# CHEROKEE NATION BUSINESSES FULL COUNCIL OF THE CHEROKEE NATION REPORT



November 1, 2021 as of October 31, 2021

Compiled by Amber Edwards, Executive Assistant to the CEO, CNB Administration

Standard Report to the Council of the Cherokee Nation for the month of October 2021

### Table of Contents

| Tribal Employment                                    |    |
|--|----|
| i. Overall   |    |
| II. By Company Type and Organization Level           |    |
| Additional Cherokee Nation Entertainment Information |    |
|  |    |
| I. Hiring Practices                                  |    |
| II. Retention  |    |
| III. Promotions                                      |    |
| Appendix   |    |
| I. Organization Level by Company                     | 8  |
| II Full List of Termination Reasons                  | 16 |

## Tribal Employment I. Overall

|  | Total<br>Employees  | Cherokee              | Other Tribal     | Non-Native |
|--|---------------------|-----------------------|------------------|------------|
| All Cherokee Nation Businesses                   | 6,766               | 2,502                 | 233              | 4,031      |
| (Includes Temporary and Contract Employees)      |                     |                       |                  |            |
| Cherokee Nation Businesses- Preference           | 3,463               | 66.4%                 | 6.2%             | 27.5%      |
| (Excluding Temporary and Contract Employees, inc | cluding companies v | vhere we <b>can</b> p | ractice preferen | ce)        |
| Cherokee Nation Businesses- Non Preference       | 262                 | 32.1%                 | 2.3%             | 65.6%      |

II. By Company Type and Organization Level

| Cherokee Preference Companies               |                    |          |              |            |  |
|---|--------------------|----------|--------------|------------|--|
| (Includes Temporary and Contract Employees) | Total<br>Employees | Cherokee | Other Tribal | Non-Native |  |
| Cherokee Nation Entertainment               | 2,886              | 65.0%    | 6.5%         | 28.5%      |  |
| Catoosa                                     | 1,116              | 46.3%    | 9.9%         | 43.8%      |  |
| Ft. Gibson                                  | 97                 | 87.6%    | 7.2%         | 5.2%       |  |
| Grove                                       | 102                | 77.5%    | 2.9%         | 19.6%      |  |
| Jay Laundry                                 | 16                 | 100.0%   | 0.0%         | 0.0%       |  |
| Ramona                                      | 110                | 57.3%    | 9.1%         | 33.6%      |  |
| Roland                                      | 335                | 79.7%    | 4.2%         | 16.1%      |  |
| Sallisaw                                    | 84                 | 92.9%    | 1.2%         | 6.0%       |  |
| S. Coffeyville                              | 92                 | 58.7%    | 6.5%         | 34.8%      |  |
| Tahlequah                                   | 193                | 85.0%    | 1.6%         | 13.5%      |  |
| West Siloam                                 | 464                | 79.1%    | 3.0%         | 17.9%      |  |
| Blue Ribbons Downs                          | 2                  | 100.0%   | 0.0%         | 0.0%       |  |
| Corporate                                   | 275                | 66.9%    | 7.3%         | 25.8%      |  |
| Cherokee Nation Businesses                  | 391                | 68.5%    | 5.9%         | 25.6%      |  |
| Cherokee Nation Property Management         | 27                 | 88.9%    | 3.7%         | 7.4%       |  |
| Cultural and Economic Development           | 87                 | 86.2%    | 6.9%         | 6.9%       |  |
| Sub-Total:                                  | 3,391              | 63.9%    | 6.3%         | 27.2%      |  |

| Native America                                    | n Preference Co    | mpanies    |              |            |
|---|--------------------|------------|--------------|------------|
| (Includes Temporary and Contract Employees)       | Total<br>Employees | Cherokee   | Other Tribal | Non-Native |
| CN Aerospace and Defense, LLC                     | 66                 | 65.2%      | 1.5%         | 33.3%      |
| CND LLC   | 110                | 90.9%      | 0.0%         | 9.1%       |
| Cherokee Nation Telecommunications                | 5                  | 40.0%      | 20.0%        | 40.0%      |
| Cherokee Nation Red Wing                          | 1 .                | 0.0%       | 0.0%         | 100.0%     |
| Sub-Total:  | 182                | 79.7%      | 1.1%         | 19.2%      |
| Organizational Leve                               | el - Preference (  | Companies* | ·            |            |
| (Includes Temporary and Contract Employees)       | Total<br>Employees | Cherokee   | Other Tribal | Non-Native |
| All Cherokee Nation Businesses Preference Compani | es                 |            |              |            |
| Vice President and above                          | 28                 | 78.6%      | 0.0%         | 21.4%      |
| Director/General Manager                          | 80                 | 60.0%      | 6.3%         | 33.8%      |
| Manager   | 311                | 72.7%      | 4.2%         | 23.2%      |
| Supervisor  | 278                | 78.1%      | 5.8%         | 16.2%      |
| Non-Management                                    | 2,876              | 65.2%      | 6.5%         | 28.3%      |
| Sub-Total:  | 3,573              |            |              |            |

