



COUNCIL OF THE CHEROKEE NATION

EXECUTIVE & FINANCE COMMITTEE REPORT

Reporting Month October 2023

Dept: **Financial Resources**

Contact: **Janees Taylor, Treasurer**

janees-taylor@cherokee.org | ext. 5052



Accounts Payable checks disbursed

Current Month	3,358
Year to Date	3,358



Timecards processed

Current Month	12,878
Year to Date	12,878



Reqs. approved for processing

Current Month	4,387
Year to Date	4,387



Purchase orders issued

Current Month	3,206
Year to Date	3,206



Travel expense statements processed

Current Month	323
Year to Date	323



Files received for storage

Current Month	683
Year to Date	683



Number of internal billings

Current Month	3
Year to Date	3



Grant reports submitted

Current Month	98
Year to Date	98



Deposits

Current Month	162
Year to Date	162

Departmental Goals

- 1 Complete FY23 Audit
0% complete - Audit complete by March 31, 2024
- 2 Obtain Unmodified Audit Opinion
0% complete - Audit complete by March 31, 2024
- 3 No Material Weaknesses on Single Audit
0% complete - Single Audit complete by June 30, 2024
- 4 Reporting requirements completed & submitted for October 2023
*96% completion-Required reports were submitted timely in October
4 reports were not able to be loaded due to portal access issues*

Compliance

- 1 No outstanding borrowings on \$5M Cash Reserve Advance

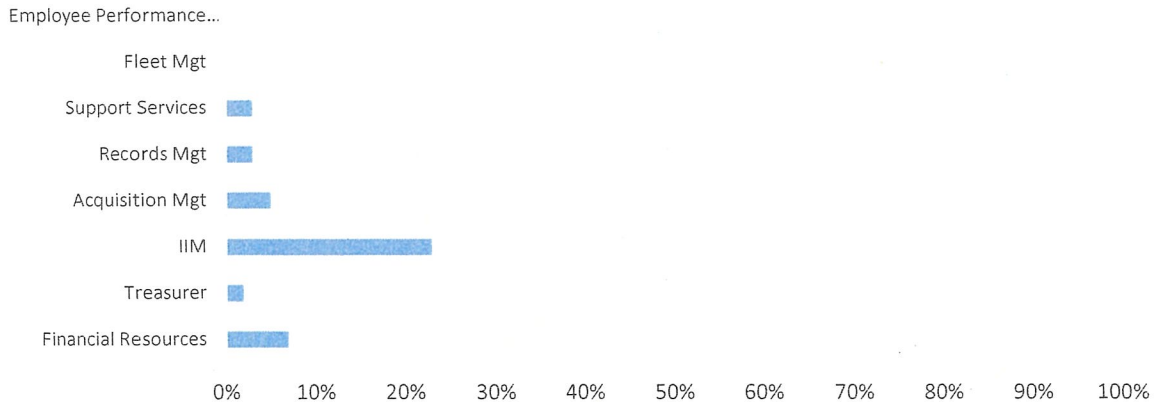
Cherokee Nation Acquisition Management Year-To-Date Bid Report Over \$5,000 Transactions October 1, 2023 through September 30, 2024

**% of sub-total -
TERO vendor
submitted Bid**

Award to TERO Vendor	\$ 7,248,207.31	99%
Award to non-TERO Vendor	\$ 56,800.00	1%
Sub-total bids with a TERO vendor participating	\$ 7,305,007.31	100%
Bid - no bids submitted by TERO Vendors	\$ 34,235,656.91	

October 1, 2023 through October 31st, 2023

YTD Budget Spend





Cherokee Nation Career Services

Jobs - Training - Hope - Opportunity

Executive and Finance Committee



**Carly Bearpaw, former Work Experience participant,
Full-time employee, Cherokee Nation Tag Office**

**Executive & Finance Committee
Career Services-Monthly Report
S. Diane Kelley, Executive Director**

Employment Programs



Cherokee Nation Career Services Employment and Training staff attended the annual Northeast Oklahoma Regional Alliance (NORA) Summit on October 24, 2023. NORA partners with individuals, municipalities, chambers of commerce, small businesses and corporations in a 14-county region in northeast Oklahoma. Their region consists of Washington, Nowata, Craig, Ottawa, Delaware, Mayes, Rogers, Wagoner, Cherokee, Adair, Sequoyah, McIntosh, Muskogee and Okmulgee counties. The keynote speaker for the event was Cherokee Nation Principal Chief Chuck Hoskin Jr. Staff were able to attend breakout sessions while networking with community partners.

Members of the Career Services management team was able to attend the Four County Employment and Training Partners Meeting on October 31, 2023. Some of the partners in attendance were, Green Country Works, NSU Continuing Education Department and the OESC Center for Tahlequah. Department spokespersons provided updates and information regarding upcoming program changes as it relates to economic development and employment.



