

COUNCIL OF THE CHEROKEE NATION
EXECUTIVE & FINANCE COMMITTEE REPORT

Group: Financial Resources **Month/Year of Report:** July 2010

Group Leader: Callie Catcher **Phone:** 207-3902 **E-mail:** callie-catcher@cherokee.org

I. Budget Highlights – through June

- a.) Financial Resources – 66% spent
- b.) Treasurer – 60% spent
- c.) IIM – 69% spent
- d.) Acquisition Management – 53% spent
- e.) Support Services – 53% spent

II. Program Highlights

a.) Balanced Scorecard Measures

- 1. Complete 09 Audit - 100% complete
- 2. Obtain Unqualified Audit Opinion – 100% complete
- 3. No Reportable Conditions on Single Audit –0% complete
- 4. Implementation of SAS 112 audit requirements – 100% complete
- 5. Obtain GFOA Award for FY08 CAFR – 100% complete
- 6. Reports Completed & Submitted by Due Dates – 98% Complete for reports due by 04/30/10.

b.) Accomplishments

- 1. Lawson 9.0 Applications Upgrade review of project
- 2. 2009 Single Audit underway
- 3. 2011 Budget Cycle budgets review & compilation by Budgets Office
- 4. SAS 2010 Internal Audit begins June 14
- 5. Lawson Position Control/Security Implementations beginning June 21

c.) Future Plans/New Initiatives

- 1. Lawson Position Control/Security Implementations continue
- 2. Travel Training, July 6
- 3. Office of Management & Budget Circular Training, July 14
- 4. Financial Resources Overview Trainings, July 19-22
- 5. Lawson Southwest User Group Conference, July 21-23

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Cherokee Nation Acquisition Management Year-To-Date Report Over \$5,000 Transactions October 1, 2009 through May 31, 2010		% of sub-total - TERO vendor submitted Bid
Award to TERO Vendor	\$ 18,274,650.79	86.06%
Award to non-TERO Vendor	\$ 2,960,736.57	13.94%
Sub-total bids with a TERO vendor participating	\$ 21,235,387.36	100.0%
Bid - no bids submitted by TERO Vendors	\$ 5,210,524.40	

Month/Year of Report: July 2010

Group: CNB Group Leader: David Stewart Phone: 384-7878

I. Budget Highlights - May 2010 results

- a. Consolidated Monthly Net Income for all entities of \$7.0M compared to budget of \$8.9M. Consolidated Net Income was above last month by \$536k or 8% increase.
- b. FY10 Year-to-date Consolidated Capex is \$60.2M for all entities.

II. Operating Highlights – As of July 8, 2010

- a. Utilizing \$31M of BOA Loan Facility for all entities as of May 31, 2010 and \$26M as of June 23, 2010.

Group: CNE Group Leader: David Stewart Phone: 384-7878

I. Budget Highlights - May 2010 results

- a. Total CNE revenue of \$40.1M in May 2010 improved 2.3% compared to prior year, but was 9.8% below budget.
 - i. Several properties drove higher revenue in May 2010 compared to May 2009:
 - 1. Roland/Sallisaw +6.3%
 - 2. Tahlequah/Fort Gibson +2.8%
 - 3. Catoosa +1.8%
 - 4. West Siloam Springs: -0.5%
 - 5. Will Rogers Downs -8.6%
 - 6. Ramona (Not open in 2009)
 - ii. Highway construction continues to impact revenue at Catoosa
- b. Operating expense for the month was \$30.5M, which was favorable to budget by \$2.3 million, or 6.9%. CNE continues to focus on reducing operating costs throughout the company in order to improve profitability.
- c. CNE May 2010 net income totaled \$7.0M, compared to \$9.0M in May FY09. May 2009 net income was favorably impacted by \$1.7M from a non-recurring credit of

expenses associated with leased electronic games. Net income was 22.1% below CNE's budget of \$9.0M.

