

Executive and Finance Report

Consolidated Financial Information

February 2016

Cherokee Nation Businesses

Executive and Finance Report

February 2016

Budget Highlights

- February 2016 CNB consolidated net income of \$15.0 million was \$2.7 million favorable to a budget of \$12.3 million and \$2.0 million higher than prior year. Consolidated revenue was \$87.6 million, \$6.1 million favorable to budget and exceeded the previous year by \$11.0 million.
- CNE EBITDA of \$21.9 million was favorable to budget by \$2.4 million. The favorable variance was primarily associated with higher gaming revenue as well as lower gaming and retail related costs. Total revenue for February 2016 was \$56.5 million and was \$2.2 million favorable to budget and \$6.0 million ahead of last year.
- CNB Parent EBITDA was \$297,000 favorable to budget. The favorable budget was primarily due to lower than expected employee
 costs.
- Logistics and Distribution EBITDA of \$188,000 was \$176,000 above budget due to increased deliveries on the Telecom SE project.
- Construction Sector EBITDA of \$410,000 was \$147,000 favorable to budget primarily due to the Tobyhanna Base remodel project, which is new for fiscal year 2016.
- Technology Sector EBITDA was \$19,000 favorable to budget primarily due to CNT's NOAA and CSG's EPA projects.
- The Consulting and Health Sciences Sector EBITDA was below budget by \$97,000 and \$38,000, respectively. This was primarily
 driven by lower revenue and higher than projected internal support costs.
- Combined, EBITDA at all other entities were \$36,000 below budget.

Capital Expenditures

February YTD capital expenditures were \$37.2 million for all entities.

- CNE: \$26.5 million
 - Expansion: \$19.4 million Catoosa Hotel Lobby and Front Desk Renovation, Roland property improvements, Cherokee
 Springs Business Park, WRD renovation, Grove Casino, Tahlequah OP1 Rebuild, Tahlequah Casino
 - Strategic: \$3.9 million IGT Advantage NexGen Kits, Surveillance Infrastructure Upgrade, Cisco switches, Cherokee
 Tower Renovation, Cenium Property Management System, WSS Pylon Sign, Drop/Count Intelligent Cash Box, Egame
 Equipment Purchases
 - Maintenance \$3.2 million Casino 2 Improvements, Fleet Vehicles, Passenger Shuttle, IT Equipment, Poker Tables and Chips, Signage, Buffet repairs, Art Procurement and Fork Lift
- CPM: \$5.2 million Health clinic construction & 4th Street Property
- CNCR: \$2.6 million New Home Construction Program
- CNB: \$2.6 million IT Maintenance & Upgrades, Smithsonian Institution 5 Year Capital Grant, CN Veteran's Memorial, Deltek ERP System

Financing

CNB has no outstanding borrowings as of February 29, 2016.

Cherokee Nation Entertainment

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Budget Highlights

CNE

	thousands (000's)	<u>Period</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>%</u>
•	Revenue	Month -	\$56,526	\$54,302	\$2,225	4%
•	Operating Expenses	Month -	\$34,577	\$34,738	\$160	0%
•	EBITDA	Month -	\$21,949	\$19,564	\$2,385	12%