<sup>\*</sup>Note: "Preference Companies" are those in which Cherokee or Native American preference can be applied to most positions; preference cannot be applied to certain positions due to their involvement with federal government contracts or if otherwise prohibited by law or regulation.

| Non-Preference Companies**                  |                    |          |              |            |  |
|---|--------------------|----------|--------------|------------|--|
| (Includes Temporary and Contract Employees) | Total<br>Employees | Cherokee | Other Tribal | Non-Native |  |
| Cherokee Nation Operational Solutions, LLC  | 317                | 0.9%     | 0.3%         | 98.7%      |  |
| CN Aerospace and Defense, LLC               | 42                 | 0.0%     | 0.0%         | 100.0%     |  |
| Cherokee Nation Businesses                  | 93                 | 4.3%     | 2.2%         | 93.5%      |  |
| CND LLC                                     | 1                  | 0.0%     | 0.0%         | 100.0%     |  |
| Cherokee Nation Technology                  | 62                 | 0.0%     | 0.0%         | 100.0%     |  |
| Cherokee Services Group                     | 65                 | 0.0%     | 0.0%         | 100.0%     |  |
| Cherokee Nation Security and Defense        | 49                 | 4.1%     | 2.0%         | 93.9%      |  |
| Cherokee Nation Assurance                   | 154                | 0.0%     | 0.6%         | 99.4%      |  |
| Cherokee Nation Construction Services       | . 5                | 0.0%     | 0.0%         | 100.0%     |  |
| Cherokee Nation Healthcare Services         | 29                 | 0.0%     | 0.0%         | 100.0%     |  |
| Cherokee Nation Government Solutions        | 0                  | 0.0%     | 0.0%         | 0.0%       |  |
| Cherokee Nation Technology Solutions        | 32                 | 0.0%     | 0.0%         | 100.0%     |  |
| Cherokee CRC LLC                            | 12                 | 16.7%    | 0.0%         | 83.3%      |  |
| Cherokee Nation 3S                          | 295                | 0.7%     | 0.0%         | 99.3%      |  |
| Cherokee Nation Construction Resources      | 0                  | 0.0%     | 0.0%         | 0.0%       |  |
| CN Mission Solutions                        | 187                | 0.5%     | 0.0%         | 99.5%      |  |
| Cherokee Nation Mechanical                  | 12                 | 0.0%     | 0.0%         | 100.0%     |  |
| Cherokee Nation Strategic Programs          | 696                | 0.1%     | 0.0%         | 99.9%      |  |
| Cherokee Nation Environmental Solutions     | 23                 | 8.7%     | 0.0%         | 91.3%      |  |
| Cherokee Nation Systems Solutions           | 265                | 1.1%     | 0.0%         | 98.9%      |  |
| Cherokee Nation Management & Consulting     | 572                | 0.3%     | 0.7%         | 99.0%      |  |
| Cherokee Nation Red Wing                    | 66                 | 0.0%     | 0.0%         | 100.0%     |  |
| CN Solutions Link LLC                       | 12                 | 8.3%     | 0.0%         | 91.7%      |  |
| CN Federal Consulting, LLC                  | 32                 | 0.0%     | 0.0%         | 100.0%     |  |
| Will Rogers Downs                           | 153                | 58.2%    | 2.6%         | 39.2%      |  |
| Cherokee Insights, LLC                      | 17                 | 5.9%     | 0.0%         | 94.1%      |  |
| Cherokee Nation Development Group, LLC      | 1                  | 0.0%     | 0.0%         | 100.0%     |  |
| Cherokee Nation Integrated Health, LLC      | 1                  | 100.0%   | 0.0%         | 0.0%       |  |
| Sub-Total                                   |                    | 3.6%     | 0.4%         | 96.0%      |  |

<sup>\*\*</sup>Note: Although a Cherokee or Native American preference can be applied to most positions at CNB and CNE, preference cannot be applied to certain positions due to their involvement with federal government contracts or if otherwise prohibited by law or regulation.

