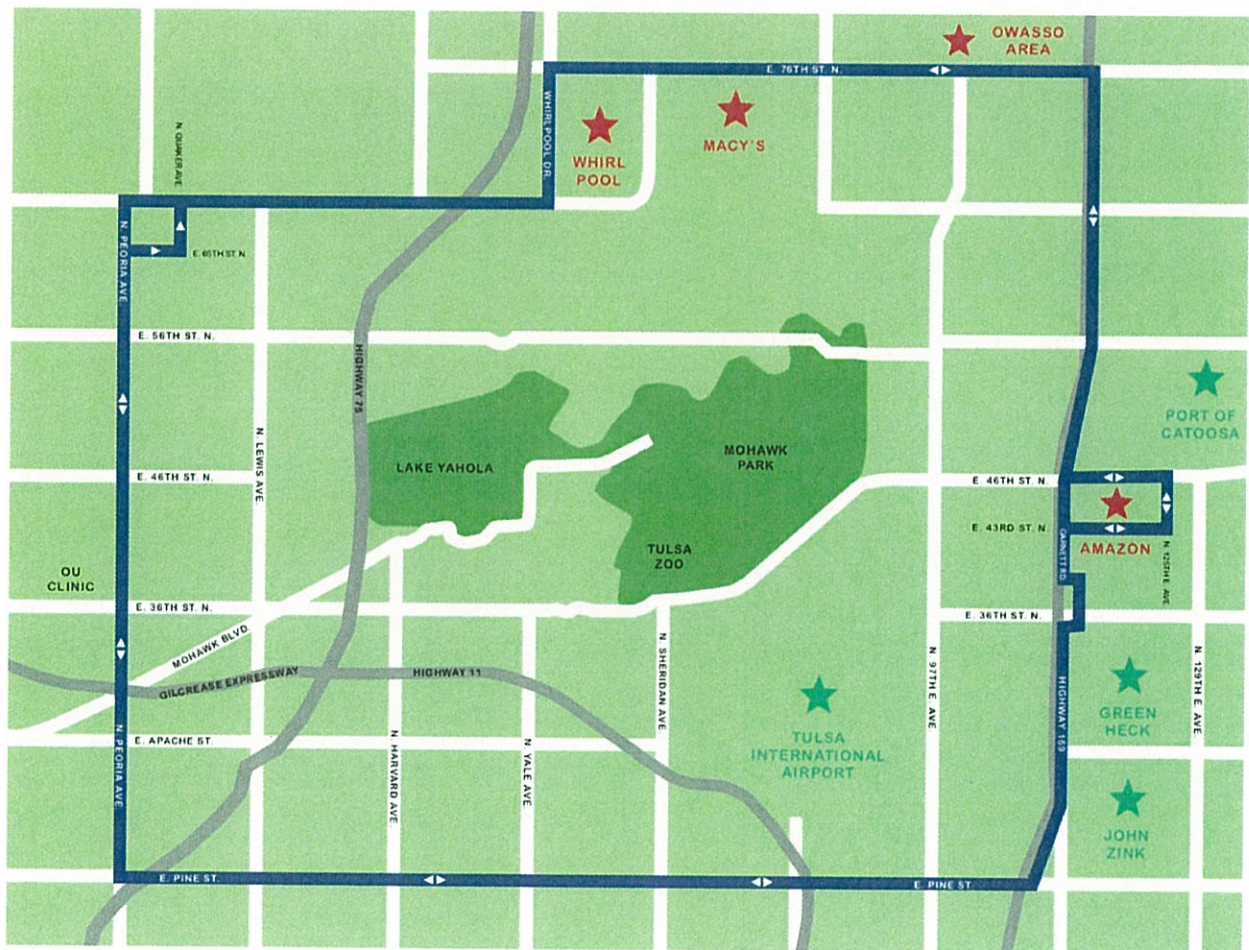
RIDE. WORK. ADVANCE.



WORKFORCE EXPRESS NETWORK

Feedback & Mobile Job Fair Planning

Virtual Meeting
Thursday June 3rd, 4:00 - 5:00pm



June 8, 2021

Here is a quick announcement on **Everise** (you may know them as C3, Customer Contact Channels). Everise has made the amazing decision to open a new line in the call center here in Tahlequah! This line will deal mainly in the Health field (a perfect area to have in Tahlequah!). These will be work from home job opportunities.

They are hoping to find some assistance in finding quality employees for these jobs.



Ready to *evolve* your career?

Everise is looking for:
Health Insurance License Trainee

Everise will assist you in getting your health insurance license AND pay you to use it!

- \$12-\$16.00/hr. after product training
- Plus, sales commission and pay for performance!
- Permanent, Full Time position
- Paid training

Apply below and a dedicated recruiter will reach out for more details.
<https://tinyurl.com/5299daah>

✉ Ashlee.McKinster@weareeverise.com

EVERISE

www.weareeverise.com

June 17th, 2021 - Canoo Announcement

Canoo is a Los Angeles-based company that has developed breakthrough electric vehicles, reinventing the automotive landscape with bold innovations in design, pioneering technologies, and a unique business model that defies traditional ownership to put customers first.

This Project is estimated to generate more than 2,000 high paying jobs in Mayes County in Mid America Industrial Park.