Operating Highlights

- CNE EBITDA of \$21.9 million in February was \$2.4 million favorable to budget.
- Total revenue of \$56.5 million was \$2.2 million favorable to budget. This was driven primarily by a \$2.4 million favorable variance in gaming revenue. All CNE properties contributed to the favorable variance in gaming revenue to budget with the exception of the Roland property.
- Total operating expense of \$34.6 million was consistent with budget. Employee costs had a favorable variance of \$215,000. Cost
 of goods sold and other operating expenses had unfavorable variances of \$29,000 and \$26,000, respectively.
- The South Coffeyville Casino opened February 16th, 2015. The 17,000 square foot facility offers 300 games. The South Coffeyville casino opened ahead of the budgeted opening date of April 1st.
- CNB has agreed to lease property adjacent to the Hard Rock Casino to Woodmont Outlets, which plans to invest \$80 million into premium outlet shops to be called, "The Cherokee Outlets." The Outlets, along with a new Entertainment area, called "The District," is expected to be completed in 2016.
- CNB also announced plans for the Cherokee Springs Plaza, which will include retail, restaurants, auto sales lots, office space, convention space, two hotels, and a casino adjacent to the Cherokee Springs golf course in Tahlequah.
- The Roland casino opened May 19, 2015. As of December 15, 2015 all six floors of the hotel were open.
- The Creek Casino in Tulsa is planning a \$335 million expansion including a 500 room hotel tower, new casino and restaurant, pool bar, theater and event center, with an expected completion date of late 2016.

Capital Expenditure Highlights - Year to Date

- Expansion related costs for Roland, Cherokee Springs Business Park, OP1 rebuild, Grove and Tahlequah \$18.6 million
- IGT Advantage NexGen Kits \$1.4 million
- Cisco switches \$208,000
- Hotel Lobby and Front Desk Renovation \$635,000
- Surveillance Infrastructure Upgrade \$685,000

Diversified Businesses

Executive and Finance Report February 2016

EBITDA Budget Highlights

Diversified Businesses EBITDA

	thousands (000's)	<u>Period</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>%</u>
•	Engineering & Manufacturing	Month -	(\$502)	(\$490)	(\$12)	-3%
•	Logistics & Distribution	Month -	\$188	\$12	\$176	1503%
•	Technology	Month -	\$241	\$221	\$19	9%
•	Consulting	Month -	\$549	\$645	(\$97)	-15%
•	Construction	Month -	\$410	\$263	\$147	56%
•	Health Sciences	Month -	\$93	\$131	(\$38)	-29%
•	Aerospace Products S.E.*	Month -	(\$33)	\$45	(\$78)	-173%
•	CCRC*	Month -	\$44	\$110	(\$66)	-60%

^{*}APSE and CCRC are reported on net income instead of EBITDA as they are partially owned subsidiaries

Operating Highlights

- Beginning in FY16, the former portfolios were re-organized into the following six sectors.
- Engineering & Manufacturing Sector EBITDA loss was \$502,000 and \$12,000 unfavorable to budget. The gross profit margin was 18.3%, which was 2.0 points higher than budget and 7.3 points higher than the prior year. The margin increase was primarily associated with an increase in labor efficiency and lower headcount than originally budgeted.
- Logistics & Distribution Sector EBITDA was \$188,000 and \$176,000 favorable to budget. The favorable EBITDA variance was primarily due to increased deliveries on the Telecom SE Project and lower operating expenses. Gross margins were 4.5%, which was .7 points lower than budget due to product mix.
- Technology Sector EBITDA was \$241,000 compared to a budget of \$221,000, resulting in a favorable variance of \$19,000. The favorable EBITDA for the month of February was primarily attributable to CNT's NOAAA and CSG's EPA projects.
- Consulting Sector EBITDA was \$549,000 compared to a budget of \$645,000, resulting in an unfavorable variance of \$97,000. The 8.5% EBITDA margin was slightly favorable to a budgeted EBITDA margin of 7.8%. The EBITDA margin was favorable compared to budget primarily due to higher than projected gross margins realized on CNT's DEA, AFCEC and AFHSC projects.
- Construction Sector EBITDA was \$410,000 compared to a budget of \$263,000, resulting in a favorable variance of \$147,000. The improvement in profitability compared to budget was primarily due to the Tobyhanna Base Remodel project, which is a new project for fiscal year 2016.