| Organizational Level - Non-Preference Companies |                    |          |              |            |  |
|---|--------------------|----------|--------------|------------|--|
| (Includes Temporary and Contract Employees)     | Total<br>Employees | Cherokee | Other Tribal | Non-Native |  |
| All Cherokee Nation Businesses                  |                    |          |              |            |  |
| Vice President and above                        | 9                  | 11.1%    | 0.0%         | 88.9%      |  |
| Director/General Manager                        | 33                 | 12.1%    | 0.0%         | 87.9%      |  |
| Manager   | 327                | 5.2%     | 0.3%         | 94.5%      |  |
| Supervisor                                      | 44                 | 22.7%    | 0.0%         | 77.3%      |  |
| Non-Management                                  | 2,780              | 2.9%     | 0.4%         | 96.6%      |  |
| Sub-Total:                                      | 3,193              |          |              |            |  |

## Additional Cherokee Nation Entertainment Information

| I. Hiring Practices         | Total | Cherokee | Other Tribal | Non-Native |
|-----------------------------|-------|----------|--------------|------------|
| Active Resumes/Applications | 1,385 | 43.8%    | 7.9%         | 48.4%      |
| # of Distinct Applicants    | 963   | 43.5%    | 8.2%         | 51.1%      |
| Total Positions Hired       | 118   | 45.8%    | 6.8%         | 47.5%      |

| II. Retention                        | Total | Cherokee | Other Tribal | Non-Native |
|--------------------------------------|-------|----------|--------------|------------|
| Employees Terminated                 | 146   | 55.5%    | 5.5%         | 39.0%      |
| Attendance                           | 3     | 33.3%    | 33.3%        | 33.3%      |
| Dissatisfied with Career Advancement | 1     | 0.0%     | 0.0%         | 100.0%     |
| Dissatisfied with Department         | 1     | 0.0%     | 0.0%         | 100.0%     |
| Dissatisfied with Job                | 9     | 77.8%    | 11.1%        | 11.1%      |
| Dissatisfied with Manager            | 1     | 0.0%     | 0.0%         | 100.0%     |
| Dissatisfied with Pay                | 8     | 50.0%    | 0.0%         | 50.0%      |
| Dissatisfied with Shift              | 1     | 100.0%   | 0.0%         | 0.0%       |
| Failure to Return from Leave         | 3     | 0.0%     | 0.0%         | 100.0%     |
| Family Reasons                       | 7     | 42.9%    | 0.0%         | 57.1%      |
| Felt Underappreciated                | 1     | 100.0%   | 0.0%         | 0.0%       |
| No Call-No Show                      | 34    | 50.0%    | 5.9%         | 44.1%      |
| No Show Orientation                  | 4     | 50.0%    | 0.0%         | 50.0%      |
| Not Challenged                       | 1     | 100.0%   | 0.0%         | 0.0%       |
| Personal Reasons                     | 55    | 63.6%    | 7.3%         | 29.1%      |
| Physical Work Environment            | 5     | 20.0%    | 0.0%         | 80.0%      |
| Relocation                           | 4     | 100.0%   | 0.0%         | 0.0%       |
| Retirement                           | 2     | 50.0%    | 0.0%         | 50.0%      |
| Return to School                     | 1     | 0.0%     | 0.0%         | 100.0%     |
| Terminated During Probation Period   | 1     | 0.0%     | 0.0%         | 100.0%     |
| Transfer to CN Affiliate             | 1     | 100.0%   | 0.0%         | 0.0%       |
| Violation of Rules                   | 3     | 66.7%    | 0.0%         | 33.3%      |