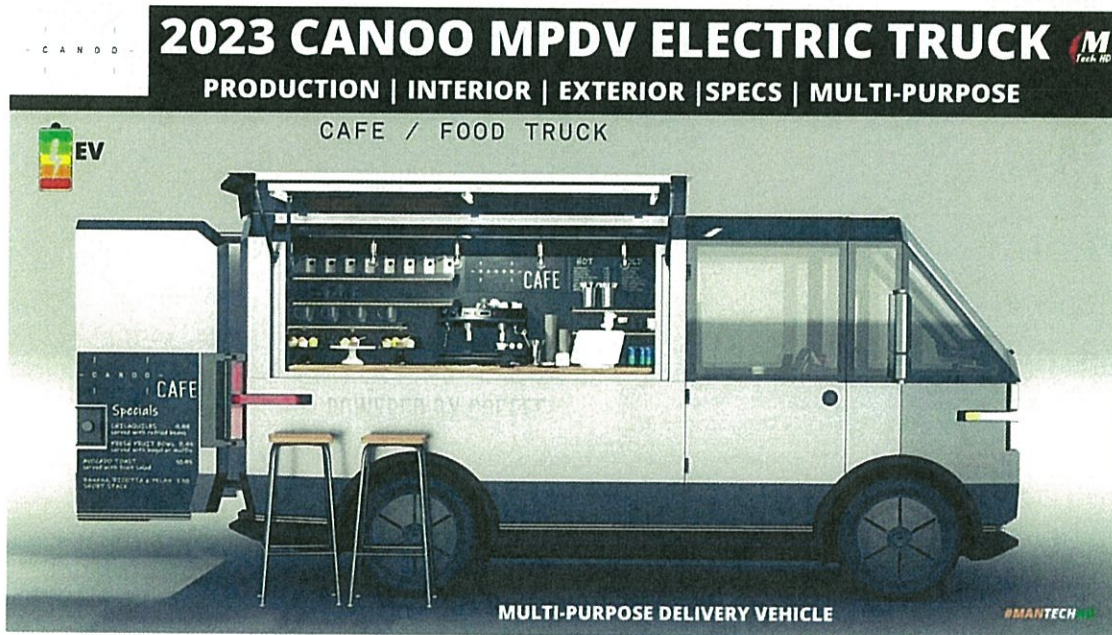
Canoo's 400-acre campus will be in the Tulsa area at Mid America Industrial Park, a 9,000-acre industrial complex strategically located near some of the nation's most highly traveled thoroughfares. The mega micro factory will include a full commercialization facility with a paint, body shop and general assembly plant. The campus will also include a low-volume industrialization facility. It will be a significant investment into the state and will generate more than 2,000 high paying jobs. Canoo's mega micro factory is targeted to open in 2023



A PURPOSE-BUILT PICKUP TRUCK
Launching as early as 2023.

June 24, 2021

S. Diane Kelley and Hunter Palmer met with Canoo CEO to discuss job opportunities, workforce and training needs for Cherokee Tribal Citizens.



Job Fairs

June 16th, 17th, 23rd

- Worksource Hiring Event in Sallisaw OK

June 22nd

- Sequoyah County-Wide Job Fair in Sallisaw

June 23rd

- Schwan's Hiring Event in Park Hill

Upcoming Job Fairs

Job fairs are just another way Career Services helps job seekers connect with employers. Career Services works with businesses and organizations throughout the Cherokee Reservation to ensure Cherokee citizens have the most current and up-to-date information on employment opportunities.

To see upcoming job fairs please visit:

<https://www.cherokee.org/all-services/career-services/employment-resources/job-fairs/>

More information Coming Soon:

- Tulsa Area Aerospace Job Fair

Employment Programs Testimony

C. Bell

In January of 2020 I decided to stop by Cherokee Nation Career Services in Tahlequah. I talked to Dink Scott, and told him about my situation. Dink told me he would work with me the best he could. I filled out some paperwork, and within a couple of days he had me a job. Dink Scott and Jeff Vance looked at me like I was human instead of a mess up. They gave me the chance in life that saved me from going back to my old ways of drugs and incarceration.

I felt like a man again thanks for Dink and Jeff. I was able to do my random drug screening through Career Services. Dink and Jeff became my program coordinators. I would test up to three times a week, all of which I passed each and every time.

Over the next year and half, I would work on several different programs. I started out on Tribal Training working at the Cherokee Springs golf course working maintenance,

until the pandemic hit and it shut down. I was then able to be placed assisting the CN elder and veteran's food drive. I worked over 400 hours. After the food drives ended, and everything opened back up, I went back to the golf course in June of 2020 on the TTS program.



June 4th 2021 I was part of a select few that was Gadugi Portal support tech. Shortly after I was offered a job with UKB as a mowing personnel making \$15 an hour. I have a company truck for the first time in my life.

After over 20 years of addiction, 10 years of being locked up, life is amazing. I am 27 months clean, I have my kids back in my

life, and an amazing fiancé. I have a good paying job, and it's all because of an amazing God we serve. My only regret is that I couldn't get a job with my tribe.

A special thanks to Dink Scott and Jeff Vance at Career Services for giving me a chance, and fighting for their people. They are more than just professionals, they are true friends.

HOPE Testimony

Reincarnation Cottages, Pryor

When C. Swake started here he had the odds stacked against him. He was new to recovery and drugs have ravaged his life and his family had grown apart. He had fines and court cost that he was behind on and really had no one to help him. Since being employed with us at Reincarnation Cottages, we have poured into his life teaching him life skills, coping skills and how to adjust to different things that come up in your daily life. Mr. Swake has been a huge influence on many other men, he gets to spend lots of time with them taking them to work, church and class. His family life has been restored and he loves spending time with his family and they now love seeing him. I would say the best thing about him is you only have to tell him once. He knows what needs to be done and you and you never have to worry if the job will get done. We are so grateful for the Cherokee Nation for giving Mr. Swake this opportunity, not only has it been great for him but has been amazing to watch him come out of addiction and become a successful man.

Doug Clark
Program Director

HOPE Success Story

M. Wynn, Tahlequah

M. Wynn came into the HOPE program during the quarantine period of the COVID-19 pandemic. He started March 23, 2020 as a patient engagement team member, the same day that the Cherokee Nation Complex closed down for quarantine. He worked in that position for a while, but eventually took some time off due to fear of COVID-19 exposure. He later returned to work at the Cherokee Nation Food Bank helping stock and pack boxes of food to be dispersed to the community. Wynn worked at the food bank until the end of May when he was moved to Tahlequah Senior Activity Nutrition Center where he has found his niche. He worked out so well he assumed an almost supervisor role. When asked if the HOPE program service was beneficial, he replied, "Oh yeah! You all had so much faith in me, even when I was having trouble at the Food Distribution and you moved me to the Senior Nutrition Center, and I am extremely grateful." Wynn is now employed full-time at the Tahlequah Senior Nutrition Center.