II. Operating Highlights – As of July 8, 2010

a. Expansions

- i. Catoosa – Construction continues on the Hard Rock event center. CNE expects to have the event center in operation by September 2010. The new pool is open and an accompanying outdoor stage is nearly complete.
- ii. West Siloam Springs – The entire 140 room hotel is now open and fully operational. The property is currently reviewing plans to move its poker room to a new location and add a high limit slot area.
- iii. Ramona – The new casino opened on Friday, May 28th. The property continues to outperform initial forecasts.

b. Employment

- i. CNE employs 3,573 people as of June 2, 2010
 1. Catoosa (including corporate staff): 1,747
 2. West Siloam Springs: 775
 3. Tahlequah/Fort Gibson: 299
 4. Roland/Sallisaw: 448
 5. Will Rogers Downs: 207
 6. Ramona: 97
- ii. 46.8% Cherokee citizen employment
- iii. 65.6% Native American employment

c. Future Plans/New Initiatives

- i. Continue to manage expansion progress.
- ii. Continue to enforce tighter hiring controls and expense reduction measures to gain efficiencies.

Group: CNI

Group Leader: Bryan Collins

Phone: 575-4400

I. Budget Highlights - May 2010 results

- a. May 2010 net income totaled \$60k, compared to a \$94k loss in May FY09. May's 2010 net income exceeded budget by \$46k.
- b. May 2010 revenue totaled \$11.1M, an increase of \$3.6M or 48.9% compared to prior year, \$1.5M or 16.1% above budget. Distribution Services (Telecommunications) accounted for 73% of the revenue increase compared to prior year and all of the revenue increase compared to budget.
- c. Total expense for the month of \$11M exceeded prior year by \$3.5M or 46.2% and exceeded budget by \$1.5M or 15.6%. Expenses for the month include a \$395k adjustment to compensation related accruals.
- d. For the eight months ended May 31, 2010, CNI has net income of \$893k which is favorable to prior year by \$2.5M and favorable to budget by \$2.3M. Aerospace and Defense and Professional Services account for the increase in profitability compared to both prior year and budget.
- e. In the Month of May, CNI paid down \$2M on its working capital credit line with CNB.

II. Operating Highlights – As of July 8, 2010

- a. Accomplishments
 - i. Telecommunications business segment exceeded \$4M in revenue for the first time since FY2001.
 - ii. 71.3% Cherokee citizen employment
 - iii. 82.1% Native American employment
- b. Future Plans/New Initiatives
 - i. Aerospace and Defense
 1. Execute Rapid Response Army Contract
 2. Expand Huntsville Strategic Relationships
 3. Add New 8a Contracts with Military (Market our Current Contract)
 - a. SAMD , R&R Logistics Services
 - b. Bell Crank Manufacturing Center of Excellence
 - c. TACOM, Navy
 - ii. Distribution Services
 1. Implement Warehouse Management System
 2. Increase space through lease or acquisition
 3. Diversify customer base and enter government sector

ii. Professional Services

1. Submit 8a Application for CNHS
2. Populate Red Wing with secondary NAICS Codes for Staffing
3. Develop past performance in new areas of service

Group: CSG/CNT

Group Leader: Steven Bilby

Phone: 384-7897

I. Budget Highlights - May 2010 results

- a. May 2010 revenue of \$2.14M slightly less than April 2010 total of \$2.43M.
 - i. 3rd highest monthly revenue in company's 9 month history since acquiring ITX (an IT services government contractor)
 - ii. Current contract backlog over \$31M with \$24M of proposals submitted in the month
 - iii. Awarded new IRS contract \$3.5M
- b. CSG/CNT May 2010 net income totaled \$104k, compared to \$94k in the prior month and below budget of \$143k. High cost medical claims and reserves contributed to the monthly shortfall. Year to date net income of \$1.05M is \$140k or 12% below a budget of \$1.19M.

II. Operating Highlights – As of July 8, 2010

- a. Current Month
 - i. Focused on maintaining high contract renewal percentage
 - ii. 7.1% Cherokee citizens with 9.4% Native American out of 226 total employees
 1. 24 employees in OK with 67% Cherokee citizens and 87% Native American
- b. Future Plans/New Initiatives
 - i. Continue to strategically grow revenue by leveraging:
 1. Several new partner relationships developed in the DC area
 2. Advantages of the SBA 8(a) and HubZone programs
 3. Cherokee Nation's reputation, network/affiliates, financial strength and current IT infrastructure
 4. Aggressive marketing of Federal 4th Qtr opportunities
 5. Expanded sales and proposal writing core
 6. A specific Mentor Protégé and Joint Venture agreement opportunity
 7. Strategic acquisition opportunities that are:

- a. Graduating or recently graduated the 8(a) program
- b. Profitable, stable along with solid growth potential
- c. Positioned to create new jobs and capacity within the Nation
- d. Successfully servicing high growth departments specifically DOD, DOI, FAA, HHS and DHS

Group: Other Companies

I. Budget Highlights - May 2010 results

- a. CNSS showed a profit in May 2010 of \$2k due to the shared service agreement with CNE. Operating expenses continued to run under budget in May 2010 by \$16k.
- b. APSE's May 2010 Net Income was \$23k. This is (\$52k) under budget and (\$46k) less than May 2009. YTD net income was \$307k for May 2010. This is (\$277k) under budget and (\$236k) less than May 2009.
- c. CCRC's net profit for May 2010 was \$186k, up from the budgeted net income of \$78k. Operating expenses were approximately \$24k under budget due to expenses which were budgeted but not incurred during the month of May 2010. Revenue was \$1.3M as compared to the budget of \$1.0M and gross margin percentage was 24.15% in May 2010 and 21.85% on a year to date basis.

II. Operating Highlights – As of July 8, 2010

- a. CNSS is currently developing investment cases on four companies as potential acquisitions to be presented to executive committee.
- b. CCRC is currently developing an investment case on an environmental company as potential acquisition to be presented to the executive committee. CCRC is providing Safety Monitors at the Gulf Coast Oil Spill and this increase in revenue will boost our year end numbers by as much as \$2M this year.

Group: Career Services-
Employment Month/Year of Report: June, 2010

Group Leader: Diane Kelley Phone: 453-5628 Email: dkelley@cherokee.org

I. Budget Highlights – Please refer to Monthly Financial Report

None

II. Program Highlights

a. Balanced Scorecard Measures

Activity	May	YTD	Goal	% of Goal
Training Completions	92	423	650	65%
Employment Completions	21	411	400	103%
Unsubsidized Placement	89	464	400	116%
Retention	24	351	200	176%
WorkKey Credentialing	36	292	450	65%
Job Bank	279	1173	2000	59%
Community Service	23	112	60	187%

Balanced Scorecard measures for the previous month will be available the 15th of each month.

b. Accomplishments

1. SYEP participant Colton Purdom from Warner High School, was chosen to play football in the King Kamehameha Classic July 4 in Honolulu, Hawaii.
2. Seventeen Day Work participants attained employment, 14 of those within Cherokee Nation.
3. We trained 120 individuals in Hazwhoper training, holding four classes. Our last class graduated Friday, July 2nd. Melanie Dodge, Job Development and Special Projects, coordinated the classes. Her staff, which consists of Tonya Hudson, Cheryl Adams, and Cheryl Hart, are to all be commended for the long days preparing and staying through the many classes.
4. Kim Carroll is to be commended. She was very successful in writing a competitive OJT-NEG grant. We were one of only three tribes awarded nationally. The Cherokee Nation received more than the state of

OKLAHOMA! A big Whoo Hoo! The grant is for \$850,357 and will be used to reimburse employers for on-the-job training of displaced workers.

5. The Cherokee Nation Summer Youth participants and Talking Leaves Job Corps students participated in the State Youth Elevate Conference at the Muskogee Civic Center on June 21st. Donna Hill, Outreach Admissions for Talking Leaves in the Oklahoma City Office, served as one of the Co-Leaders for this event. Principal Chief Chad Smith gave the closing remarks to this group there for Leadership Development. The group was comprised of 1,200 youth from all over NE Oklahoma.

Initiatives

1. Career Services will be working on a Health Profession Opportunity Grant in conjunction with Health Services. The grant is a five-year grant, with a projected average budget of \$3 million per year to develop career pathways in health careers.
2. Training has begun regarding the TERO Executive order. During the Month of July staff will be out working with CNE and CNI covering the law. Each group was to develop their procedures and policy which was to be presented. The bid center and TERO were to present how the law will be carried out. Training for the Tribal Government and TERO businesses will begin in late July or the first part of August.
3. A Vendor Fair will be held at the Three Rivers Clinic in Muskogee Wednesday, July 21st. The timeframe will be from 10:00 a.m. to 4:00 p.m.
4. On July 21st we will co-host a ribbon cutting and open house at the Jay Tag Office and Career Services Field office expansion. The event will start at 10:00 a.m. and last about an hour.
5. Cultural/Career Day will be held at the Talking Leaves Job Corps Friday, July 9th. All of our Summer Youth Students will hear speakers, participate in cultural activities, and be given information on Cherokee Nation program services. This will be the 3rd annual event, which is held in conjunction with the Job Corps Students going home for summer break.
6. The Internship Luncheon is tentatively scheduled for July 30.