| TIT Duamations                                | <b>T</b> .(.)                         |          |              | N. N       |
|---|---------------------------------------|----------|--------------|------------|
| III. Promotions                               | Total                                 | Cherokee | Other Tribal | Non-Native |
| Acct GC Super Charm Springs                   | 48                                    | 79.2%    | 2.1%         | 18.8%      |
| Asst GC Super- Cherry Springs  Bell Associate | 1                                     | 100.0%   | 0.0%         | 0.0%       |
|   | 1                                     | 100.0%   | 0.0%         | 0.0%       |
| C.T. Golf Course Superintenden                | 2                                     | 100.0%   | 0.0%         | 0.0%       |
| Cage-Player Services Supervisor               | 2                                     | 100.0%   | 0.0%         | 0.0%       |
| Cashiering Supervisor                         | 1                                     | 100.0%   | 0.0%         | 0.0%       |
| Director Content Marketing                    | 1                                     | 100.0%   | 0.0%         | 0.0%       |
| Drop Count Associate I                        | 1                                     | 0.0%     | 0.0%         | 100.0%     |
| Drop Count Lead                               | 1                                     | 100.0%   | 0.0%         | 0.0%       |
| Drop Count Supervisor I                       | 2                                     | 100.0%   | 0.0%         | 0.0%       |
| E Games Tech 3                                | 2                                     | 100.0%   | 0.0%         | 0.0%       |
| EVS Casino Attendant                          | 2                                     | 100.0%   | 0.0%         | 0.0%       |
| F & B Supervisor - Level 1                    | 1                                     | 0.0%     | 0.0%         | 100.0%     |
| Fac/Maint. Associate                          | 1                                     | 100.0%   | 0.0%         | 0.0%       |
| Front Office Lead                             | 1                                     | 100.0%   | 0.0%         | 0.0%       |
| Golf Course Superintendent                    | 1                                     | 100.0%   | 0.0%         | 0.0%       |
| Lead Fac.Maintenance Associate                | 1                                     | 0.0%     | 0.0%         | 100.0%     |
| Lead Player Services Cashier                  | 4                                     | 100.0%   | 0.0%         | 0.0%       |
| Lead Retail Cashier I                         | 1                                     | 100.0%   | 0.0%         | 0.0%       |
| Lead Security Guard                           | 3                                     | 66.7%    | 0.0%         | 33.3%      |
| Lead Surveillance Agent                       | 1                                     | 100.0%   | 0.0%         | 0.0%       |
| Manager Content Marketing                     | 1                                     | 100.0%   | 0.0%         | 0.0%       |
| Manager, Audio Visual Systems                 | 1                                     | 100.0%   | 0.0%         | 0.0%       |
| Marketing Manager                             | 1                                     | 0.0%     | 0.0%         | 100.0%     |
| Materials Associate                           | 1                                     | 100.0%   | 0.0%         | 0.0%       |
| Mixologist                                    | 3                                     | 0.0%     | 0.0%         | 100.0%     |
| Player Services Representative                | 1                                     | 100.0%   | 0.0%         | 0.0%       |
| Price Book Associate                          | 1                                     | 0.0%     | 100.0%       | 0.0%       |
| Production Cook                               | 2                                     | 100.0%   | 0.0%         | 0.0%       |
| Room Inspector                                | 1                                     | 100.0%   | 0.0%         | 0.0%       |
| Saucier Cook                                  | 2                                     | 50.0%    | 0.0%         | 50.0%      |
| Security Guard/Armed                          | 1                                     | 100.0%   | 0.0%         | 0.0%       |
| Security Guard/Unarmed                        | 1                                     | 100.0%   | 0.0%         | 0.0%       |
| Sr Manager Production Marketing               | 1                                     |          |              |            |
| Sr. Manager of Card Games                     | · · · · · · · · · · · · · · · · · · · | 100.0%   | 0.0%         | 0.0%       |
| or, Manager of Card Gaines                    | 1                                     | 100.0%   | 0.0%         | 0.0%       |

### Appendix

I. Organization Level by Company

| Cherokee Nation Entertainment | Total | Cherokee | Other Tribal | Non Native |
|-------------------------------|-------|----------|--------------|------------|
| Vice President and above      | 9     | 66.7%    | 0.0%         | 33.3%      |
| Director/General Manager      | 36    | 72.2%    | 2.8%         | 25.0%      |
| Manager                       | 208   | 73.6%    | 3.8%         | 22.6%      |
| Supervisor                    | 272   | 75.7%    | 5.9%         | 18.4%      |
| Non-Management                | 2,514 | 62.6%    | 6.6%         | 30.7%      |
| Sub-Total:                    | 3,039 |          |              |            |

| Cherokee Nation Businesses | Total | Cherokee | Other Tribal | Non Native |
|----------------------------|-------|----------|--------------|------------|
| Vice President and above   | 27    | 59.3%    | 0.0%         | 40.7%      |
| Director/General Manager   | 42    | 45.2%    | 9.5%         | 45.2%      |
| Manager                    | 90    | 58.9%    | 4.4%         | 36.7%      |
| Supervisor                 | 8     | 75.0%    | 0.0%         | 25.0%      |
| Non-Management             | 317   | 56.2%    | 5.4%         | 38.5%      |
| Sub-Total:                 | 484   |          |              |            |