RESTORE

The RESTORE grant assists individuals whose job was impacted by COVID-19 by placing them in a temporary job focused on humanitarian efforts and clean-up efforts as a result of the COVID-19 pandemic. One of our worksites is the new PPE facilities in Stilwell and Hulbert. We are pleased to say that we currently have 15 participants working in Stilwell and currently taking applications for the Hulbert location.

RESTORE Success Stories

R. Johnson, Sequoyah County

R. Johnson is a man all about taking care of his family. So when he lost his previous job amidst the COVID pandemic, like many people during this time he was scared and didn't know where to turn. He was faced with the choice to fight for unemployment or try to find another job. He chose to come to Career Services and that choice paid off for him.

During his placement, he was tasked with assisting with their COVID related extra duties, including cleaning and sanitizing the county buildings and machinery twice daily, as well as, working alongside the road crew. The county employees spend countless hours working with and around the public therefore, his job was integral in protecting everyone during the COVID pandemic. Johnson shined from day one with his positive attitude and willingness to step in and help. This attitude caught the eye of his supervisor, County Commissioner, Beau Burlison. He saw the work ethic and attitude that he wanted for his department and quickly began taking the steps to get him hired full time. On March 26th, Johnson retained full time unsubsidized employment with the Sequoyah County.

Soon, Johnson hopes to take classes to obtain his Commercial Driver's License (CDL). This will only benefit him more down the road by providing greater opportunities to move up the ladder within Sequoyah County. He stated, "I thank God every day for this opportunity and give thanks to Cherokee Nation RESTORE program and my counselor because I don't know where I would be without them". "With this job I now have time to spend with my family and I am financially stable to take care of them too."



K. Adair, Stilwell

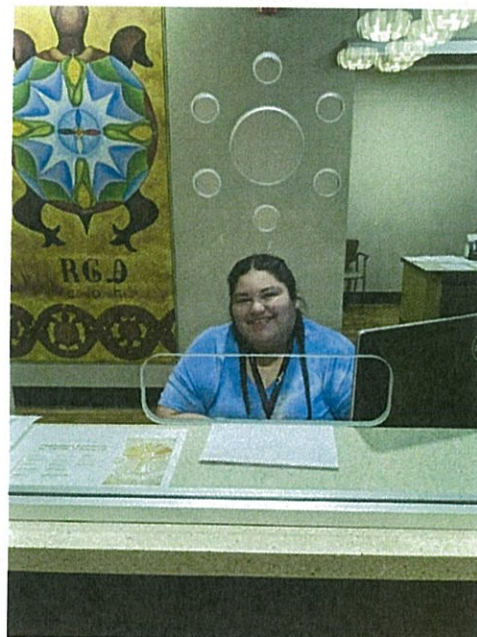
K. Adair is a 28 year old Cherokee Nation citizen currently residing in Stilwell, Oklahoma. She came into the Career Services office in Stilwell on March 17th, 2021 seeking assistance with employment. Amid the current COVID pandemic, Adair was having a difficult time finding full time employment. Prior to becoming a RESTORE participant, she had taken a temporary job at the Wilma P. Mankiller Health Clinic, which ultimately timed out.

She became a RESTORE temporary job program participant on March 22nd, 2021. Adair was placed as a COVID Screener at the Cherokee Nation Career Services offices in Stilwell. When all full time staff returned to their assigned locations in the Career Services offices, Adair was moved to the Wilma P. Mankiller Health Clinic, serving in a similar capacity as she had previously served on her temporary job.

She worked at the clinic as a program participant for a total of 23 days. Her work ethic, communication skills and ability to work with people were evident from the day she walked in the doors of the clinic. She was hired full time by the Cherokee Nation on June 1st, 2021 to be a Medical Records

Health Registration Specialist. Adair's smile, friendly attitude and willingness to assist the Cherokee people make her a valuable asset to the Cherokee Nation Health Services.

"I appreciate the opportunity I was given by being placed at the clinic which led to me getting a job here", she stated. "I am very appreciative of the help and understanding given to me while I was on the program". "I am very happy where I am now!" she added.



JOBS/Tribal TANF

Services provided to 159 families for the month.

JOBS/Tribal TANF is developing criteria to provide an impact payment to current TANF recipients beginning August 2021 through the Pandemic Emergency Assistance Funds.

Collaborative efforts are in the works with the Adult Education Program and WIC Program to create a service opportunity through the Pandemic Emergency Assistance Funds to aid first time mothers lacking their HSD/GED. The program is seeking to provide an incentive for mothers that obtain their GED through the Adult Education program.

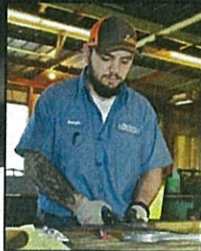
Distribution mailers have continued to be sent to TANF families providing vital information regarding current services and programs. Included in this mailer was information regarding:

- Registry for the Gadugi Portal
- Soonercare enrollment
- COVID vaccine walk-in availability
- RRR COVID Assistance
- JOBS/Tribal TANF branded face masks were also provided to our current recipients with travel size sanitizers and wipes for each member of the assistance unit.

Staff began processing youth incentives for Good Grades/Attendance and High School completion for the Spring 2021 semester.

Cherokee Nation
Coming Home
Reentry Program

"Welcome back to the Cherokee Nation."



Reentry Counselors by County

Reentry Program Manager

Matthew Lamont: 918-871-9387
matthew-lamont@cherokee.org

Reentry Coordinator

Brandy Whaler: 918-506-7605
brandy-whaler@cherokee.org

Cherokee, Muskogee, Wagoner, McIntosh

Brian Vance: 918-316-1964
brian-vance@cherokee.org
Heather McKinnis: 918-316-3262
heather-mckinnis@cherokee.org

Adair, Sequoyah

Kyron Gonzales: 918-316-8564
kyron-gonzales@cherokee.org

Delaware, Mayes, Ottawa, Craig, Nowata

Madison Threet: 918-316-0314
madison-threet@cherokee.org

Tulsa, Washington, Rogers

Nancy Davidson: 918-316-9367
nancy-davidson@cherokee.org

Coming Home Reentry Program

The Cherokee Nation offers the 'Coming Home' Reentry Program to Cherokee citizens who are Justice-Involved or have been recently released from incarceration and are returning to, or reside in, the 14-county reservation in northeastern Oklahoma.