Group: Certified Indian Owned Businesses (Career and Commerce Services)

Month/Year of Report: July 2010

Program Highlights

a. Balanced Scorecard Measures

Objective	Metric	2010 Goal	Year to Date Achievement Notes/Comments
Effective Business Workshop Training	# Certified Indian-Owned Business Attendees and % indicating usefulness	500/100%	571/100%
Increase Certified Indian-Owned Business Procurement Awards	% Certified Indian-Owned Business Procurement Awards	75%	61.13% Business Entities eligible procurement \$'s awarded to Certified Indian Owned vendors <ul style="list-style-type: none"> • CNE 60.44% (May's numbers unavailable) • CN Government 69.10% • Health Entities 87.81% • CNI 30.73%
Increase Cherokee Citizens employed	% Cherokee Citizens (verified)	Entity CNE – CNB – CN – 82.9% Health – CNI – CRC – Aerospace -	Business Entities <ul style="list-style-type: none"> • CNE (CNE, CHL, WRD, CNSS) 46.33% • CNB (CNB, CNT, CSG) 17.23% • CN Government 79.61% (does not include IPA/MOA) • Health Entities 51.05% • CNI 71.26% (does not include service contract employees) • CRC (not wholly owned by CN) 18.92% • Aerospace 0%
Increase Indian-Owned Business Certifications	# Newly Certified Indian-Owned Businesses	80	111
Effective One on One Training for Certified Indian Owned-Businesses	# of businesses receiving assistance/% finding useful	300/95%	132/100%
Certified Indian-Owned Business Receiving Financial Assistance	% Certified Indian-Owned Business Loans in Portfolio	75%	20%
Effective Usage of Fees Collected	# Trained	100	60
Effective Monitor of Work Sites – Construction and Housing	# Monitoring Visits	90%	100% - 1,610 sites monitored
Effective Monitor of Bid Openings	# and % Bid Openings Attended	100%	95 bid openings attended
Effective Resolution of Complaints – TERO and EEOC	% Complaints Resolved	100%	TERO: 83.33% Resolved: 6 complaints filed and 5 resolved EEOC: 0% Resolved: 2 complaints filed and 0 resolved Career Service completed its investigation of 2 complaints and forwarded the information to Oklahoma EEOC for final resolution

b. Notable accomplishments:

1. **Commerce Entrepreneurial Development Manager named Oklahoma Small Business Advocate of the Year for Oklahoma** by the Minority Business Development Council. She is automatically nominated for the Regional award, which will be decided in June.
2. **Three of the four SBA Oklahoma Business Champions of the Year were TERO Certified Indian-owned Businesses!** Delaware Resource Group (Phil Busey) was Business of the Year;

York Electronic Systems (Jennifer Jezek) was Family-owned Business of the Year; and Cherokee Data Solutions (Pamela Huddleston-Bickford) was Minority Business of the Year

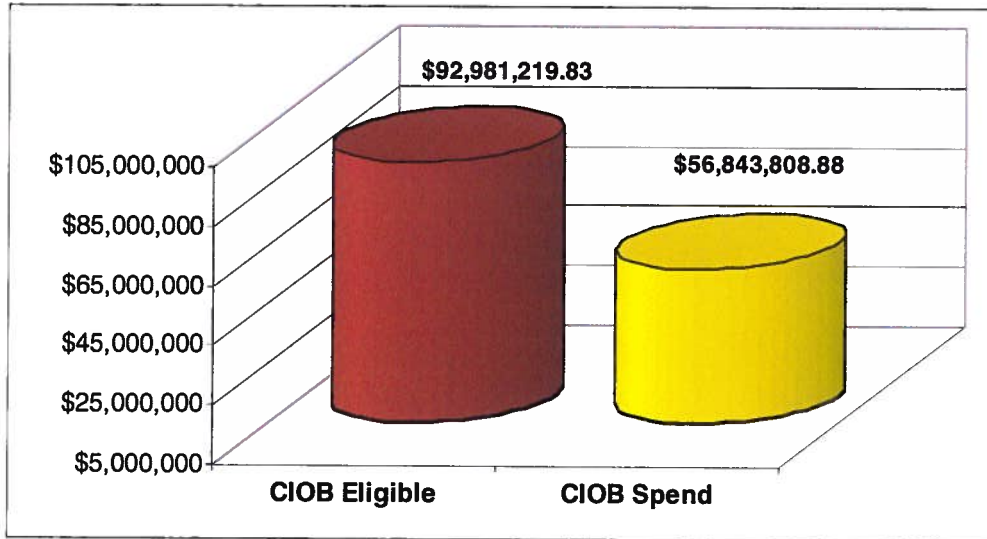
3. Created **Certified Indian-owned Business website**, to provide exposure for CIOB on the internet and to maintain an up to date listing of certified businesses. Website will be unveiled soon.
4. Finalizing **policy and procedural changes for TERO and all procurement departments** regarding policy and procedure changes in order to conform to Executive Order 12-10-CS. **Internal training** to begin in June. **External training** with vendors to begin in July.