| Cherokee Nation Assurance | Total | Cherokee | Other Tribal | Non Native |
|---------------------------|-------|----------|--------------|------------|
| Vice President and above  | 00    | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager  | 11    | 0.0%     | 0.0%         | 100.0%     |
| Manager                   | 12    | 0.0%     | 0.0%         | 100.0%     |
| Supervisor                | 0     | 0.0%     | 0.0%         | 0.0%       |
| Non-Management            | 141   | 0.0%     | 0.7%         | 99.3%      |
| Sub-Total:                | 154   |          |              |            |

| Cherokee Nation Construction Services | Total | Cherokee | Other Tribal | Non Native |
|---------------------------------------|-------|----------|--------------|------------|
| Vice President and above              | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager              | 0     | 0.0%     | 0.0%         | 0.0%       |
| Manager                               | 2     | 0.0%     | 0.0%         | 100.0%     |
| Supervisor                            | 11    | 0.0%     | 0.0%         | 100.0%     |
| Non-Management                        | 2     | 0.0%     | 0.0%         | 100.0%     |
| Sub-Total:                            | 5     |          |              |            |

| Cherokee Nation Technology | Total | Cherokee | Other Tribal | Non Native |
|----------------------------|-------|----------|--------------|------------|
| Vice President and above   | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager   | 1     | 0.0%     | 0.0%         | 100.0%     |
| Manager                    | 4     | 0.0%     | 0.0%         | 100.0%     |
| Supervisor                 | 0     | 0.0%     | 0.0%         | 0.0%       |
| Non-Management             | 57_   | 0.0%     | 0.0%         | 100.0%     |
| Sub-Total:                 | 62    |          |              |            |

| Cherokee Services Group  | Total | Cherokee | Other Tribal | Non Native |
|--------------------------|-------|----------|--------------|------------|
| Vice President and above | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager | 0     | 0.0%     | 0.0%         | 0.0%       |
| Manager                  | 1     | 0.0%     | 0.0%         | 100.0%     |
| Supervisor               | 0     | 0.0%     | 0.0%         | 0.0%       |
| Non-Management           | 64    | 0.0%     | 0.0%         | 100.0%     |
| Sub-Total:               | 65    |          |              |            |

| Cherokee Nation Security and Defense | Total | Cherokee | Other Tribal | Non Native |
|--------------------------------------|-------|----------|--------------|------------|
| Vice President and above             | 0_    | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager             | 1     | 0.0%     | 0.0%         | 100.0%     |
| Manager                              | 9     | 0.0%     | 0.0%         | 100.0%     |
| Supervisor                           | 0     | 0.0%     | 0.0%         | 0.0%       |
| Non-Management                       | 39    | 5.1%     | 2.6%         | 92.3%      |
| Sub-Total:                           | 49    |          |              |            |

| CN Aerospace and Defense, LLC | Total | Cherokee | Other Tribal | Non Native |
|-------------------------------|-------|----------|--------------|------------|
| Vice President and above      | 00    | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager      | 1     | 0.0%     | 0.0%         | 100.0%     |
| Manager                       | 11    | 18.2%    | 9.1%         | 72.7%      |
| Supervisor                    | 1     | 100.0%   | 0.0%         | 0.0%       |
| Non-Management                | 95    | 42.1%    | 0.0%         | 57.9%      |
| Sub-Total:                    | 108   |          | _            |            |

| CND LLC                  | Total | Cherokee | Other Tribal | Non Native |
|--------------------------|-------|----------|--------------|------------|
| Vice President and above | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager | 1     | 0.0%     | 0.0%         | 100.0%     |
| Manager                  | 4     | 50.0%    | 0.0%         | 50.0%      |
| Supervisor               | 8     | 100.0%   | 0.0%         | 0.0%       |
| Non-Management           | 98    | 91.8%    | 0.0%         | 8.2%       |
| Sub-Total:               | 111   |          |              |            |

| Cherokee Nation Red Wing | Total | Cherokee | Other Tribal | Non Native |
|--------------------------|-------|----------|--------------|------------|
| Vice President and above | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager | 1     | 0.0%     | 0.0%         | 100.0%     |
| Manager                  | 12    | 0.0%     | 0.0%         | 100.0%     |
| Supervisor               | 0     | 0.0%     | 0.0%         | 0.0%       |
| Non-Management           | 54    | 0.0%     | 0.0%         | 100.0%     |
| Sub-Total:               | 67    |          |              |            |