The Coming Home Reentry Program operates within the Career Services department of the Cherokee Nation. Career Services provides employment and training programs leading to self-sustaining careers and jobs for participants. Reentry services and assistance are on a case-by-case basis and can include, but are not limited to, the following: counseling, health care, behavioral health, clothing, hygiene, housing, driver's license reinstatement, employment, vocational training, and other relevant services.



GWY.9 D3P

CHEROKEE NATION®
Career Services

Contact Us Today • 918-453-5555



Respond • Recover • Rebuild



Restore

Have you been dislocated from work due to COVID-19?

Cherokee Nation Career Services may be able to provide
employment opportunities through the Restore program.
Must reside in the Cherokee Nation reservation.

Information: 918-453-5555



Cherokee Nation Career Services

Employment Recovery

-
- ☛ **Laid off and/or receiving unemployment due to COVID-19?**
 - ☛ **Need school tuition for a new career in health care, manufacturing, construction, or IT?**
 - ☛ **Need support with required expenses for work or class?**
 - ☛ **Interested in on-the-job training?**
-

Contact a qualified Career Specialist today!

☎ Tahlequah 918-453-5555

☎ Tulsa 918-574-2749

☎ Muskogee 918-682-2077

☎ Pryor 918-825-7988

Applicable to residents in all parts of these counties:
Adair, Cherokee, Craig, Delaware, Mayes, McIntosh, Muskogee,
Nowata, Ottawa, Rogers, Sequoyah, Tulsa, Wagoner, and Washington

TRIBAL CITIZENSHIP NOT REQUIRED.

Cherokee Nation Career Services

Summer 2021

Jobs - Training - Hope - Opportunity

Vol. 11



Employment Opportunities
Summer Youth Program

Tribal Training Programs

H.O.P.E.

*Helping Others
Perform Effectively*

Reentry Program Participant:
Kari Cecil

Participant Success Stories

"If it wasn't for the reentry program counselors at Cherokee Nation, I don't know if I would have made it. They supported me with the things I needed to succeed on my own. I am eternally grateful."

CherokeeJobs.org

Meet Our Staff: Ashawna Miles, Director, Renewal Programs



Ashawna Miles is the Director of Renewal Programs within Cherokee Nation Career Services. Ashawna is an accomplished leader with 20+ years of combined experience in Human Resources as well as profit and non-profit industries. Miles' current program work includes assisting individuals impacted by the COVID pandemic (RESTORE) and the opioid epidemic (HOPE) with employment and/or training services.

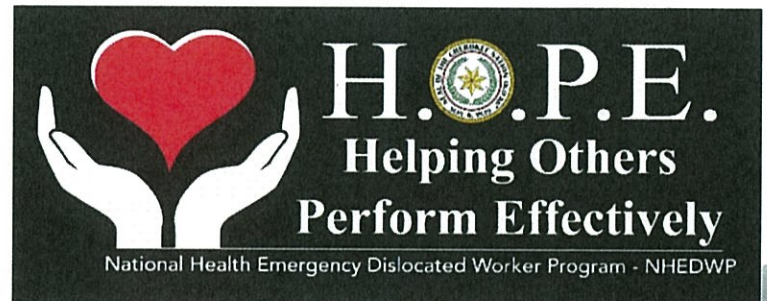
Layered with extensive management, leadership project portfolios and experience implementing change, Miles is focused on assisting individuals to become better and achieve excellence.

Ashawna's education includes a Bachelors from Langston University, Graduate of The University of Oklahoma Economic Development Institute and State of Oklahoma Licensed Realtor.

National Health Emergency Dislocated Worker Program

The focus and goal of NHEDWP is to provide disaster relief jobs and employment services to eligible individuals in Oklahoma counties impacted by the health and economic effects of widespread opioid use, addiction, and overdose. This program also provides employment services to participants seeking careers in professions related to addiction, treatment, prevention, and pain management. Hospitality, manufacturing and construction will be additional career pathways.

***Must be Native American to qualify.** Call 918-453-5555.



"I'm so grateful to Career Services for everything they helped me with. This all sounds crazy when you say it out loud, but going to prison was probably the best thing that ever happened to me at that point in my life. I did a lot of growing up during the time I spent in prison. I'm just truly grateful for the opportunity Career Services gave me."

Aelicia Green

"I really appreciate everything Cherokee Nation Career Services has done for me and my family. I just needed a little help and they gave me the chance to better myself."

Terrance Mixon



Employment and Grant Opportunities...

Call 918-453-5555, or visit

<https://www.cherokee.org/all-services/career-services/>

Disaster Recovery Dislocated Worker Grant - RESTORE

RESTORE is a two-year U.S. Department of Labor grant focused on assisting businesses and/or organizations affected by COVID-19. Eligible participants will be provided a one-year temporary job opportunity to assist various businesses and/or organizations. **Participants do not have to be Native American to qualify.*

JOBS/TANF Programs

Jobs, Opportunities, Benefits, and Services (JOBS) is the Cherokee Nation's Tribal Temporary Assistance for Needy Families (TTANF) program which provides a variety of benefits and services to low-income Cherokee Nation families, federally recognized tribes, and Alaska Native families. Benefits may include cash assistance, job preparation, work assistance, supportive services, non-recurring short-term benefits, diversion assistance, and program incentives. JOBS was established to increase a families ability to achieve self-sufficiency through program services and benefits. There is an emphasis on work and personal responsibility requiring parent families to engage in approved work participation activities.

Disability Employment Initiative - DEI

DEI seeks to improve education, training and employment opportunities by providing career pathway services for Native Americans with disabilities.