Diversified Businesses (con't)

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- <u>Health Sciences</u> Sector EBITDA was \$93,000 compared to a budget of \$131,000, resulting in an unfavorable variance of \$38,000. The unfavorable variance was primarily driven by lower activity on the CNHS Ft. Carson and Humana Military projects.
- <u>APSE</u> net loss was \$33,000 in February 2016 resulting in an unfavorable variance to budget of \$78,000. Revenue was \$264,000 unfavorable to budget due to kit orders that were expected to ship in February that will be shipped at a later date.
- <u>CCRC</u> net income of \$44,000 was \$66,000 unfavorable to a budget of \$110,000. The unfavorable net income variance was primarily due to fewer task orders on the Picatinny and BIA MATOC projects.

COUNCIL OF THE CHEROKEE NATION EXECUTIVE & FINANCE COMMITTEE REPORT

Group: Financial Resources Month/Year of Report: March 2016

Treasurer: Lacey Horn Phone: 207-3902 E-mail: <u>lacey-horn@cherokee.org</u>

- I. Budget Highlights through February
 - a.) Financial Resources 42% spent
 - b.) Treasurer 26% spent
 - c.) IIM 46% spent
 - d.) Acquisition Management 43% spent
 - e.) Records Management 42% spent
 - f.) Support Services 48% spent
 - g.) Grants Management 46% spent
 - h.) Grant Development 34%
 - i.) Fleet Management 27%
 - j.) Employee Performance Incentive 32% spent
- II. Program Highlights
 - a.) Balance Scorecard Measures
 - 1. Complete FY15 Audit 100% Complete
 - 2. Obtain Unmodified Audit Opinion 100% complete
 - 3. No Material Weaknesses on Single Audit 0% complete
 - 4. Obtain GFOA Award for FY14 CAFR 100% complete
 - 5. Reports completed & submitted by due dates 100% complete for reports due 03/31/2016
 - b.) Accomplishments
 - 1. FY 2015 audit completed
 - 2. Kronos timekeeping upgrade completed
 - 3. Staff attended Indian Health Service Contract Support Costs Workgroup meeting
 - 4. Staff attended the quarterly meetings of the Self Governance Advisory Committee (DOI) and Tribal Self Governance Advisory Committee

COUNCIL OF THE CHEROKEE NATION EXECUTIVE & FINANCE COMMITTEE REPORT

- c.) Upcoming Events
 - 1. FY 2015 Single Audit continues
 - 2. Tribal Self-Governance Annual Consultation Conference

Cherokee Nation Acquisition Management Year-To- Date Report Over \$5,000 Transactions October 1, 2015 through September 30, 2016	i		% of sub- total - TERO vendor submitted Bid
Award to TERO Vendor	\$	12,017,909.83	98.42%
Award to non-TERO Vendor	\$	192,553.27	1.58%
Sub-total bids with a TERO vendor participating	\$	12,210,463.10	100.0%
Bid - no bids submitted by TERO Vendors	\$	3,112,408.45	
October 1, 2015 through February 29, 2016			

Group: Career Services-Executive Month/Year of Report: March, 2016

and Finance

Executive <u>Diane Kelley</u> Phone: <u>453-5628</u> Email: <u>Diane-kelley@cherokee.org</u>

Director:

I. Budget Highlights - Please refer to Monthly Financial Report

None

II. Program Highlights

a. Balanced Scorecard Measures

Activity	February	YTD	Goal	% of Goal
HSE Completions – includes individuals completing and receiving a High School Equivalency or High School Diploma from Talking Leaves Job Corps and Career Literacy.	14	67	175	38.3%
Training Completions – includes individuals receiving a nationally-recognized certification, credential, or degree while enrolled in one of 11 different vocational training programs.	48	271	550	49.3%
Employment Completions – includes individuals who completed a Work Experience or TERO OJT assignment.	28	111	500	22.2%
Unsubsidized Placement – includes all individuals who entered unsubsidized employment (they got a job!) while enrolled in one of 15 different programs, both employment and vocational.	82	486	750	64.8%
Retention – includes individuals who were retained in their unsubsidized employment through assistance from a Career Services Program.	21	153	300	51.0%
Career Skills Training – includes individuals who completed the Life/Employment Skills Training.	10	114	400	28.5%
WorkKey Credentialing – includes individuals who received a bronze, silver, gold, or platinum WorkKeys credential.	0	21	250	8.4%
Job Bank – includes the number of new individuals entering the TERO Job Bank.	47	175	400	43.8%