Career Services reports:

Total participants hired (this includes letters of intent, verified start dates and those already working at job sites) since 8/12/23: **189**

Total participants hired and currently working at job site as of 11/3/23: **119**

Career Services would like to recognize a few of our community partners that have hired three or more of our Work Experience Participants since August 1, 2023:

- NHS Hospital – Sallisaw,
- Mrs. Ashley's In Home Daycare - Sallisaw,
- Muldrow Public Schools,
- Bear's Cub House - Sallisaw, Town of Marble City,
- Utility Management & Construction, LLC -Ochelata,
- Monday's Stop N Shop – Ochelata,
- Leach Public Schools,
- Seaton Consulting Group, LLC – Vinita,
- Habitat RESTORE – Tahlequah,
- Del Rancho – Tahlequah.

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- Habitat RESTORE – Tahlequah,
- Del Rancho – Tahlequah.

Monthly Report October, 2023			
Activity	Number	Activity	Number
Office Visits Received	217	Referrals to Assessment	0
Phone Calls Received	139	Referrals to Career Skills Classes	0
Training/Work Site Visits	1	Referrals to Alternative Education	2
Other Contacts (Home Visit, etc.)	700 texts/450 emails	Referrals to Tribal TANF	0
Counseling Sessions	9	Referrals to Child Care	0
Contact Sheets Completed	7	Referrals to Family Assistance	
Applications Pending	11	Referrals to Other CN Programs	5
Applications Completed	27	Referrals to Other Agencies	20
Applications Placed on Hold	1	Referrals to Talking Leaves Job Corps	0
Files Terminated	10	TLJC Placement Assistance	0
Follow-ups (30-90-year)	6	Referrals for Employment	0
Job Bank Applications Completed	0	Employment Placements	2
Meetings Attended	6	Job Fairs	1
Trainings Attended	1	TANF	0
Other Activities	1		

PL 102-477 Referral Information			
	Adults	Youth	Cash Assistance
Total Referrals:	0	0	0

Highlights: Mariah Osage, QUEST participant hired in registration. Steven Shade, QUEST participant hired at Peaceful Warriors Way. I am working on the media releases and requests for these.

Monthly Report			
Activity	Number	Activity	Number
Office Visits Received	97	Referrals to Assessment	4
Office Phone Calls Received	34	Referrals to Career Skills Classes	25
Training/Work Site Visits	5	Referrals to Alternative Education	3
Other Contacts (Home Visit, etc.) TEXTS, CELL CALLS	1513	Referrals to Tribal TANF	2
Counseling Sessions	8	Referrals to Child Care	0
Contact Sheets Completed	72	Referrals to Family Assistance	8
Applications Pending	15	Referrals to Other CN Programs	0
Applications Completed	28	Referrals to Other Agencies	0
Applications Placed on Hold	0	Referrals to Talking Leaves Job Corps	0
Files Terminated	55	TLJC Placement Assistance	0
Follow-ups (30-90-year)	3	Referrals for Employment	
Job Bank Applications Completed		Employment Placements	5
Meetings Attended	6	Job Fairs	0
Trainings Attended	0	Other Activities	0

PL 102-477 Referral Information			
	Adults	Youth	Cash Assistance
Total Referrals:	10	4	

Highlights Hires:

Dillon Watts- PCA Peters Agency
 Leah Click- Sallisaw Dental
 Ulissa Goana- Mc Nutrition- Sallisaw
 Elizabeth Jones- Mc Nutrition-Sallisaw
 Tristian Curry- Walmart
 Carson Ladd- Saint Francis-Muskogee
 Cody Terrell- Blur Collar Concrete
 Lauren McElhaney- Creoks
 Ashley Brown- John's Hamburgers

In process of being hired:

Whitney Wilson- Sequoyah County Court Clerk

Bobby Taylor- Marble City Laborer

Donna Brackett- Marble City Court Clerk

Shelby Sanders- Career Services- Sallisaw

Glenda Mink- Greasy Immersion

Sandra Soap- Greasy Immersion

10/1/2023-10/31/2023

1. Saw 97 people this month **in the office** and had 34 calls to the office line.
2. I made contact, and clients made contact with me by **cell phone** and **text** 1513 times this month
3. Made 5 field visits to my worksites. Belfonte (2), Belfonte School (1), (1), Sac Nutrition,
4. Completed:

15- ARPA employment applications

3 -477 Employment applications

3 -QUEST employment application

2- Direct Placements

3- Vocational applications

Activity	Number	Activity	Number
Office Visits Received	74	Referrals to Assessment	0
Office Phone Calls Received	43	Referrals to Career Skills Classes	46
Training/Work Site Visits	7	Referrals to Alternative Education	1
Other Contacts (Home Visit, etc.)	1423	Referrals to Tribal TANF	4
TEXTS, CELL CALLS			
Counseling Sessions	84	Referrals to Child Care	1
Contact Sheets Completed	191	Referrals to Family Assistance	3
Applications Pending	8	Referrals to Other CN Programs	2
Applications Completed	20	Referrals to Other Agencies	0
Applications Placed on Hold	0	Referrals to Talking Leaves Job Corps	0
Files Terminated	36	TLJC Placement Assistance	0
Follow-ups (30-90-year)	1	Referrals for Employment	1
Job Bank Applications Completed	0	Employment Placements	21
Meetings Attended	4	Job Fairs	1
Trainings Attended	0	Other Activities	1

PL 102-477 Referral Information

Adults Youth Cash Assistance

Total Referrals: 0 0 0

Highlights:

October Hires to date:

Allie Ortega-Wolverine Den
Ashlie Calvert-Bear's Cub House
Bryce Qualls-Citi Trends
Bryson Elbon-Simon's Hardware
Dallas Frisby-Harps Vian
Harrison Diver-Northeastern Hospital
Jared Gragg-Jerry's Excavation
Kerrye Lawson-Jodi Lee's Furniture
Lilliana Setser-Sallisaw Nursing Home
Tommy James-B & B Auto
Madisyn Parish-Mercy Hospital
Marcus Hall-Big Daddy's on the Lake
Karen Cullison-Vian Schools
Kyla Riggs-Mrs. Ashley's Daycare
Kenzie Brown-Mrs. Ashley's Daycare
Andrea Williams-Dollar Store
Mika Graham-Tenkiller State Park

Pending Hires

Chloe Steed Whitmire -Mrs. Ashley's Daycare
Josalin Chapa -Northeastern Hospital

10/01/2023-10/31/2023

1. Saw 74 people this month **in the office** and had 43 calls to the office line.
2. Made contact, and clients and participants made contact with me by **cell phone** and text 1423 times this month
3. Made 7 field visits
4. Completed:
 - 3 ARPA employment applications
 - 3 ARPA vocational applications
 - 5 (477) applications
 - 9 QUEST

Wildland Fire Program

Personnel

The Wildland Fire program has nine permanent staff members and five vacant positions. We will receive funding for an additional five positions in FY 2024. In conjunction with the Bureau of Indian Affairs, we have trained over 50 new wildland firefighters over the past year. These firefighters work on a call-when-needed basis within the Cherokee Nation reservation or are placed with other Tribal programs in eastern Oklahoma to bolster the overall workforce.

Fire personnel have recently completed a Wildland Pumps and Water Use course and an Engine Operator course. We will be hosting a basic firefighter course at the Talking Leaves Job Corps on November 6-10.

Fire Suppression

- Responded to 274 wildfires for the Calendar Year.
- Assisted with fire suppression in Arizona, Montana, Minnesota, Michigan, and throughout Oklahoma.

Fire Prevention

The prevention program has completed educational events at 10 elementary/middle schools and conducted 2 community events. We have four additional school programs coming up, including two in collaboration with the City of Tahlequah Fire Department. These events aim to educate children and their families about the proper use of fire and how to prevent potentially catastrophic wildfires. The prevention program has also been actively investigating human-caused fires to determine the specific cause and origin.

Fuels Management

Preparation for annual prescribed burns and mechanical treatments is underway. These projects will occur on Restricted lands, Tribal trust lands, and Tribal fee lands throughout the reservation. A significant project for the fuels staff is to complete phase 2 of 3 treatments at the Sequoyah Hunting Preserve (SHP). The phase 2 treatment is a prescribed burn of 1,870 acres. The SHP treatments seek to reduce hazardous wildland fuels while also enhancing wildlife habitat and restoring the ecological integrity of the preserve.

JOBS/Tribal TANF

The Tribal Temporary Assistance for Needy Families (TTANF) program, also known as, Jobs, Opportunities, Benefits, and Services (JOBS) Program was a new authorized program for the Cherokee Nation that began October 1, 2019. The following represents participant data from the initial funding cycle, Fiscal Years 2020-2022, of services rendered:

Fiscal Year	Participants	Adults	Children	Cherokee	Non-Cherokee
2019-2020	898	195	703	808	90
2020-2021	717	146	581	659	58
2021-2022	800	176	624	733	67

The intended outcome of the JOBS Program is in accordance with the four purpose areas of TANF as established by Public Law 104-193, which are:

1. Provide assistance (or other forms of support) to needy families so that children may be cared for in their own homes or in the homes of relatives.
2. End dependence of needy parents on government benefits by promoting job preparation, to increase participant's employability and promote self-sufficiency.
3. Educate to prevent and reduce the incidence of out-of-wedlock pregnancies.
4. Encourage the formation and maintenance of two-parent families.