c. Future plans/new initiatives:

1. Cherokee **citizen employment goals** set by business entities.
2. **Electronic notification to all CIOB when a procurement opportunity they qualify for posts** from CN Government. Notification will be through email and text messaging.
3. Comprehensive certification program to aid Certified Indian Owned Businesses with **other city, state, and federal minority certifications**.
4. **CIOB benefits brochure** highlighting the benefits of becoming a certified Indian-owned business, including a listing of all other area governments and purchasers that accept CN certification without the business applying for additional minority certifications.

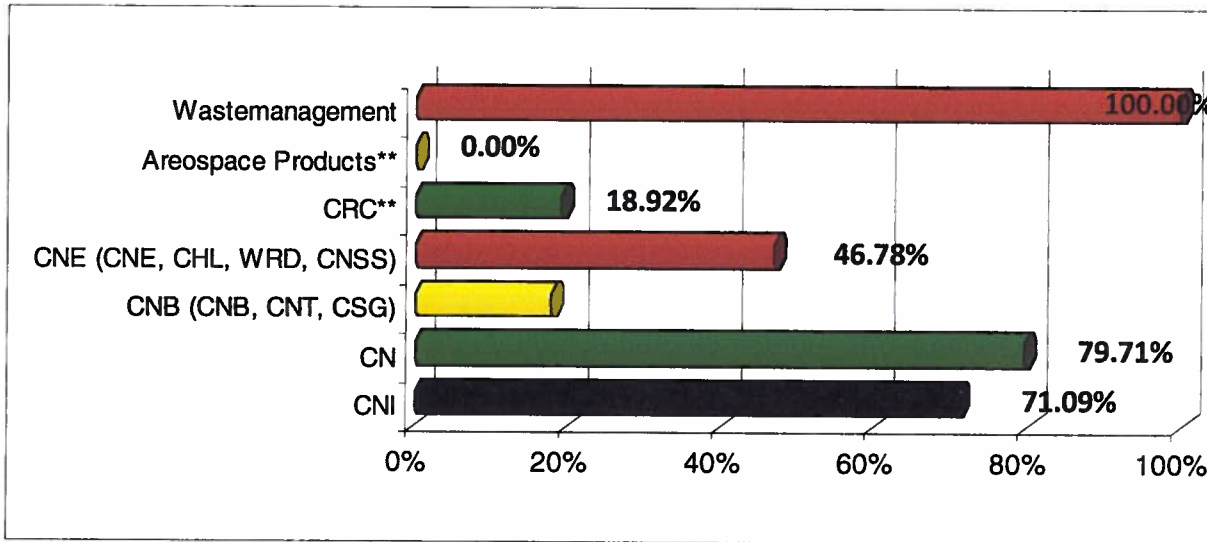
Business/Entrepreneur Workshops			
Date	Location	Time	Workshop
July 21	Muskogee	4-Oct-10	TERO Vendor Fair
14-Sep-10	Claremore	6:00 – 7:30	How to do Business w/CN (Procurement)
21-Sep-10	Tahlequah	6:00 – 7:30	How to do Business w/CN (Procurement)
5-Oct-10	Claremore	TBD	CORE Four – Session 1
12-Oct-10	Claremore	TBD	CORE Four – Session 2
19-Oct-10	Claremore	TBD	CORE Four – Session 3
19-Oct-10	Tahlequah	TBD	Oklahoma Tax Commission
26-Oct-10	Claremore	5:30 p.m.	CORE Four – Session 4
9-Nov-10	Hard Rock - Catoosa	10:00-4:00	Certified Indian-Owned Business Fair