Indian Owned Businesses – includes the number of businesses newly certified as an Indian Owned Business.	12	60	200	30.0%
Job Fairs – includes the number of Job Fairs held by Career Services.	1	4	25	16.0%
Community Service Projects – this is the number of Community Service Projects completed by youth, both through the Summer Youth Employment Program and Talking Leaves Job Corps.	2	12	50	24.0%

b. Accomplishments

- 1. Day Training had 20 participants enter unsubsidized employment. Of these, three were with Cherokee Nation, 14 were with CNB/CNI, and three were outside of Cherokee Nation.
- 2. The Beyond Summer Jobs: Career Pathways for Youth grant application was submitted.
- 3. The Strengthening Working Families grant application was submitted.
- 4. Job Fair: February 17, 2016 Diversified Job Fair at West Siloam Springs Casino assisted 48 individuals with resume preparation.

Day Training Participant Success:

My name is Lana Whisenhunt; I am a Cherokee Nation Tribal member from Stilwell, OK. Before I became employed with West Siloam Springs Casino....



In December 2015, Lana Whisenhunt began participating on the Day Training Program. Lana was placed at West Siloam Springs Casino in the Culinary Dept. This would be the beginning for her to becoming a self sufficient tribal member.

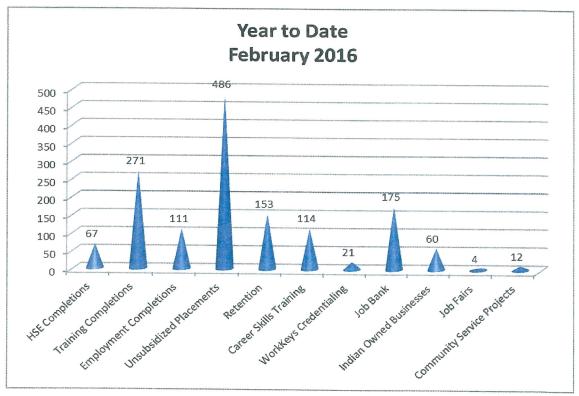
Lana came in to the Stilwell office looking for employment so that she could provide for herself as well as her niece that was living with her. Ms. Whisenhunt was living with relatives at the time but was looking for a way to get her own house and have the ability to take care of all her needs. The Day Training Program provided this income for Lana as well as proved to be very beneficial to Lana in shaping her

future career by providing the needed work experience and eventually an opening for employment at West Siloam Springs Casino.

Lana's experience on the program assisted her to attain a full time position with West Siloam Springs Casino as a Cocktail Server. Lana will be starting Unarmed Security classes in April 2016 and is hoping that she can transfer to Security after six months. Her goal is to be an Armed Security Officer with West Siloam Springs Casino. Lana had this to say in regards to her new position, "Being on the Day Training Program really assisted me in gaining self sufficiency and learning how to set and attain goals and I know I would not be where I am without it."

c. <u>Initiatives</u>

- 1. Cherokee Nation Career Services will be hosing four Youth Leadership Fairs in Vinita, Sallisaw, Pryor and Tahlequah to help them learn about opportunities after High School. (See attached Flyer)
- 2. TERO will be hosting a Safety Fair on Saturday, April 9, 10am-1pm at One Fire Field (west of the tribal complex)! See attached flyer.
- 3. We will be hosting a Diversified Job Fair on Thursday, April 14th from 10am 4pm at the Hard Rock Hotel & Casino Grand Hall of the Cherokees.
- 4. Next phase for the 3 Sector Partnership meetings with the "Leadership Team" for:
 - Health,
 - Hospitality, and
 - Manufacturing