| Cherokee Nation Healthcare Services | Total | Cherokee | Other Tribal | Non Native |
|-------------------------------------|-------|----------|--------------|------------|
| Vice President and above            | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager            | 0     | 0.0%     | 0.0%         | 0.0%       |
| Manager                             | 2     | 0.0%     | 0.0%         | 100.0%_    |
| Supervisor                          | 00    | 0.0%     | 0.0%         | 0.0%       |
| Non-Management                      | 27    | 0.0%     | 0.0%         | 100.0%     |
| Sub-Total:                          | 29    |          |              |            |

| Cherokee Nation Government Solutions | Total | Cherokee | Other Tribal | Non Native |
|--------------------------------------|-------|----------|--------------|------------|
| Vice President and above             | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager             | 0     | 0.0%     | 0.0%         | 0.0%       |
| Manager                              | 0     | 0.0%     | 0.0%         | 0.0%       |
| Supervisor                           | 0     | 0.0%     | 0.0%         | 0.0%       |
| Non-Management                       | 0     | 0.0%     | 0.0%         | 0.0%       |
| Sub-Total:                           | 0     |          |              |            |

| Cherokee Nation Technology Solutions | Total | Cherokee | Other Tribal | Non Native |
|--------------------------------------|-------|----------|--------------|------------|
| Vice President and above             | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager             | 0     | 0.0%     | 0.0%         | 0.0%       |
| Manager                              | 5     | 0.0%     | 0.0%         | 100.0%     |
| Supervisor                           | 0     | 0.0%     | 0.0%         | 0.0%       |
| Non-Management                       | 27    | 0.0%     | 0.0%         | 100.0%     |
| Sub-Total:                           | 32    |          |              |            |

| Cherokee CRC, LLC        | Total | Cherokee | Other Tribal | Non Native |
|--------------------------|-------|----------|--------------|------------|
| Vice President and above | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager | 1     | 0.0%     | 0.0%         | 100.0%     |
| Manager                  | 3     | 0.0%     | 0.0%         | 100.0%     |
| Supervisor               | 4     | 0.0%     | 0.0%         | 100.0%     |
| Non-Management           | 4     | 50.0%    | 0.0%         | 50.0%      |
| Sub-Total:               | 12    |          |              |            |

| Cherokee Nation 3S       | Total | Cherokee | Other Tribal | Non Native |
|--------------------------|-------|----------|--------------|------------|
| Vice President and above | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager | 1     | 100.0%   | 0.0%         | 0.0%       |
| Manager                  | 27    | 3.7%     | 0.0%         | 96.3%      |
| Supervisor               | 6     | 0.0%     | 0.0%         | 100.0%     |
| Non-Management           | 261   | 0.0%     | 0.0%         | 100.0%     |
| Sub-Total:               | 295   |          |              |            |

| Cherokee Nation Construction Resources | Total | Cherokee | Other Tribal | Non Native |
|--|-------|----------|--------------|------------|
| Vice President and above               | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager               | 0     | 0.0%     | 0.0%         | 0.0%       |
| Manager                                | 0     | 0.0%     | 0.0%         | 0.0%       |
| Supervisor                             | 0     | 0.0%     | 0.0%         | 0.0%       |
| Non-Management                         | 0     | 0.0%     | 0.0%         | 0.0%       |
| Sub-Total:                             | 0     |          |              |            |

| CN Mission Solutions     | Total | Cherokee | Other Tribal | Non Native |
|--------------------------|-------|----------|--------------|------------|
| Vice President and above | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager | 2     | 0.0%     | 0.0%         | 100.0%     |
| Manager                  | 17    | 0.0%     | 0.0%         | 100.0%     |
| Supervisor               | 0     | 0.0%     | 0.0%         | 0.0%       |
| Non-Management           | 168   | 0.6%     | 0.0%         | 99.4%      |
| Sub-Total:               | 187   |          |              |            |

| Cherokee Nation Operational Solutions, LLC | Total | Cherokee | Other Tribal | Non Native |
|--|-------|----------|--------------|------------|
| Vice President and above                   | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager                   | 2_    | 50.0%    | 0.0%         | 50.0%      |
| Manager                                    | 15    | 6.7%     | 0.0%         | 93.3%      |
| Supervisor                                 | 1     | 100.0%   | 0.0%         | 0.0%       |
| Non-Management                             | 299   | 0.0%     | 0.3%         | 99.7%      |
| Sub-Total:                                 | 317   |          |              |            |