The JOBS Program is currently in its second funding cycle, Fiscal Years 2023-2025. The program provides a variety of benefits and services to Cherokee Nation families, federally recognized tribes, and Alaska Native families. JOBS provides a variety of benefits and services which include Cash Assistance, Adult Employment and Vocational Programs (AEVP), Incentives for Adults, Supportive Services, Non-recurring short-term benefits (NRST), Children and Youth Services, Suspension Services, Transitional Services, and Diversion Assistance.

The goal of the JOBS Program is to provide opportunities that will allow families to attain and maintain self-sufficiency. To meet this goal, JOBS provides temporary support in meeting basic needs, promotes and offers training/education that will lead to employment, and offers youth services.

Data Highlights - November 2023

- Services provided to 477 recipients; providing approximately \$53,300.00 in cash assistance benefits.
- JOBS/Tribal TANF issued approximately \$26,143.03 in assistance to thirty eligible adults. Providing the following:
 - 21 - Work Participation Incentives
 - 4 – Transitional Incentives
 - L. Sallis transitioned from program due to unsubsidized employment with Northeastern Health Systems.
 - C. O'Dell transitioned from program due to unsubsidized employment with Pryor Public Schools.

- T. Glass transitioned from program due to unsubsidized employment with Tulsa Public Schools.
- H. Ross transitioned from program due to unsubsidized employment with Housing of Hope.
- 11 - Supportive Services (Professional Clothing, Fuel Assistance, Jobs Skills Training Payments, Vehicle Repair, Etc.)
- 5 - Non-recurring Short-Term Benefits (Utilities, Emergency Household Expenses, Vehicle Loss Prevention, Etc.)
- JOBS/Tribal TANF issued an additional \$936.05 in assistance to 12 eligible youth. Providing the following:
 - 5 – Grooming/Hygiene Allowances
 - 6 – Footwear Allowances
 - 1 – Extracurricular/Healthy Lifestyle Allowances

Upcoming Project

During the month of November, the JOBS program is working to provide an upcoming Thanksgiving Basket for current active TANF recipients. The basket will be provided in accordance with purpose area one, which renders services so that dependent children can be cared for in their own homes or those of their relatives. The project is project to assist over 200 TANF families.

The holiday baskets will contain traditional thanksgiving items such as:

- Turkey or Ham
- Corn and Green Beans
- Stuffing
- Cornbread
- Instant Mashed Potatoes
- Gravy
- Cranberry Sauce
- Yams
- Dessert

JOBS/Tribal TANF Staff will be distributing completed baskets to each of their respective families. Holiday basket distribution is planned for the week of November 20th.

Services provided to 448 recipients for the month; providing approximately \$50,067.00 in cash assistance benefits.

JOBS/Tribal TANF issued approximately \$22,042.49 in assistance to 44 eligible adults. Providing the following:

- 40 - Work Participation Incentives
- One – Transitional Incentives

- C. Juby transitioned from program due to obtaining unsubsidized employment with Noah's Bed and Biscuit.
 - Five - Supportive Services (Professional Clothing, Fuel Assistance, Jobs Skills Training Payments, Vehicle Repair, Etc.)
 - Five - Non-recurring, Short Term Benefits (Utilities, Emergency Household Expenses, Vehicle Loss Prevention, Etc.)
- JOBS/Tribal TANF issued an additional \$5,130.08 in assistance to 46 eligible youth. Providing the following:
 - 25 – Grooming/Hygiene Allowances
 - 21 – Footwear Allowances
 - Three – Extracurricular/Healthy Lifestyle Allowances
 - Two– Graduation Allowances
 - Two – Tutoring Allowances
 - One – Clothing Allowance
 - JOBS/Tribal TANF hosted a TANF Youth event called “Fall in to Cherokee Culture” on October 19, 2023 at Cherokee Nation One Fire Field from 9am to 12pm. The event provided a variety of cultural activities such as Stickball, Marbles, Archery, Storytelling, and Blowgun for youth ages 10 to 18. The event hosted kids from the TANF Program, Talking Leaves Job Corps, and general public. This was the first youth event sponsored by the JOBS/Tribal TANF Program that saw around 35 to 40 youth attended; event shirts, swag bags, and lunch were provided to attendees and their families.