On March 22nd Principal Chief Bill John Baker designated March as "Safety Awareness Month" in the Cherokee Nation:

WHEREAS, all Cherokee Nation citizens deserve to live in communities that promote safe and healthy living environments, and safe communities require the cooperation of all levels of government and business, as well as the general public; and

WHEREAS, through the support and observance of Safety Awareness Month each year, Cherokee Nation is helping to reverse an increase in accidental injuries and deaths in the workplace, home, and community; and

WHEREAS, the Cherokee Nation works to prevent accidental injuries and death by educating employees and its citizens about safe and healthy practices in the workplace, on our roads and in our homes; and

WHEREAS, Cherokee Nation supports national safety efforts and has taken a pro-active stance in providing a safe work environment for its employees; and

WHEREAS, Safety Awareness Month was established to help Cherokee Nation citizens and the general public avoid accidents by providing resources and information on good safety habits; and

WHEREAS, citizens are encouraged to share stories within their community about the importance of safety at work and at home including: distracted driving awareness, hazard avoidance, emergency preparedness, and preventing the abuse of prescription painkillers or other substances; and

THEREFORE, BE IT RESOLVED that the Cherokee Nation formally designates March 2016 as

"SAFETY AWARENESS MONTH"

In the Cherokee Nation, we urge all citizens to establish and maintain safe practices in their homes, workplaces, and communities.



Cherokee Nation partners with Ironworkers Union to provide free welding training thanks to federal Dislocated Worker Grant

Since the recession in 2009, many American's have lost their jobs through no fault of their own due to business closures and a downturn in the economy. Thanks to a unique, fast-track training program, people in the Tulsa area are getting a chance to learn a new skill as welders. The welding pre-apprenticeship program is a highly successful collaborative effort between Cherokee Nation Career Services and Ironworkers Local 584. Graduates of this program have the opportunity to join the Ironworkers Union with direct entry and receive credit for one year's apprenticeship class. "We were very fortunate to connect with Ironworkers Local 584 in Tulsa," said Daryl Legg, Director of Economic Development for Cherokee Nation Career Services. "The instructors and staff of Local 584 are very proud of their craft and totally committed to producing the finest welders and then putting them to work."

The welding program was designed to be an 8-week, fast-track training program that would allow participants to master the skills needed to pass state certifications and secure immediate employment upon graduation. "As professional Ironworkers, we want to make sure we are providing not only the best training available, but also producing welders we would be proud to hire and work beside every day," said R.D. Waterdown, welding instructor. "The Cherokee Nation gave us the freedom to design a curriculum that would prepare these students to hit the ground running when they graduate."

There have been five classes that have graduated from the fast-track welding program, with the 6th class having started March 7th. "We are proud of the success of this partnership," said Brenda Fitzgerald, Program Director, VR and Dislocated Worker Programs, Cherokee Nation. "The funds we received as part of the dislocated worker grant are allowing us to provide training and job search assistance to help individuals get the skills they need to secure good paying jobs that are a path to self-sufficiency."



Commerce Group

Securing and enhancing the financial well-being of the Cherokee people, businesses and communities

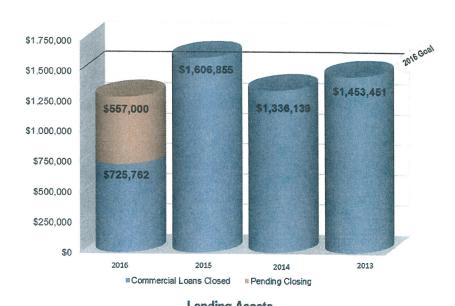
Anna Knight, Executive Director 918-453-5532 anna-knight@cherokee.org