| Cherokee Nation Mechanical | Total | Cherokee | Other Tribal | Non Native |
|----------------------------|-------|----------|--------------|------------|
| Vice President and above   | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager   | 2     | 0.0%     | 0.0%         | 100.0%     |
| Manager                    | 4     | 0.0%     | 0.0%         | 100.0%     |
| Supervisor                 | 3     | 0.0%     | 0.0%         | 100.0%     |
| Non-Management             | 3     | 0.0%     | 0.0%         | 100.0%     |
| Sub-Total:                 | 12    |          |              |            |

| Cherokee Nation Property Management | Total | Cherokee | Other Tribal | Non Native |
|-------------------------------------|-------|----------|--------------|------------|
| Vice President and above            | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager            | 0     | 0.0%     | 0.0%         | 0.0%       |
| Manager                             | 9     | 88.9%    | 0.0%         | 11.1%      |
| Supervisor                          | 3     | 100.0%   | 0.0%         | 0.0%       |
| Non-Management                      | 15    | 86.7%    | 6.7%         | 6.7%       |
| Sub-Total:                          | 27    |          |              |            |

| Cherokee Nation Strategic Programs | Total | Cherokee | Other Tribal | Non Native |
|------------------------------------|-------|----------|--------------|------------|
| Vice President and above           | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager           | 1     | 0.0%     | 0.0%         | 100.0%     |
| Manager                            | 51    | 2.0%     | 0.0%         | 98.0%      |
| Supervisor                         | 0     | 0.0%     | 0.0%         | 0.0%       |
| Non-Management                     | 644   | 0.0%     | 0.0%         | 100.0%     |
| Sub-Total:                         | 696   |          |              |            |

| Cherokee Nation Environmental Solutions | Total | Cherokee | Other Tribal | Non Native |
|---|-------|----------|--------------|------------|
| Vice President and above                | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager                | 1     | 100.0%   | 0.0%         | 0.0%       |
| Manager                                 | 6     | 16.7%    | 0.0%         | 83.3%      |
| Supervisor                              | 7     | 0.0%     | 0.0%         | 100.0%     |
| Non-Management                          | 9     | 0.0%     | 0.0%         | 100.0%     |
| Sub-Total:                              | 23    |          |              |            |

| Cherokee Nation Telecommunications | Total | Cherokee | Other Tribal | Non Native |
|------------------------------------|-------|----------|--------------|------------|
| Vice President and above           | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager           | 0     | 0.0%     | 0.0%         | 0.0%       |
| Manager                            | 1     | 0.0%     | 0.0%         | 100.0%     |
| Supervisor                         | . 0   | 0.0%     | 0.0%         | 0.0%       |
| Non-Management                     | 4     | 50.0%    | 25.0%        | 25.0%      |
| Sub-Total:                         | 5     |          |              |            |

| Cherokee Nation Systems Solutions | Total | Cherokee | Other Tribal | Non Native |
|-----------------------------------|-------|----------|--------------|------------|
| Vice President and above          | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager          | 0     | 0.0%     | 0.0%         | 0.0%       |
| Manager                           | 17    | 5.9%     | 0.0%         | 94.1%      |
| Supervisor                        | 0     | 0.0%     | 0.0%         | 0.0%       |
| Non-Management                    | 248   | 0.8%     | 0.0%         | 99.2%      |
| Sub-Total:                        | 265   |          |              |            |

| Cherokee Nation Management & Consulting | Total | Cherokee | Other Tribal | Non Native |
|---|-------|----------|--------------|------------|
| Vice President and above                | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager                | 13    | 0.0%     | 0.0%         | 100.0%     |
| Manager                                 | 99    | 1.0%     | 0.0%         | 99.0%      |
| Supervisor                              | 6     | 0.0%     | 0.0%         | 100.0%     |
| Non-Management                          | 454   | 0.2%     | 0.9%         | 98.9%      |
| Sub-Total:                              | 572   |          |              |            |

| CN Solutions Link LLC    | Total | Cherokee | Other Tribal | Non Native |
|--------------------------|-------|----------|--------------|------------|
| Vice President and above | 00    | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager | 0     | 0.0%     | 0.0%         | 0.0%       |
| Manager                  | 3     | 0.0%     | 0.0%         | 100.0%     |
| Supervisor               | 0     | 0.0%     | 0.0%         | 0.0%       |
| Non-Management           | 9     | 11.1%    | 0.0%         | 88.9%      |
| Sub-Total:               | 12    |          |              |            |