Employment Recovery National Dislocated Worker

To qualify for this program, participants must 1.) have previously been working and have been laid off/terminated or received notice of layoff/termination, 2.) previously self-employed, but no longer due to economic conditions. Must be eligible for unemployment or have exhausted unemployment benefits. **Tribal membership not requirement to qualify.*

Coming Home Reentry Program

The Coming Home Reentry Program serves Cherokee citizens who are justice-involved or have been released from incarceration. The program assists with employment and vocational services. Services provided are on a case-by-case basis and may include assistance with employment, training, education, housing and clothing. Participants must be a Cherokee Nation citizen living within the 14-counties of the Cherokee Nation reservation to participate.

**Cherokee Nation
Career Services provides
opportunities for career
advancement, employment,
and training to help
individuals and families
become self-sufficient.
918-453-5555
CherokeeJobs.org**

Summer Youth Employment Program

The Summer Youth Employment Program provides youth, ages 16-24, with work experience in order to prepare them for the working world. To qualify, participants must be a citizen of a federally recognized tribe and reside within the tribes 14-county reservation. Youth aged 16-24 must be low income using the Federal Poverty Guidelines and possess one of the following barriers to employment: 1) deficient in basic literacy skills; 2) school dropout; 3) homeless, runaway, or foster child; 4) pregnant or parenting; 5) offender; or 6) is an individual (including a youth with a disability) who requires additional assistance to complete an educational program or to secure and hold employment.



Employment Recovery National Dislocated Worker Grant



To qualify for this program, participants must 1.) have previously been working and have been laid off/terminated or received notice of layoff/termination, 2.) previously self-employed, but no longer due to economic conditions. Must be eligible for unemployment or have exhausted unemployment benefits. *Tribal citizenship not requirement to qualify. Call the nearest office: Tahlequah 918-453-5555; Tulsa: 918-574-2749; Pryor: 918-825-7988; Sallisaw: 918-776-0416.

Tribal Training Services



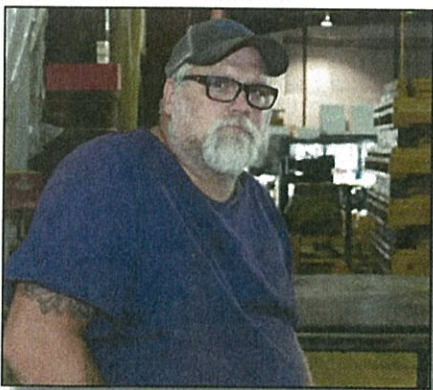
Tribal Training Services offer individual work assignments based on skill. This program allows tribal citizens to train for a period of up to 12 weeks or earn a stipend of up to \$1,000. This amount may be extended by case review based on the individual circumstances of the client, but not to exceed the maximum program stipend of \$3,000 in one fiscal year. Application can be made at Career Services offices in Tahlequah, Claremore, Jay, Muskogee, Pryor, Sallisaw, Stilwell, and Vinita. Call 918-453-5555 <https://www.cherokee.org/all-services/career-services/employment-resources/tribal-training-services/>

Success Stories...



Dasia McClellan is a 21 year-old Cherokee Nation citizen and participant in the Disaster Recovery National Dislocated Worker Grant, RESTORE. McClellan graduated from Union High School in Tulsa, attended OSU Technical school in Okmulgee, OK, and studied engineering design. “I completed all of my classes and just need an internship to receive my associates degree,” said McClellan. “Unfortunately, the Covid-19 pandemic came along and shut everything down.” Fortunately for McClellan, the Cherokee Nation was able to offer the opportunity to take advantage of employment opportunities through the RESTORE grant. “I couldn’t just set back and wait so I started exploring my resources and Cherokee Nation was one of the resources I turned to.” McClellan went online looking for opportunities for employment, but found that

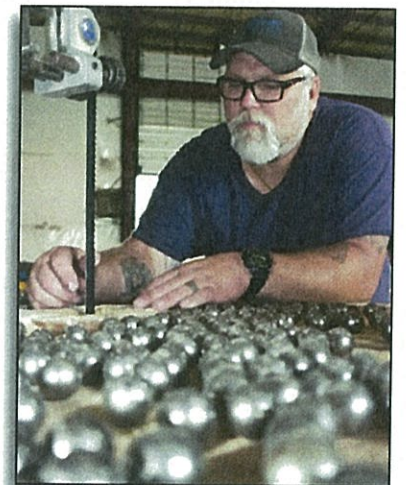
just picking up the phone and making personal contacts is the way to go. McClellan contacted Cherokee Nation Career Services, where she was told about the RESTORE program and they put her to work at The Dream Center in Tulsa. The Dream Center assists families in need with food, clothing and focuses on programs designed to produce outcome-based results. “I am very happy to have this opportunity Career Services was able to provide me with while I look for something in my career field,” said McClellan.



Richard Tuell is a participant in the Coming Home Reentry Program at Cherokee Nation Career Services. “Bad things started happening early on for me,” said Tuell. “My family had substance abuse problems so I dropped out of school in the 9th grade and went to work.” He started drinking when he was about 14-years old. “Before I dropped out I was drinking all day. I got alcohol poisoning when I was 15 and went through detox while I was in the hospital, and that scared me so I quit drinking,” said Tuell. “I managed to stay out of trouble until my twenty first birthday when I decided to try methamphetamine for the first time.” Tuell became addicted to meth very quickly and in order to feed

his habit, he began to sell drugs. “I never made any

money at it and just when I thought I was going to, I got arrested for the first time,” said Tuell. It wasn’t long before Tuell was arrested again which led to a 26-year struggle with addiction and going back and forth to prison. “I think I’ve probably spent a third of my life in prison,” said Tuell. “I pray everyday that I can be strong enough to stay sober and never go back to that place again.” Tuell contacted the Cherokee Nation Reentry Program and they helped him with getting his driver’s license and purchasing clothes and tools for a job he now has at American Crating Company in Tulsa. “The reentry program not only helped with essential items to live, but the counselors have helped me get back the confidence I need,” said Tuell.