Economic Impact

Invested \$8,735,429 in 192 Small Businesses Since 2010

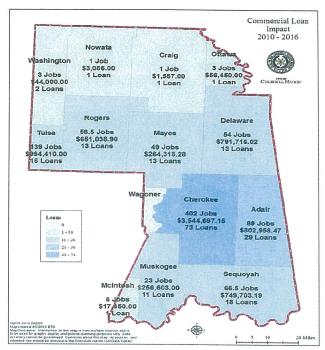
Community Jobs Impacted Private sector jobs created or retained by small business lending Jobs Created FY16 Cherokee Jobs Jobs Created FY10 - FY16 Cherokee Jobs

Dollars Invested in the Local Economy Through Small Business Lending



Lending Assets				
Available Commecial Capital		\$1,541,303		
Available Consumer Capital	ena t onic	\$1,159,280		
Approved Grants Pending Receipt		\$500,000		
Total Available Capital		\$3,200,583		
Outstanding Commercial Loans		\$5,631,634		
Outstanding Consumer Loans	esco• conce	\$1,291,348		
Total Outstanding Loans		\$6,922,982		

County Commercial Lending Impact 2010 through 2016



Small Business Loans Closed March 2016

Community	Loan Purpose	Project Costs	Owner Equity	Jobs
Watts	Purchase New Equipment	\$46,000	29%	3
Stilwell	Purchase Cattle & Feed	\$31,000	20%	1
Collinsville	Expansion	\$25,000	0%	4
Гahlequah	Expansion	\$22,995	48%	2

Seeking Cherokee business owners interested in one-on-one coaching in the areas of inventory management, executive coaching, marketing and human resources. Please refer anyone interested to Stephen Highers at 918-207-3955 or stephen-highers@cherokee.org.

Commercial Lending Pipeline

(Commercial requests submitted; varying stages completion and/or processing)

Community	County	Business Type	Startup or Expansion
Broken Arrow	Wagoner	Retail – Book store	New Start-Up
Tahlequah	Cherokee	Service – Gun Range	New Start-Up
Fort Gibson	Muskogee	Service – Transportation	New Start-Up
Collinsville	Rogers	Service – Lawn Care	Consolidation
Grove	Delaware	Retail – Vintage Store	New Start-Up

USDA Strengthening Economies Together regional planning meetings have been held in Stilwell and Jay. Four additional planning meetings will be held to develop the Adair, Cherokee, Delaware and Sequoyah Counties Regional Plan. The planning group believes Cherokee Nation is its strongest regional asset and early focus is on the abundant water resources and education. Please contact Anna Knight to register for any of the following sessions.

	USDA SET Planning Meetings	
Community	Location	Date
Tahlequah	TBD	April 29
Sallisaw	TBD	May 20
Delaware County	TBD	June 17
Stilwell	TBD	July 15

The **Cherokee Nation Youth Entrepreneur Competition** will be held in Tahlequah for the southern CN counties and in Claremore for the northern CN counties.

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Tahlequah	Sequoyah High School Gymnasium	April 26
Claremore	Northeast Technology Center	April 28

The Cort Mall Retail Business Incubator was highlighted as **best practices by HUD**. The **Kawi Café was awarded Education Program of the Year** by the Native American Finance Officers Association.

"I started the program to get more experience in the food industry. I am hoping to benefit from the program and maybe even open a restaurant of my own in the future. The café is a great place to learn and as a participant learning different techniques or sharing ideas with fellow employees is what I am enjoying each day I attend."

> Robin Phelps - Kawi Café Participant Tahlequah, OK

Kawi Café Entrepreneur Prog	ram
Total Participants	48
Food Industry Careers	11
Business Start Up	4
Regular Employment	10
Recent Graduates, not yet tracked	9

Entrepreneur Community Field Days					
Community	Address	Dates			
Pryor	One American Way Building 2945 Hwy 69A	1st Tuesday Each Month			
Bartlesville	Rogers State University 401 S Dewey - Room 808	2nd Thursday Each Month			
Sallisaw	Cherokee Nation 100 East Choctaw	3rd Tuesday Each Month			
Tulsa	Cherokee Nation Career Services 10837 E Marshall St., Ste. 101	3rd Thursday Each Month			
Claremore	HACN 23205 S Hwy 66	4th Thursday Each Month			