TERO

Activity	Month	YTD	Goal	% of Goal
Job Bank	13	21	400	
Enter Unsubsidized Employment	4	4	250	
Retain in Employment	7	9	75	
Referrals	4	15	400	
Cherokee Fire Dancers (New)	0	0	30	
Heritage Resource Technicians (New)	0	0	40	
Monitoring Visits-NAHASDA	27	27	XX	
Monitoring Visits-All Other	171	331	750	
Pre Bid Meetings-Attended	0	0	100%	
Descope Meetings-Attended	0	7	100%	
Bid Openings- Attended	3	4	100%	
Bid Openings-Not Attended	0	0	0	
Contractor Meetings-Attended	19	23	100%	
Mediation Meetings-Attended	0	0	100%	
Pre-Construction Meetings-Attended	3	6	100%	
Construction Meetings-Attended	7	14	100%	
Applications Received	11	23	120	
Certifications-Approved	11	21	120	
Certifications-Denied	0	0	0	
Re-Certifications-Approved	45	113	800	

Re-Certifications-Denied	0	0	0	
TERO Complaints	0	0	0	
EEOC Complaints	1	1	0	
Complaints Resolved	0	0	100%	

Accomplishments (Include any notable accomplishments- list with bullets, rather than a narrative).

None

Initiatives (Brief on future plans/any new initiatives – briefing on any issues of interest to leadership, if applicable. List with bullets, not narrative).

None

Meetings/Trainings TERO Conducted (Please list dates and numbers of persons in attendance).

None

Certifications/Recertifications (List Denied & Reason)

None

Complaints- New/Resolved (List name, type)

EEOC- New

November 2023	Employment by County	Vendors by County
Adair		41
At Large		356
Cherokee	3	117
Craig		8
Delaware		18
Mayes		49
Muskogee		24
Nowata		2
Ottawa		2
Rogers		51
Sequoyah	1	32
Tulsa		28
Wagoner		3
Washington		13
Totals	4	744



**Cherokee County
Tahlequah Office**
17675 S. Muskogee Ave.
Tahlequah, OK 74465
918-453-5555

GWYD DBP
CHEROKEE NATION®
Career Services
Office Locations



**Cherokee County
Learning Center**
17822 S. Muskogee Ave.
Tahlequah, OK 74465
918-458-0577



**Cherokee County
Employment and Training**
17138 S. Muskogee Ave.
Tahlequah, OK 74465
918-453-5555



**Cherokee County
TERO and TLJC Office**
16389 S. Muskogee Ave.
Tahlequah, OK 74465
918-453-5334



**Adair County
Stilwell Office**
406 A W. Locust St.
Stilwell, OK 74960
918-696-3124



**Sequoyah County
Sallisaw Office**
100 E. Choctaw Ave.
Sallisaw, OK 74955
918-776-0416



**Wagoner County
Wagoner Office**
109 N. Casaver
Wagoner, OK 74467
918-453-5555



**Delaware/Ottawa County
Jay Office**
1178 W. Cherokee
Jay, OK 74346
918-253-3243



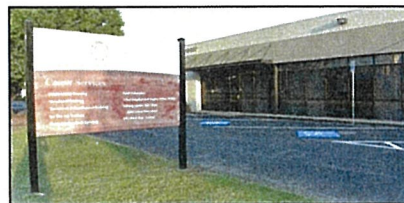
**Mayes County
Pryor Office**
6789 Hwy. 69 S
Pryor, OK 74361
918-825-7988



**Rogers County
Catoosa Office**
701 W. Rollins Street
Catoosa, OK 74015
918-342-7450



**Washington/Craig/Nowata Co.
Vinita Office**
27469 S. 4410 Road
Vinita, OK
1-800-256-0671 ext.: 2501



**Tulsa County
Tulsa Office**
10837 E. Marshall St.
Tulsa, OK 74116
918-574-2749



**Muskogee/McIntosh County
Muskogee Office**
1305 S. Country Club Rd.
Muskogee, OK 74403
918-682-2077

Commerce Services

Securing and enhancing the financial well-being of Cherokee people, businesses and communities