The Stilwell and Pryor offices have moved. Please note new addresses.

Pryor: 6789 Hwy. 69 S, Pryor, OK 74361

Stilwell: 406 A West Locust Street, Stilwell, OK 74960

G.W.Y.B DBP
CHEROKEE NATION®
Career Services
Office Locations



**Cherokee County
Tahlequah Office**
17675 S. Muskogee Ave.
Tahlequah, OK 74465
918-453-5555



**Cherokee County
Employment and Training**
17138 S. Muskogee Ave.
Tahlequah, OK 74465
918-453-5555



**Cherokee County
TERO and TLJC Office**
16389 S. Muskogee Ave.
Tahlequah, OK 74465
918-453-5334



**Cherokee County
Learning Center**
17822 S. Muskogee Ave.
Tahlequah, OK 74465
(918) 458-0577



**Adair County
Stilwell Office**
406 A W. Locust St.
Stilwell, OK 74960
918-696-3124



**Sequoyah County
Sallisaw Office**
100 E. Choctaw Ave.
Sallisaw, OK 74955
918-776-0416



**Delaware/Ottawa County
Jay Office**
1178 W. Cherokee
Jay, OK 74346
918-253-3243



**Mayes County
Pryor Office**
6789 Hwy. 69 S
Pryor, OK 74361
918-825-7988



**Rogers County
Claremore Office**
23205 S. Hwy. 66
Claremore, OK 74018
918-342-7450



**Washington/Craig/Nowata Co.
Vinita Office**
27371 S. 4410 Rd.
Vinita, OK 74301
918-256-4576



**Tulsa County
Tulsa Office**
10837 E. Marshall St.
Tulsa, OK 74116
918-574-2749



**Muskogee/McIntosh/Wagoner Co.
Muskogee Office**
1305 S. Country Club Rd.
Muskogee, OK 74403
918-682-2077

Commerce Services

Securing and enhancing the financial well-being of Cherokee people, businesses and communities

Anna Knight, Executive Director
918-453-5532
anna-knight@cherokee.org

Community Economic Impact

Small businesses employ nearly half of the American workforce; they create 2 out of 3 net new private sector jobs; they invest 68% of revenues to build and sustain communities. – SBA 2021



Cherokee Nation Economic Development Trust Authority has invested \$19,488,949.81 in 365 privately owned small businesses impacting 1,612 community based jobs since 2010

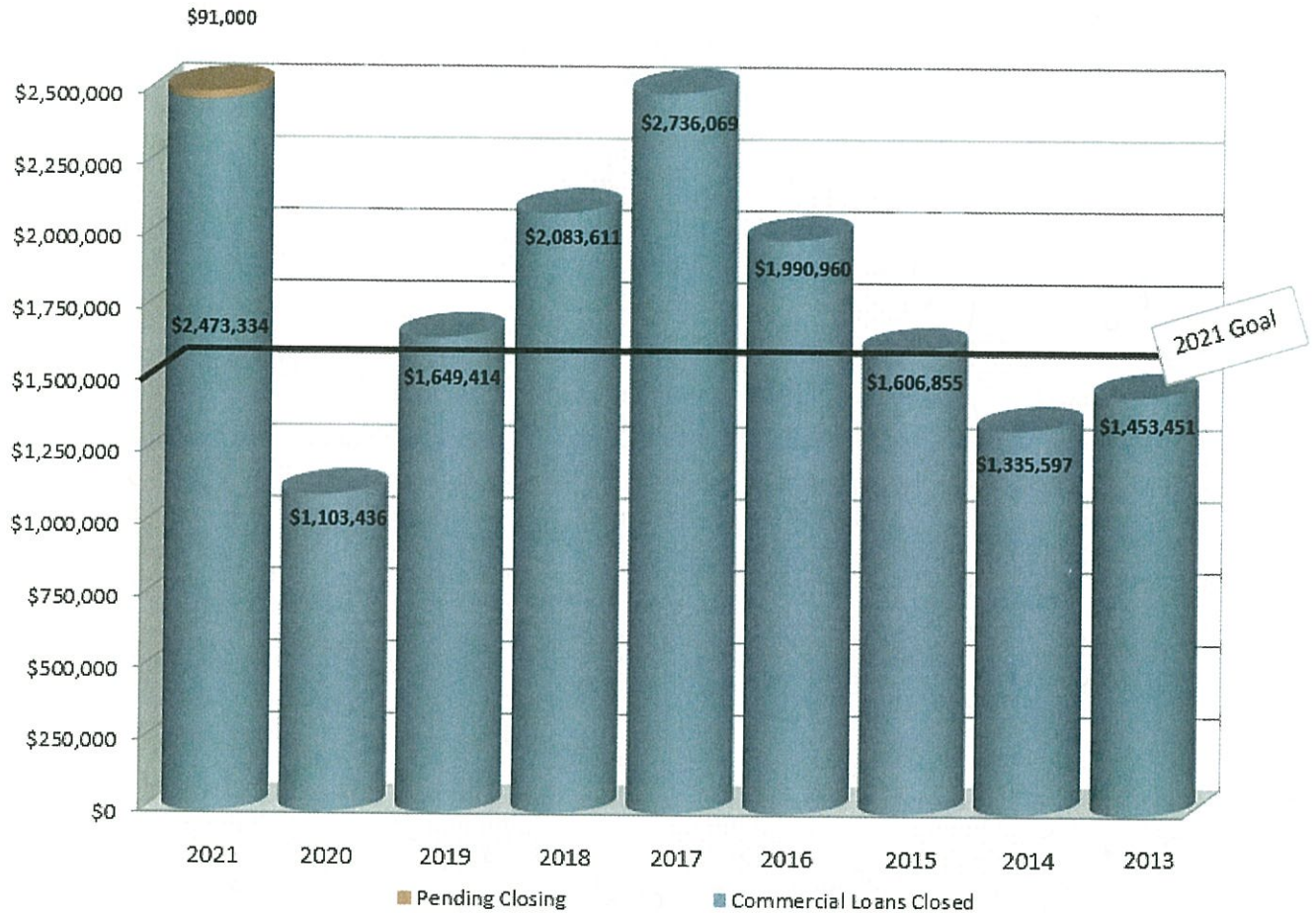


C & D ROOFING & CONSTRUCTION LLC

"The business loan employees were very informative with every question I had and were very well trained to be able to walk me through the whole process. I would recommend this to anyone to start a business or expand the current business they have."