Commerce Business
Coach Brian Wagnon
makes field visits to
meet with
entrepreneurs. He
can travel to
entrepreneurs and
farmers; he can be
reached at BrianWagnon@cherokee.or
g or 918-506-9168.
He also holds regular
field days as follows:

The Small Business Assistance Center partners with several groups in our region to provide entrepreneurial training opportunities, which leverages everyone's resources and targets a larger market. Year to date, entrepreneurial development and business workshops have been attended by 3,044 people, 100 percent of whom found the training useful to building the capacity of their businesses. SBAC will begin offering additional classes using the Growth Wheel model, which focuses on business specific segments to target strategic growth.

Business/Entrepreneur Workshops					
Date	Location	Time	Workshop		
April 14	NTC, Pryor	6:00 pm	NTC, BIZ360 for Growth		
April 19	NTC, Claremore	6:00 pm	NTC, BIZ360 for Growth		
April 19	Tulsa		SCORE, The Go or No Go Decision		

April 22	Tahlequah	7:30 am	Let's Put Tahlequah on the Map
April 26	NTC, Claremore	6:00 pm	NTC, BIZ360 for Growth
April 26	Webcast	10:00 am	IRS, Avoiding Tax Mistakes Small Bus Make
April 28	NTC, Pryor	6:00 pm	NTC, BIZ360 for Growth
May 5	NTC, Pryor	6:00 pm	NTC, BIZ360 for Growth
May 10	Tulsa	TBD	SCORE, Business Assessment and Goods
May 17	Tulsa	TBD	SCORE, Managing your Time, People & Resources
May 24	Tulsa	TBD	SCORE, Marketing Your Business
May 31	Tulsa	TBD	SCORE, Growing Your Sales
June 7	Tulsa	TBD	SCORE, Financial Management
June 14	Tulsa	TBD	SCORE, Managing Operations

Artists and Community Tourism - Economic Development

Increasing the business capacity of our Artists and tourism capacity of our communities

The Cherokee Arts Center provides teaching space and specialized equipment for artists to increase their revenues. Year to date, **749 people have attended 155 artist taught classes** and the equipment has been used 546 times by 565 artists.

Cherokee Arts Center Registration is necessary and all classes are fee based, paid directly to artists						
Date	Time	Class				
Every Tuesday & Thursday	6:30 pm	Silversmithing Class				
Every Wednesday	6:00 pm	Loom Weaving				
Every Saturday	1:00 pm	Loom Weaving				
Every Saturday	10:00-1:00 pm	Watercolor Workshop				
Every Friday	7:00-9:00 pm	Life Drawing				
Every Monday & Wednesday	6:30-8:30 pm	Shell Carving				
Saturdays in April	All Day	Bow Making Richard Fields				
April 12	7:30 pm	Workshop America Meredith				
April 11, 13,18, and 20	10:00-3:00 pm	Baskets with Bessie				
April 16	9:00 am	Stickball Sticks Victor Wildcat				
April 29 – May 1	All Day	Red Fern Festival				

Year to date, **2,867 people** have taken advantage of the **Cherokee Arts Center** this includes **1,547 visitors to the Spider Gallery**.

The **Spider Gallery currently represents 105 artists.** Year to date sales for the Spider Gallery are \$22,446.28. **Artists have earned \$58,665.92** through Cherokee Arts Center and Spider Gallery activities.

Cherokee National Holiday Community Traditional Games 2016

Eucha Community Building	April 23
Dog Iron Ranch, Oologah	May 21
Marble City School	June 25
Whittaker Park, Pryor	July 23
WEB Community Building, Briggs	August 20

Community Traditional Game winners will compete in the championship games at the Cherokee National Holiday Labor Day Weekend.