| CN Federal Consulting, LLC | Total | Cherokee | Other Tribal | Non Native |
|----------------------------|-------|----------|--------------|------------|
| Vice President and above   | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager   | 11    | 0.0%     | 0.0%         | 100.0%     |
| Manager                    | 5     | 0.0%     | 0.0%         | 100.0%     |
| Supervisor                 | 0     | 0.0%     | 0.0%         | 0.0%       |
| Non-Management             | 26    | 0.0%     | 0.0%         | 100.0%     |
| Sub-Total:                 | 32    |          |              |            |

| Cherokee Insights, LLC   | Total | Cherokee | Other Tribal | Non Native |
|--------------------------|-------|----------|--------------|------------|
| Vice President and above | 00    | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager | 0     | 0.0%     | 0.0%         | 0.0%       |
| Manager                  | 1     | 100.0%   | 0.0%         | 0.0%       |
| Supervisor               | 0     | 0.0%     | 0.0%         | 0.0%       |
| Non-Management           | 16    | 0.0%     | 0.0%         | 100.0%     |
| Sub-Total:               | 17    |          |              | •          |

| Cherokee Nation Development Group, LLC | Total | Cherokee | Other Tribal | Non Native |
|--|-------|----------|--------------|------------|
| Vice President and above               | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager               | 0     | 0.0%     | 0.0%         | 0.0%       |
| Manager                                | 0     | 0.0%     | 0.0%         | 0.0%       |
| Supervisor                             | 0     | 0.0%     | 0.0%         | 0.0%       |
| Non-Management                         | 11    | 0.0%     | 0.0%         | 100.0%     |
| Sub-Total:                             | 1     |          |              |            |

| Cherokee Nation Integrated Health, LLC | Total | Cherokee | Other Tribal | Non Native |
|--|-------|----------|--------------|------------|
| Vice President and above               | 0     | 0.0%     | 0.0%         | 0.0%       |
| Director/General Manager               | 0     | 0.0%     | 0.0%         | 0.0%       |
| Manager                                | 1     | 100.0%   | 0.0%         | 0.0%       |
| Supervisor                             | 0     | 0.0%     | 0.0%         | 0.0%       |
| Non-Management                         | 0     | 0.0%     | 0.0%         | 0.0%       |
| Sub-Total:                             | 1     |          |              |            |

| Cultural and Economic Development | Total | Cherokee | Other Tribal | Non Native |
|-----------------------------------|-------|----------|--------------|------------|
| Vice President and above          | 1     | 100.0%   | 0.0%         | 0.0%       |
| Director/General Manager          | 5     | 80.0%    | 0.0%         | 20.0%      |
| Manager                           | 19    | 89.5%    | 5.3%         | 5.3%       |
| Supervisor                        | 2     | 100.0%   | 0.0%         | 0.0%       |
| Non-Management                    | 60    | 85.0%    | 8.3%         | 6.7%       |
| Sub-Total:                        | 87    |          |              |            |

| Involuntary:  | Voluntary:                           |  |  |
|---|--------------------------------------|--|--|
| Attendance  | Dissatisfied with Benefits           |  |  |
| CNGC License Denied   | Dissatisfied with Career Advancement |  |  |
| CNGC License Revoked  | Dissatisfied with Job                |  |  |
| Contract Change   | Dissatisfied with Department         |  |  |
| Elimination of Position                                       | Dissatisfied with Manager            |  |  |
| End of Government Contract                                    | Dissatisfied with Pay                |  |  |
| End of Task Order   | Dissatisfied with Shift              |  |  |
| Terminated During Probation Period                            | Dissatisfied with Time Off           |  |  |
| End Temporary Employment                                      | Family Reasons                       |  |  |
| ailure to Meet Minimum Employment<br>Requirements/Credentials | Felt Underappreciated                |  |  |
| Failure to Return from Leave                                  | No Call-No Show                      |  |  |
| Gross Misconduct  | Not Challenged                       |  |  |
| Insubordination   | Outdated Technology/Procedures       |  |  |
| Misconduct  | Passed Away                          |  |  |
| Misstatement on Application                                   | Personal Reasons                     |  |  |
| No Show Orientation   | Relocation                           |  |  |
| Reduction in Force  | Relocation of Spouse                 |  |  |
| Security Clearance  | Reason Not Given                     |  |  |
| Tardiness   | Remote Work Preference               |  |  |
| Unsatisfactory Performance                                    | Return to School                     |  |  |
| Violation of Rules  | Retirement                           |  |  |
|   | Transfer to CN Affiliate             |  |  |
|   | Voluntary Separation Program         |  |  |
|   | Physical Work Environment            |  |  |