– Cody Nottingham, C&D Roofing and

Dollars Invested in the Local Economies Through Small Business Lending Dollars Invested in Local Economy



Small Business Loans Closed June 2021

Community	Loan Purpose	Project Costs	Owner Equity	Jobs
Owasso	Machine Services	\$190,000	20%	8
Vinita	Lawn Care	\$7,500	30%	2
Muskogee	Construction Services	\$63,000	53%	2
Muskogee	Construction Services	\$25,000	82%	2
Tulsa	Construction Services	\$24,000	11%	2

Commercial Lending Pipeline (Commercial requests submitted)

Community	County	Business Type	Startup or Expansion
Tahlequah	Cherokee	Food Service	Start-up
Tahlequah	Cherokee	Food Service	Start-up
Keys	Cherokee	Retail	Start-up
Tahlequah	Cherokee	Food Service	Start-up
Tulsa	Tulsa	Auto Service	Start-up

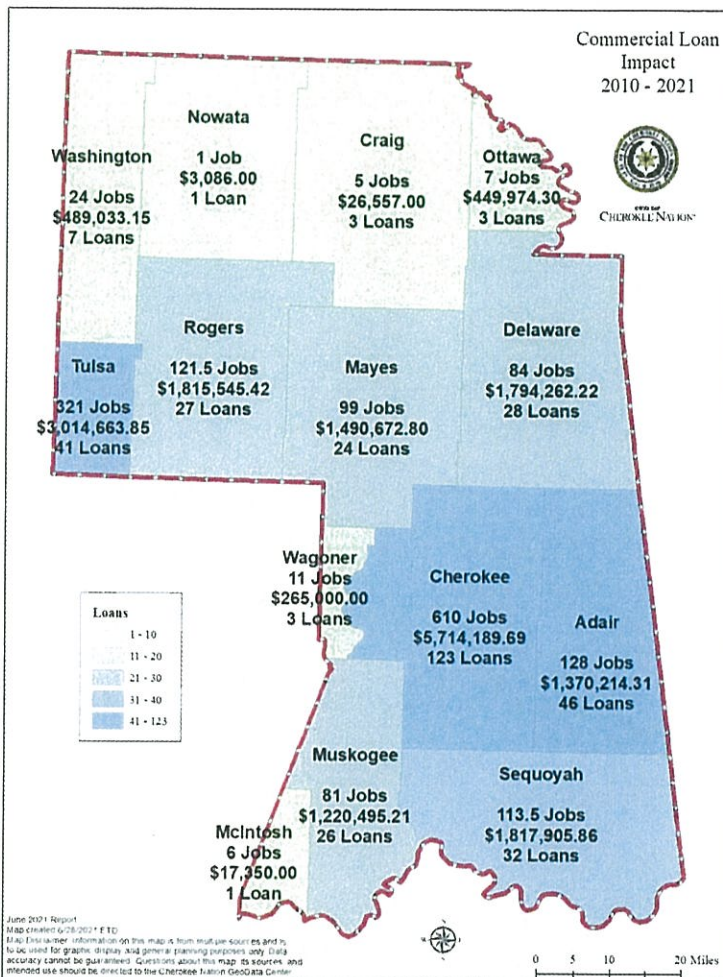
Small Business Lending Impact 2010 through 2021 by County

CNEDTA loan dollars leverage additional economic investments!

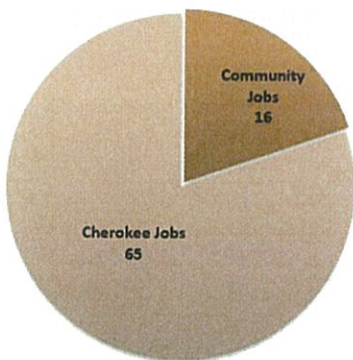
Since 2015, CNEDTA loans leveraged \$42 million in private community investments.

In 2021, CNEDTA loans leveraged an additional \$4.6 million in private community investments.

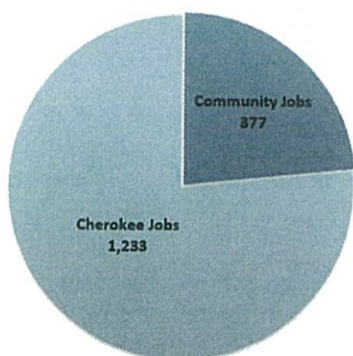
Small Businesses Create Community Based Jobs
Private Sector Jobs Impacted by Small Business Lending



Jobs Created FY 2021



Jobs Created FY10-21



County	Economic Investment	Businesses	Jobs
Adair	\$1,370,214	46	128
Cherokee	\$5,714,190	123	610
Craig	\$26,557	3	5
Delaware	\$1,794,262	28	84
Mayes	\$1,490,673	24	99
McIntosh	\$17,350	1	6
Muskogee	\$1,220,495	26	81
Nowata	\$3,086	1	1
Ottawa	\$449,974	3	7
Rogers	\$1,815,545	27	121
Sequoyah	\$1,817,906	32	114
Tulsa	\$3,014,664	41	321
Wagoner	\$265,000	3	11
Washington	\$489,033	7	24
Totals	\$19,488,949	365	1,612

Cherokee Nation Economic Development Trust Authority

A Cherokee Nation chartered nonprofit corporation
Certified as a Community Development Financial Institution

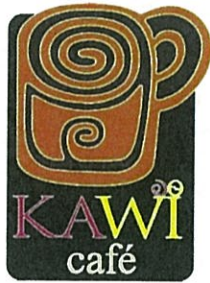
Lending Assets

Available Commercial Capital	\$2,518,343
Available Consumer Capital	\$1,518,267
Approved Grants Pending Distribution	\$40,652
Approved Grants Pending Receipt	\$623,000
Total Available Capital	\$4,700,262
Outstanding Commercial Loans	\$9,897,391
Outstanding Consumer Loans	\$1,764,224
Total Outstanding Loans	\$11,661,615

Kawi Café a model experiential entrepreneurship-training program

Managed by Commerce business coaches, we collaborate with Career Re-entry Programs to provide hands on entrepreneurial training in the Kawi Cafe.