Anna Knight, Executive Director
918-453-5532
anna-knight@cherokee.org

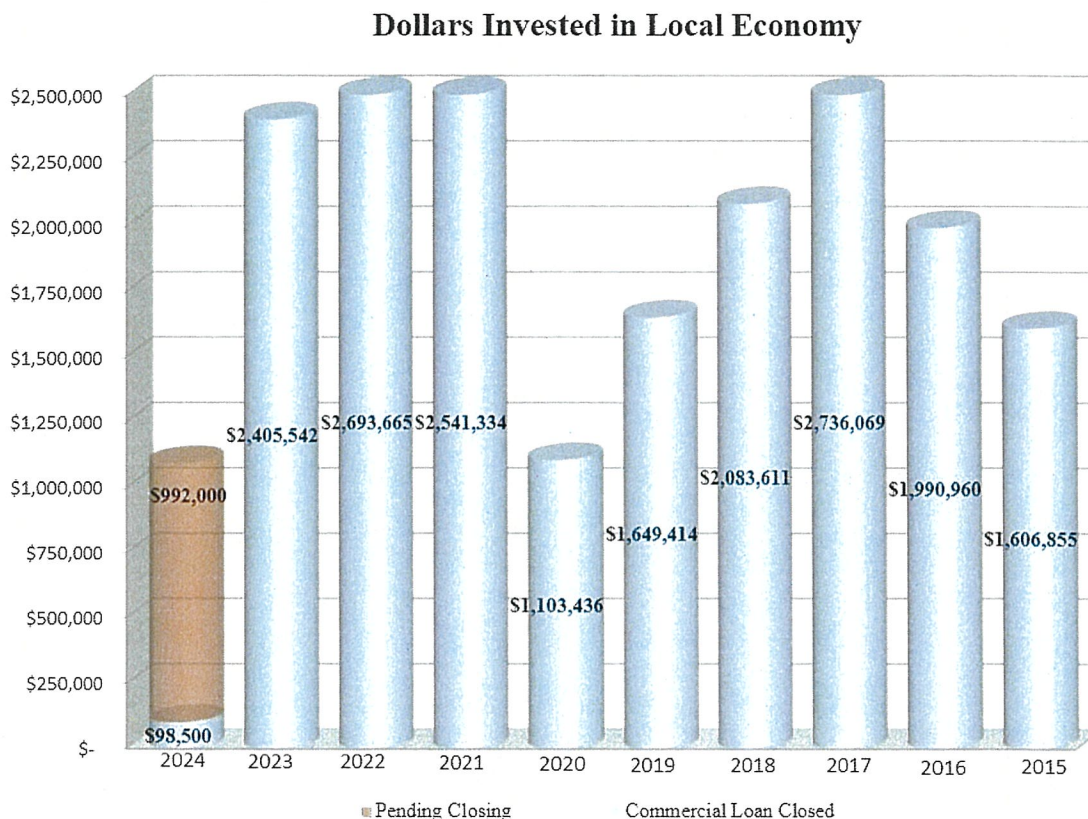
Community Economic Impact

Small businesses employ nearly half of the American workforce; they create 2 out of 3 net new private sector jobs; they invest 68% of revenues to build and sustain communities. – SBA 2021



Cherokee Nation Economic Development Trust Authority has invested \$25,904,656 in 454 privately owned small businesses impacting 1,896 community based jobs since 2010

Dollars Invested in the Local Economies Through Small Business Lending



Small Business Loans Approved Pending Close December 2023

Community	County	Business Type	Startup or Expansion
Broken Arrow	Tulsa	Retail	Startup
Stilwell	Adair	Service	Startup
Eufaula	McIntosh	Retail	Expansion
Bartlesville	Washington	Service	Startup
Salina	Mayes	Retail	Expand
Eucha	Delaware	Construction	Startup
Tulsa	Tulsa	Service	Startup
Bartlesville	Washington	Retail	Startup
Tulsa	Tulsa	Service	Startup
Muskogee	Muskogee	Retail	Expansion

Small Business Loans Closed December 2023

Community	Loan Purpose	Project Costs	Owner Equity	Jobs
Stilwell	Expansion	\$8,500	97%	13
Sallisaw	Startup	\$10,000	78%	1

Consumer Loans Closed

234 consumer loans totaling \$456,654 have been made through the Small Business Assistance Center in fiscal year 2024.

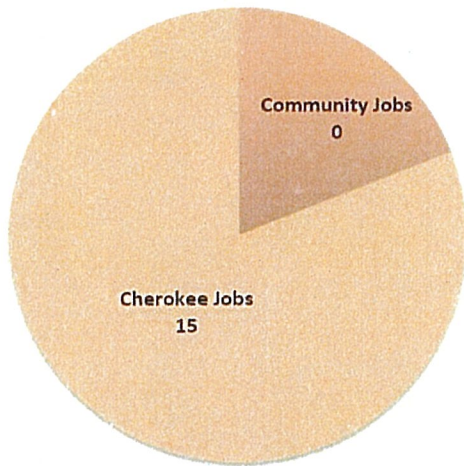
Small Business Lending Impact 2010 through 2024 by County

CNEDTA loan dollars leverage additional economic investments!

