

**CHEROKEE NATION
TRIBAL COUNCIL
REQUEST FOR INFORMATION FROM
CHEROKEE NATION ENTERTAINMENT**



**February 3, 2010
Compiled by Gina Olaya, CNE
Tribal and Public Affairs Director
Standard Report to the Tribal Council for the month of November 2009.**

1. Profitability & Revenue –FINANCIAL STATEMENTS HAVE ALREADY BEEN PRESENTED DURING THE EXECUTIVE AND FINANCE COMMITTEE MEETING.

- a. Percentage Increase in Revenue from Past Month**
- b. Percentage Difference in Revenue from Previous Year’s Month**
- c. Percentage Increase in Profitability from Past Month**
- d. Percentage Difference in Profitability from Previous Year’s Month**

2. Cherokee Employment

a. Total CNE Employment Numbers for the Month of November

i. Total Number of Employees at CNE

3,736

ii. Percentage of Employees who are Cherokee Citizens

55.9%

iii. Percentage of Employees who are Other Tribal Citizens

10.3%

iv. Percentage of New Hires who are Cherokee Citizens

50.8%

b. Hiring Practices

i. Total Number of Active Applications in the CNE HR System

63,555

ii. Percentage of Active Applicants who are Cherokee

27.82%

iii. Total Number of resumes/applications received for November

1,567

iv. Percentage of Applicants who are Cherokee Citizens

34.5%

v. Percentage of Applicants who are Other Tribal Citizens

7.3%

vi. Total Number of Positions Hired

59

c. Retention Numbers

i. Number of people who left

68

Percentage of people who left who were Cherokee

45.6%

d. Promotion Numbers

i. Number of people promoted

17

ii. Percentage of people promoted who were Cherokee

70.6%

e. CNE Corporate Numbers

i. Percentage of Employees who are Cherokee Citizens

62.6%

ii. Percentage of Employees who are Other Tribal Citizens

13.2%

iii. Percentage of New Hires who are Cherokee Citizens

50.0%

f. Top Three Levels of Org Chart

i. Percentage who are Cherokee Citizens

100%

g. Percentage of Director Level Employees who are Cherokee

i. 61.0%

ii. Number of Employees Available for Immediate Succession to Top Three Levels

The Board of Directors approved a Succession Plan, which is currently being implemented by CNE.

h. CNE by Geographical Location (i.e. Catoosa, Siloam Springs, etc.)

i. Percentage of Employees who are Cherokee Citizens

Catoosa: 44.0%

Ft. Gibson: 79.2%

Roland: 72.8%

Sallisaw: 79.7%

Tahlequah: 85.2%

West Siloam:	66.7%
Corporate:	61.1%
Retail:	71.3%
Hotel:	52.3%
WRD:	48.6%

Percentage of Employees who are Other Tribal Citizens

Catoosa:	13.6%
Ft. Gibson:	13.0%
Roland:	5.9%
Sallisaw:	4.1%
Tahlequah:	10.1%
West Siloam:	6.9%
Corporate:	14.0%
Retail:	9.6%
Hotel:	17.2%
WRD:	6.5%

3. Cherokee Vendor Usage

i. Percentage of Contract Dollars with Cherokee Citizens

34.98%

ii. Percentage of Contract Dollars with Other Tribal Citizens

0.80%

4. Good Will

a. Good Will During the Month of November

Sponsorships: Catoosa Chamber of Commerce; HomeAid NWA; Ft. Gibson Fire Department; Humane Society of Cherokee County; Tailwaggers, Inc.; Sallisaw Animal Shelter; Ahimsa Rescue Foundation; Claremore Animal Shelter; PAWS.

In-Kind: American Indian Awareness Day; CNE Employee benefit event; Picken' for Presents; Rogers-Lowell Chamber; Fayetteville Health Center; Aaron Standingwater Medical Expenses; Owasso Round-Up Club; Tulsa Community College; Big Brothers Big Sisters; Cherokee Nation Marshal Service; AHA; Cherokee Nation Employee Party; Solving Kids Cancer; Oklahoma Safety Council; Junior League of Tulsa; American Cancer Society.

b. Percent of Net Revenue given back to Cherokee Nation

CNE provides 30% of its net revenue back to the Cherokee Nation in the form of a monthly dividend.

c. Percent of Net Revenue given back to NE Oklahoma

CNE does not have a system to track this specific statistic.

d. Volunteer hours by employees provided to the community

512 total volunteer hours were logged by CNE employees for the month of November.

e. Recycle Program for the month of November

REPORT IS UNAVAILABLE.

- i. Paper weight recycled – 13.69 tons
- ii. Plastic recycled – 0.59 tons
- iii. Number of trees saved – 206.06
- iv. Cubic yards of recyclable material not in a landfill - 84