61.13% of CIOB Eligible Procurement Opportunities were awarded to CIOBs



**Includes CN Government, CNE, CNI, and Health Entities

60.47% of Employees are registered Cherokee Nation Citizens



**Companies majority, not wholly, owned

Group: Commerce

Month/Year of Report: July 2010

Group Leader: Anna Knight

Phone: 453-5532

Email: aknight@cherokee.org

Budget Highlights

None

Program Highlights

a. Balanced Scorecard Measures

Objective	Metric	2010 Goal	Year to Date Achievement Notes/Comments
Investment in Economy	Loan Dollars	\$1,000,000	Commercial: \$1,032,324.00 <i>Approved Loans Pending Closing</i> <ul style="list-style-type: none">Lawn Care, Chouteau, \$25,000 4 ftTahlequah/Refinance, \$195,000 8ft retained Consumer: \$248,365.05
Investment in Economy	Tourism Dollars		
	a) Community Tourism	a) \$50,000	a) \$16,690 (income to artists/communities through tourism activities)
	b) Tourism Business Development	b) \$100,000	b) \$170,150 (financing tourism related businesses)
Job Creation	# Small Business Jobs Created/Maintained	100	73
	Percentage Cherokee (or Cherokee Family) Employed	90%	77%
Effective Business Training	# Attendees and % Indicating usefulness	500/95%	571/100%
CN Holiday	1. % Increase Sponsorships	a) 5%	Report Due in Summer/Fall 2010
	2. % Increase in Community Games Participation/Holiday Cultural Events	b) 5%	

b. Notable accomplishments

- Commercial Loans Closed –YTD – Briggs – Salvage (6 jobs); Claremore – Lawn Care (4 jobs), Landscape/nursery (20 jobs); Collinsville – Manufacturing (5 jobs); Grove – Tourism (2 jobs); Hulbert – Ag Operation (2 jobs); Langley-Ketchum – Restaurant (6 jobs); Muldrow – Diner (3 jobs); Oologah – Retail (1 job); Rose – Ag Operation (1 job); Stilwell – Ag Operation (2 jobs), Retail (2 jobs); Tahlequah - Outdoor Gear Retail (1 job), Flower Shop (4 jobs), Tanning Salon (6 jobs), Ag Operation (2 jobs), Artist (5 job);**
- Charged Off Loans – Commercial: Monthly Total – 0/\$0, Year to Date Total – 0/\$0 Consumer: Monthly Total – 0/\$0, Year to Date Total –4/\$1,822.69**
- “Tahlequah - The Art of Living”** was held in downtown Tahlequah on June 12th. The local economical impact is estimated at \$219,144.
- 2010 Northeast Oklahoma Regional Summit** will be held in Tahlequah October 26 and 27. The summit region has been expanded to include all rural counties in the Cherokee Nation and Okmulgee County. At this year’s summit the goal is for **regional adoption of an economic growth plan.**
- Collaborating with local partners to complete an **ODOC Work Ready Community certification** process for CN rural counties – anticipated completion date 2010. The area has met the high school graduation rates, which is the hurdle we were most concerned about.

6. **Four trainers**, including three artists, are certified to teach the **Artists as Entrepreneurs curriculum**. This curriculum focuses on building artists' capacity to manage their finances, build their markets, and market their products.

c. Future plans/new initiatives

1. **Market Place Entrepreneur Program** to increase competitiveness of Cherokee owned market place businesses and create strategy to increase market place opportunities (including e-commerce)
2. **Bridge to Success Business Mentorship Program** will kick off later this summer. We expect to train mentors in June and begin matching successful business mentors with struggling or new businesses in July and August.
3. **Certified Indian-owned Business Vendor Fair** set for **November 9, 2010 at Hard Rock Casino**. **Muskogee Vendor Fair** set for **July 21 at Three Rivers Health Clinic**.