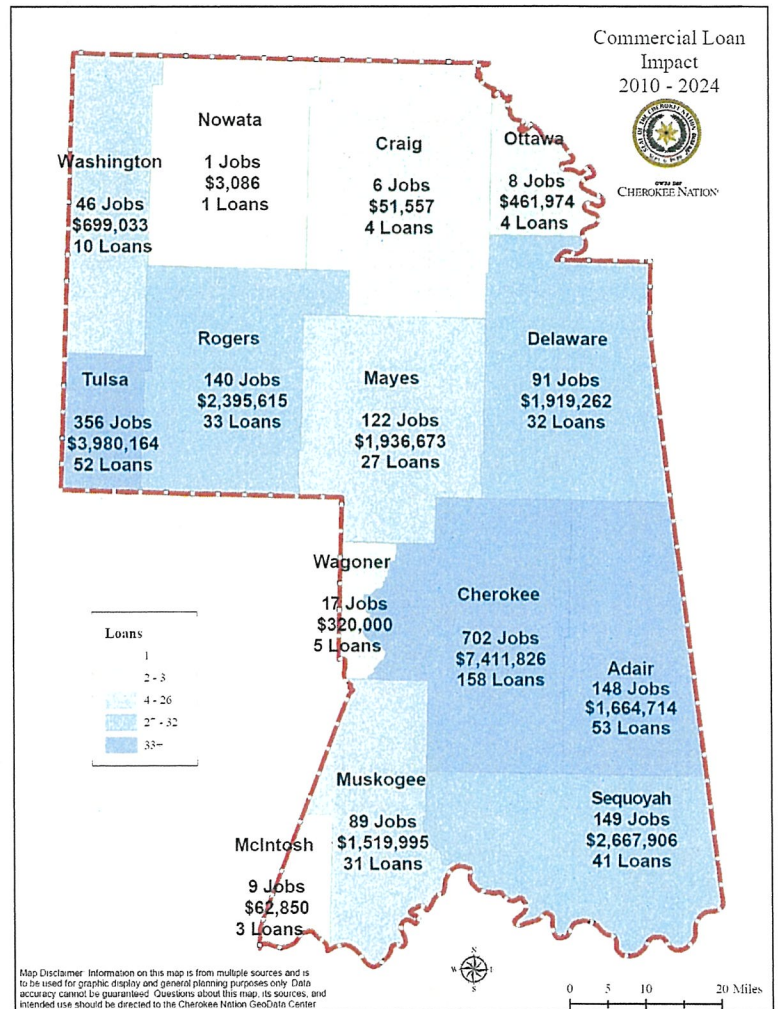
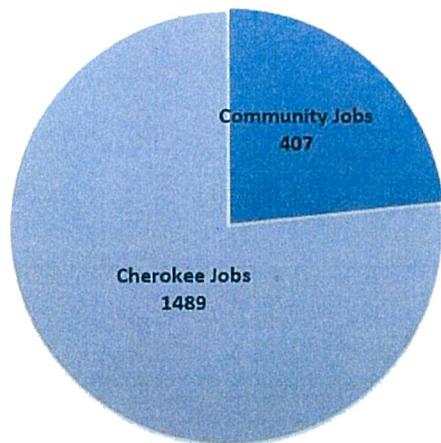
Since 2015, CNEDTA loans leveraged \$44 million in private community investments.
leveraged almost an additional \$2.1 million in private community investments.

Small Businesses Create Community Based Jobs

Jobs Created FY 2024



Jobs Created FY10-24



County	Economic Investment	Businesses	Jobs
Adair	\$1,664,714	53	160
Cherokee	\$7,411,826	158	702
Craig	\$51,557	4	6
Delaware	\$1,919,262	32	91
Mayes	\$1,936,673	27	122
McIntosh	\$62,850	3	9
Muskogee	\$1,519,995	31	89
Nowata	\$3,086	1	1
Ottawa	\$461,974	4	8
Rogers	\$2,395,615	33	140
Sequoyah	\$2,667,906	41	149
Tulsa	\$3,980,164	52	356
Wagoner	\$320,000	5	17
Washington	\$699,033	10	46
Totals	\$25,094,656	454	1,896

Small Business Spotlight Crow Transportation

Crow Transportation LLC secured a loan from the Cherokee Nation Economic Development Trust Authority at the onset of FY24 for the acquisition of a new semi-truck. Austen Vincent, the landlord who began the business in 2022, initially experienced smooth operations, primarily transporting cattle to markets in Oklahoma and neighboring states. However, during a trip to Nebraska, a mechanical issue led to a fire, resulting in the complete loss of his truck. This setback significantly impacted his previously thriving business. Seeking assistance, Mr. Vincent approached Cherokee Nation Small Business Assistance Center to replace the lost vehicle.



Cherokee Nation SBAC

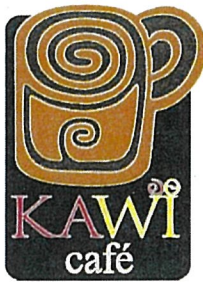
business coach collaborated with him through the application process, successfully obtaining approval for the purchase of a replacement truck, allowing Mr. Vincent to resume his operations. **Grateful for the support provided by SBAC and its loan services, Mr. Vincent is now back on the road with a more dependable truck.** As his business progresses, our business coaches will continue to work alongside him, offering guidance and support.