The Kawi now serving lunch in the Financial Resources Breakroom on Mondays and Thursdays.



- Total Graduates 96
- Total Re-entry/Recent Offenders 51
- Total Day Training 45
- Total Opening Small Business 5

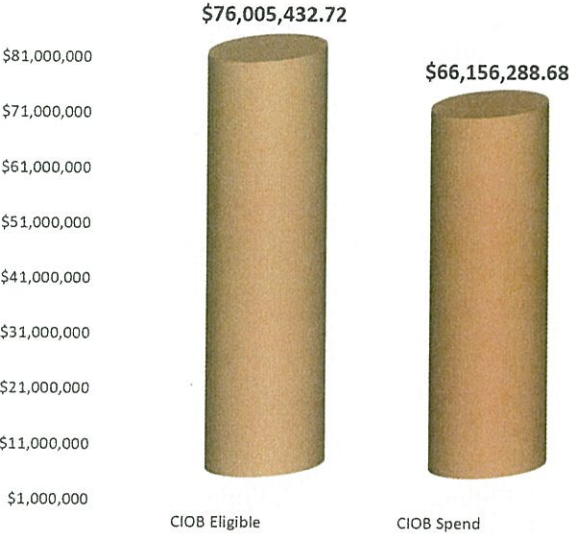
*All participants have been low income American Indians.

Artists as Entrepreneurs and Community Tourism as Economic Development

Increasing the business capacity of artists and tourism capacity of communities

The Cherokee Arts Center is open to studio artists, including National Treasures, and by appointment only. The Spider Gallery is open to the public.

Procurements Awarded to Certified Cherokee/Indian-Owned Small Business
89.82% of CIOB Eligible Procurement Opportunities were awarded to CIOBs



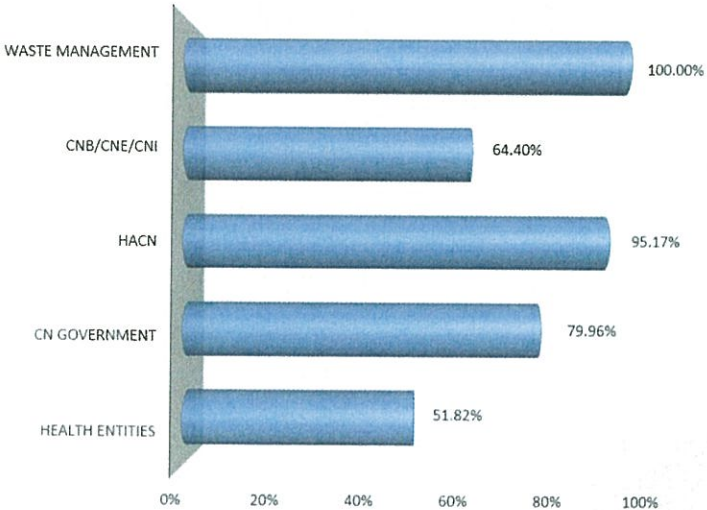
TERO Procurement Opportunities	
Entity	% Awarded
CN Government	97.20%
CNE	80.99%
Health Entities*	100.0%
CNI	2.20%
Waste Management	0.00%

*Health Entities are PACE/Elder Care and CN Home Health

CNB Procurement Submission versus Awards		
Eligible TERO Opportunities	TERO Bids Received	Bids Awarded
October 2020 - September 2021	% opportunities bid by TERO Vendors	% of TERO vendors winning bids when TERO bids were submitted
80	36.25%	55.17%

72.52% of Employees are registered Cherokee Nation Citizens

Includes companies majority owned; does not include temporary or government contract employees



2021 - 2022 Grant Applications Underway and Recently Submitted: Pending and Approved

Please note some grants submitted under the Cherokee Nation Economic Development Trust Authority (CNEDTA)

Grant Submitted	Purpose	Funding Year	Amount Requested	Status	Notes
USDA RDBG	Small Business	2021	\$200,000	Awarded	Jay Industrial Park Road
USDA RDBG	Small Business	2021	\$100,000	Awarded	Community Planning
CDFI	Lending Programs	2021	\$650,000	Awarded	SBAC Lending Programs
USDA SDGG	Small Business	2021	\$150,000	Awarded	Technical Assistance
USDA RDBG	Artists Entrepreneurs	2022	\$137,340	Awarded	Entrepreneurial Curriculum and Mentorship
USDA RDBG	Small Business	2022	\$67,321	Awarded	Coaching Services Federal Procurement Entrepreneur Training
CDFI	Small Business	2022	\$1,000,000	Submitted	Lending
IRS VITA	Tax Preparation	2022	\$36,000	Submitted	VITA Tax Program 2022
SBA Community Navigator Pilot	Small Business Assistance	2022	\$2,500,000	Upcoming	Regional Small Business
USDA SDGG	Community Development	2022	\$150,000	Upcoming	Technical Assistance to Minority Community Organizations
MBDA Minority Business Enterprise Multiplier Project	Small Business Assistance	2022	\$300,000	Upcoming	Minority Business Assistance
CDFI Small Dollar	Technical Assistance	2022	\$500,000	Upcoming	Loan Loss Reserve and Technical Assistance for Small Consumer Loans
BIA Business Development Institute Grant	Feasibility Study/Business Plan	2022	\$75,000	Upcoming	Feasibility Study Spider Gallery International Online Sales
BIA Incubator Grant	Small Business Incubator	2022	\$500,000	Upcoming	Shared Services/Place Incubator
USDA RMAP	Intermediary Relending	2022	\$500,000	Upcoming	Small Business Lending and Technical Assistance