Lending \$'s Available (pending and approved/pending applications not considered)

▪ IRP:	\$250,697.43	▪ ICDBG Adult:	\$478,854.54
▪ Commercial:	\$134,748.02	▪ ICDBG Youth:	\$153,003.05
▪ CDFI:	\$706,817.40	▪ Consumer Lending:	\$260,948.87

*June Bank Statements unavailable at time of reporting

Business/Entrepreneur Workshops			
Date	Location	Time	Workshop
21-Jul-10	Muskogee	10:00 - 1:00	TERO Vendor Fair
14-Sep-10	Claremore	6:00 - 7:30	How to do Business w/CN (Procurement)
21-Sep-10	Tahlequah	6:00 - 7:30	How to do Business w/CN (Procurement)
5-Oct-10	Claremore	TBD	CORE Four - Session 1
12-Oct-10	Claremore	TBD	CORE Four - Session 2
19-Oct-10	Claremore	TBD	CORE Four - Session 3
19-Oct-10	Tahlequah	TBD	Oklahoma Tax Commission
26-Oct-10	Claremore	5:30 p.m.	CORE Four - Session 4
9-Nov-10	Hard Rock - Catoosa	10:00-4:00	Certified Indian-Owned Business Fair

Traditional Native Games - Cherokee National Holiday		
Date	Location	Time
17-Jul-10	Sallisaw City Park	Starts at 10:00 AM
7-Aug-10	Bell Powwow	Starts at 10:00 AM
5-Sept-10	Play-offs, Tahlequah, West of Complex	Starts at 10:00 AM

COUNCIL OF THE CHEROKEE NATION EXECUTIVE & FINANCE COMMITTEE REPORT

Group: Cherokee Nation Education Corporation **Month/Year of Report:** July 2010

Group Leader: Kimberlie A. Gilliland **Phone:** 207 0950 **Email:** ka.gilliland@cneec-edu.org

I Budget Highlights

1. Received Redus Estate funds (complete)
2. Received travel grant First Nations Development Institute
3. Received grant Oklahoma Center Non-Profit scholarship-Standards of Excellence
4. Received grant commitment Oscar Jonas foundation-Sprint 2011
5. Submitted grant request to Native Arts and Culture for a Native Youth and Culture Grant-Artists in Residence.
6. Submitted letter if intent United Federated Department Stores-Operations

II. Program Highlights

Balanced Scorecard Measures

1. Partnered with SIL International in Dallas TX. Founded in 1934, SIL International is a global leader in building capacity for sustainable language development, serving over 2590 languages in nearly 100 countries. They set up a new CED web site, which could serve diversify user groups (immersion students, translation teams, second language students as well as the academics) then they designed a custom interface that is automatically transferring the data from the professional linguistic application FieldWorks used in the Dictionary Development Processes into the web site. The web site is currently live with 20,000 + words and phrases have been uploaded. Audio and Video files will be uploaded in August of 2010. Beta Version is already live online.
2. Developed an additional tool for professional Cherokee language translators for a better coordination and project management process. It is as comprehensive database consisting of the Cherokee traditional stories with each story's current translation status. The db is hosted on the CNEC website: www.cneec-edu.org.
3. Produced an e-book- *Wild Plants of the Cherokee Nation* (Cherokee Nation Natural Resources) book that will be used by Cherokee Nation Immersion School, CN Co-Partner Program, NSU and other Cherokee language programs.
4. Completed production on the Cherokee Lullaby project (Cherokee Version). The project consists of seven (7) Cherokee language songs and stories: Benny Smith, Wade Blevins, Ed Jumper and Ken Masters. CD will be released at National Holiday.
5. Launched an on-line donation program

Accomplishments

1. Awarded CNEC 2010-2011 scholarships
2. Awarded eight scholarships to NSU for the Summer Cherokee Studies program
3. Board Governance policies have been reviewed and updated.

4. Completed production on the Cherokee Lullaby project (Cherokee Version) Phase I. Started post-production on the second Cherokee Lullaby CD-Compositions from Timothy Long to be completed by August 1st.
5. Launched a Facebook site.

Future Plans/New Initiatives

1. Hard Launch of the Cherokee online language Dictionary
2. Digitization of all Cherokee Treaties and development of a multi-media traveling display to be used as a teaching tool in public schools throughout the 14 county service area.
3. Establish an Employee giving program throughout Cherokee Nation.
4. Develop and implement Artist in Residence program for the 14 county area.
5. Music Ethnology project, a cooperation with the Smithsonian Institute. Aggregation of existing Cherokee language music and field research aimed at gathering secular Cherokee Language songs.