Cherokee Nation Economic Development Trust Authority

A Cherokee Nation chartered nonprofit corporation.
Certified as a Community Development Financial Institution

Lending Assets

Available Commercial Capital	\$1,670,290
Available Consumer Capital	\$478,327
Approved Grants Pending Distribution	\$2,248,534
Approved Grants Pending Receipt	\$500,000
Total Available Capital	\$4,897,151
Outstanding Commercial Loans	\$10,778,706
Outstanding Consumer Loans	\$3,523,619
Total Outstanding Loans	\$14,302,324



- Total Graduates 115
- Total Re-entry/Recent Offenders 65
- Total Day Training 45
- Total Opening Small Business 5

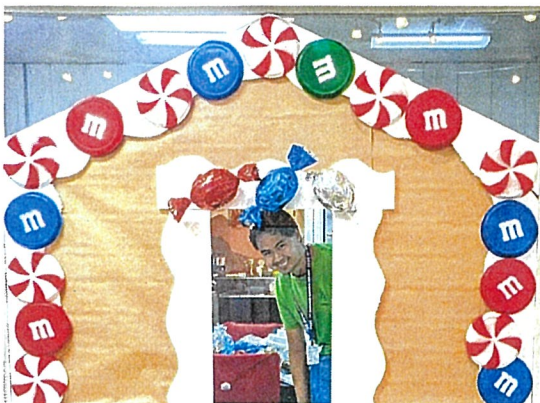
*All participants have been low income American Indians.

Kawi Café a model experiential entrepreneurship-training program

Managed by Commerce business coaches, we collaborate with Career Re-entry Programs to provide hands on entrepreneurial training in the Kawi Café.

Artists as Entrepreneurs and Community Tourism as Economic Development

Increasing the business capacity of artists and tourism capacity of communities



The Cort Mall and Cherokee Arts Center was the host to numerous events this Holiday season including the annual main street cookie stroll. The event brought over 150 people into the Cort Mall to look around and shop for local, hand crafted, Cherokee made gifts.

Please reach out to artcenter@cherokee.org if you have any events or shows that we might be able to consider.

Procurements Awarded to Certified Cherokee/Indian-Owned Small Business 79.62%* of CIOB Eligible Procurement Opportunities were awarded to CIOBs *as of October 30, 2023

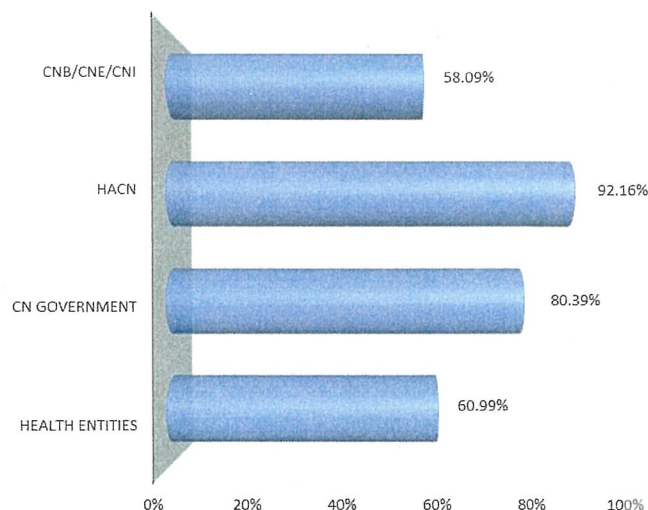


TERO Procurement Opportunities	
Entity	% Awarded
CN Government	94.55%
CNE	75.71%
Health Entities**	100%

**Health Entities are PACE/Elder Care and CN Home Health

70.54%* of Employees are registered Cherokee Nation Citizens *as of October 30, 2023

Includes companies majority owned; does not include temporary or government contract employees



Grant Submitted	Purpose	Funding Year	Amount Requested	Status	Notes
USDA RDBG	Small Business	2023	\$500,000	Awarded	Revolving Loan Fund
SSBCI Technical Assistance Grant	Small Business	2023	\$1,000,000	Pending	TA for Entrepreneurs
CDFI	Lending Programs	2023	\$1,425,000	Awarded	SBAC Lending Programs
BIA Incubator	Small Business	2024	\$300,000	Awarded	SBAC Small Business
USDA RDBG	Socially Disadvantaged Groups Grant	2024	\$250,000	Awarded	Working with Socially Disadvantaged community groups
IRS VITA	Tax Preparation	2024	\$50,000	Pending	VITA Tax Program 2024